



**Job Title:** Personal Loan Specialist  
**Position:** Full-Time  
**Company:** Springleaf Financial Services  
**Location:** Albuquerque, NM  
**Open until:** Ongoing  
**Start Date:** ASAP

Are you motivated in an environment where you control your financial earnings through a strong incentive program? Are you passionate about providing an exceptional customer experience? If you are seeking an opportunity for progressive career advancement in an environment where you make a difference in people's lives, then Springleaf is your place to succeed.

Springleaf is a market leader in the personal loan industry. Lending made personal means that we've been putting customers first for 90+ years by making the Springleaf promise of friendly, fast and affordable financing a reality for our customers.

**For more information or to apply, go to: <http://bit.ly/ZfS41H>**

### **Personal Loan Specialist:**

As a Springleaf Personal Loan Specialist, you have an opportunity to learn every facet of direct consumer lending; including business development and sales, credit underwriting, and client servicing. You establish and build customer relationships through sales and delivering exceptional service. Through your understanding of our personal loan products, you and your branch team assist customers in making educated decisions that help them achieve their financial goals. In addition, you learn and follow all applicable compliance policies and regulations.

**Individualized training plans support career progression.** Advancement opportunities are available for Branch Manager, District Manager and beyond. Springleaf employees benefit from competitive compensation and sales driven incentive programs, health, dental, vision, 401k, profit sharing, paid time-off, paid volunteer time, tuition reimbursement and more.

### **Role Qualifications:**

- Strong sales orientation
- Customer service experience preferred
- Excellent communication skills that demonstrate the ability to provide an exceptional customer experience
- Experience in prioritizing multiple tasks and achieving goals
- Ability to thrive in a fast-paced team environment
- Quickly analyze challenging situations and provide solutions
- Motivated by controlling your financial earning potential
- Bachelor degree required