Los Alamos National Laboratory
Technology Transfer Division

The MBA Summer Internship Program

Real World Business Projects
Start-Up & Small Business Exposure
Entrepreneurial Experience
VC & Angel Investor Networks
Supportive Mentoring
Personal Friendships
Northern New Mexico Economic Impact

A Lifetime of Returns

Solve the economic, social and energy-related challenges of our nation…
...as an **MBA Summer Intern** with the Los Alamos National Laboratory Technology Transfer Division

**New Mexico: The Land of Enchantment**

New Mexico is rich in history and personality. The merging of many distinct cultures provides a unique blend of cultural treasures, ethnic foods, and social traditions. Numerous festivals and events, such as the Santa Fe Rodeo and Santa Fe Spanish and Indian Market, draw visitors from around the world. The mild summer climate and beautiful landscapes have attracted the Hollywood film industry and its famous celebrities, some of whom LANL interns have been able to meet. White Sands National Monument, Carlsbad Caverns, and the Jemez Mountains offer spectacular venues for outdoor activities such as camping, fishing, stargazing and golfing. With something to offer to people of all ages and backgrounds, New Mexico truly is the Land of Enchantment.

**Los Alamos: Where Discoveries are Made!**

For more than half a century, the name "Los Alamos" has been synonymous with research at the frontiers of science and service to the nation. As one of the U.S. Department of Energy’s (DOE) multi-program, multi-disciplinary research laboratories, the mission of Los Alamos National Laboratory (LANL) is to develop and apply science and technology to ensure the safety, security, and reliability of the U.S. nuclear deterrent; reduce global threats; and solve other emerging national security challenges.

LANL was founded atop a remote mesa in northern New Mexico in 1943 as the secret home to the Manhattan Project and has since become the nation’s scientific research leader. The Lab has attracted world-renowned scientists and Nobel Prize winners who have devoted their energy and creativity to expand our knowledge of the world we live in through a wide variety of research areas. Through their work, they have pioneered innovative solutions for some of the nation’s most challenging economic, social, and energy-related problems.

**Technology Transfer Division**

The Technology Transfer (TT) Division of LANL serves as the primary bridge between the Laboratory and the commercial world. Full-time TT executives and summer interns manage portfolios of viable, marketable products based on LANL technology and expertise. By collaborating with strategic partners in industry, TT continues to meet the challenges associated with developing businesses in Northern New Mexico and ensuring the region’s entrepreneurial economy.

**The MBA Summer Internship Program**

The MBA Summer Internship Program has been a flagship program in the Laboratory’s efforts to support high-tech business development and commercialization activities. During 10-12 weeks as an MBA Summer Intern, you’ll have the opportunity to:

- Be your own boss: choose projects you are interested in, define your scope of work and set deadlines aligned with project goals.
- Lead a team of fellow MBAs from top business schools on your projects.
- Collaborate with LANL scientists and regional entrepreneur “clientele” to address a variety of start-up business challenges.
- Evaluate commercialization potential of, and market demand for, proprietary high-tech innovations.
- Conduct market research and evaluate competitive landscapes.
- Create strategic business development plans, marketing plans, and financial projections.
- Learn from and collaborate with full-time TT executives on their projects.
- Utilize a wealth of information at TT and throughout LANL to develop your recommendations.

Other benefits include:
- Personal interactions with TT Division Leader and other senior Laboratory managers.
- Networking opportunities with VC’s, angel investors, and serial entrepreneurs.
- Access to the LANL Wellness Center (gym) and fitness classes.
- Regular weekend BBQ’s with fellow MBA interns.
- End-of-summer celebration.

Highlights of living in Northern New Mexico:
- Los Alamos <15 minute commute to TT Office
- Santa Fe < 40 minute commute to TT Office
- Many of the nearby amenities
  - Weekly BBQ’s and other fun events with high-tech interns and post-docs, hosted by the Student Association.
  - Weekly movie night with other LANL students, concerts, and farmers’ market at Ashley Pond.
  - Los Alamos Rodeo & Fair Parade and White Rock 4th of July Fireworks Show.
  - Highest altitude Olympic swimming pool in North America.
  - Community golf course, hiking, biking trails, fishing.
  - Close proximity to Bandelier National Monument, Jemez Mountains and other historic and geographical attractions.
  - Rich arts community.
  - Access to numerous prominent museums.
  - Home of the world-class Santa Fe Opera.

Eligibility Requirements
- Current MBA student with at least first-year courses completed.
- Bachelor’s degree in science or engineering preferred but not required.
- Previous business experience desirable (Preferably in a start-up environment).
- U.S. citizen or Permanent Resident.

Application Process
Please submit a letter of interest and current résumé to:
Shandra Clow
clow@lanl.gov

To learn more, visit us at www.lanl.gov/partnerships. If you have any questions, please contact:
Shandra Clow
505-665-3049
clow@lanl.gov