

# Agricultural Marketing Service

**Job Title:** Agricultural Marketing Specialist (General)

**Department:** Department Of Agriculture

**Agency:** Agricultural Marketing Service

**Job Announcement Number:** 24LS-2013-0005

**SALARY RANGE:** \$62,467.00 to \$115,742.00 / Per Year

**OPEN PERIOD:** Tuesday, July 09, 2013 to Tuesday, July 23, 2013

**SERIES & GRADE:** GS-1146-11/13

**POSITION** Full Time - Permanent

## **INFORMATION:**

**PROMOTION POTENTIAL:** 13

**DUTY** 1 vacancy - Washington, DC, US [View Map](#)

## **LOCATIONS:**

**WHO MAY APPLY:** This announcement is open to all United States citizens. (Current and Former Federal employees may also apply with a separate application to Merit Promotion vacancy announcement #6LS-2013-0005. For information on viewing Merit Promotion announcements, click [Locating a Status Position on USAJOBS.](#))

**For more information or to apply, go to:** <https://www.usajobs.gov/GetJob/ViewDetails/346907500>

## **JOB SUMMARY:**

The Agricultural Marketing Service (AMS) Livestock, Poultry, and Seed (LPS) Program formulates and administers policies for marketing services and regulatory activities related to commodity grading and certification for livestock, meat, and poultry; purchase of meat, poultry, fish, and eggs for federal food and nutrition programs; market news reporting for livestock, meat, poultry, wool, and grain products; standardization services for wool, mohair, livestock, meat, and related products; monitoring and analyzing scientific research and information for their applicability to the programs administered by LPS; and administering the Country of Origin Labeling (COOL) statute.

You can make a difference! The U.S. Department of Agriculture's (USDA) Marketing and Regulatory Programs (MRP) needs bright, energetic and committed professionals to facilitate the domestic and international marketing of U.S. agricultural products and to protect the health and care of animals and plants in the United States. MRP offers an array of occupations and is committed to diversity in the workplace. We operate in domestic and global markets. Be part of an organization that protects the health and agriculture of the American people. Join our team!

## **KEY REQUIREMENTS**

- U.S. Citizenship

## **DUTIES:**

The duties described are for the full-performance level. At developmental grade levels, assignments will be of more limited scope, performed with less independence and limited complexity. **The duties may include, but are not limited to:**

- Based on expert knowledge of the meat, poultry, fish, and egg industries as well as careful analyses of problems and needs and the results of applicable research, assists in planning, directing, coordinating, and engaging in the development, field testing, and preparation of purchase specifications used by AMS for commodity purchases.
- Maintains a close working relationship with other members of LPS and the Food Safety and Commodity Specification (FSCS) Division to remain informed of changes in specifications, standards, and similar requirements.
- Maintains contact with other organizational units within the USDA who provide support to programs assigned to LPS and FSCS as well as with industry and academic sources that provide research and other information essential to the development of accurate grade standards or specifications.
- May serve as the Contracting Officers' Technical Representative (COTR) by reviewing technical proposals, production plans, animal welfare programs, and cause and effect analysis/corrective and preventative measures submitted by suppliers and contractors participating in the AMS purchase programs for meat, poultry, fish, and eggs.
- Adheres to Equal Employment Opportunity and Civil Rights (EEO/CR) policies, goals, and objectives in performing the duties of the position and ensures that written and oral communications are bias-free and that the differences of employees and clients are respected and valued.

## **QUALIFICATIONS REQUIRED:**

To qualify, you **MUST** meet all qualification requirements by the closing date of the announcement. Applicants can qualify by meeting the **EDUCATION** requirements specified below **and/or** the **SPECIALIZED EXPERIENCE** requirements.

### **EDUCATION**

GS-11: A Ph.D. or equivalent doctoral degree or three full years of progressively higher-level graduate education leading to such a degree (or LL.M., if related) in Agriculture, Agricultural Business, Marketing, Animal Science, Agronomy.

**THERE IS NO EDUCATION SUBSTITUTION FOR THE GS-12/13 GRADE LEVELS.**

**TRANSCRIPTS** are required if:

- You are qualifying for the position based on education.
- You are qualifying for this position based on a combination of experience and education.

This education must have been successfully completed and obtained from an accredited school, college, or university.

### **SPECIALIZED EXPERIENCE AT THE GS-11/12/13 GRADE LEVELS**

Applicants must have one year of specialized experience equivalent in level of difficulty and responsibility to the next lower level in the Federal Service. This experience may have been obtained in the private or public (local, county, state, Federal) sectors. **Examples of qualifying experience include, but are not limited to:**

- Working with meat, poultry, and egg industries in order to assist in the planning, directing, coordinating, developing, field testing, and preparation of purchase specifications.
- Preparing specifications, reviewing reports and correspondence, and recommending actions.
- Effectively communicating in writing in order to develop specifications and review reports and other items that meet the needs of consumers and the poultry industry.
- Possessing experience in microbiology and food safety to assist in monitoring data generated through microbiological testing programs.

### **COMBINATION OF EDUCATION & EXPERIENCE AT THE GS-11 GRADE LEVEL**

Applicants may have combinations of successfully completed education and specialized experience to meet total qualification requirements. The total percentages must equal at least 100 percent to qualify for that grade level.

### **Special Conditions:**

- Males born after 12/31/59 must be registered with the Selective Service.
- DD214 (Member 4 copy) or other veterans' documents required to receive veterans' preference.
- As a condition of employment, a background investigation may be required for this position.
- Subject to satisfactory completion of one-year probationary period.
- Approximately two to three weeks of travel per year is anticipated.

### **HOW YOU WILL BE EVALUATED:**

- Your application will be rated on the extent and quality of your experience, education and training relevant to the position. Your resume must support that you meet the specialized experience requirements described above and are proficient in the following skills or competencies below. *Please note you are not required to provide specific narrative responses to the skills and competencies described in this section.*
  - Communication Skills – Interpersonal, Oral, and Written
  - General Agricultural Marketing Skills
  - Specifications and Standards
- Category rating procedures will be used to rank and select eligible candidates. The following quality categories will be used: Best Qualified, Well Qualified, and Qualified. Within each quality category, veterans' preference eligibles will receive selection priority over non-veterans.
- Your final category placement will be based on your responses to the assessment questionnaire. Please ensure your resume provides enough detail to support your responses.
- If, after reviewing your resume and / or supporting documentation, a determination is made that you have inflated your qualifications and or experience, your score can / will be adjusted to more accurately reflect your abilities. Please follow all instructions carefully. Errors or omissions may affect your rating. Deliberate attempts to falsify information may be grounds for not selecting you.

### **AGENCY CONTACT INFO:**

**DO NOT EMAIL DOCUMENTS**

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Agency Information:

Agricultural Marketing Service

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