



**CAMPUS BUDGET AND PLANNING COMMITTEE MEETING**  
**Student Union Building, Room 321 at 10:00am**  
**April 2, 2018**

**AGENDA**

- A. Call to Order
- B. Roll Call
- C. Approval of Agenda
- D. Approval of Minutes - September 28, 2017
- E. Recognition of New Members
- F. Introduction of Budget Director Stephanie Gonzales
- G. Tuition and Fees
- H. State Appropriations
- I. Fiscal Stability Policy
- J. Five Year Capital Plan - Sylvia Baca
- K. FY19 Budget Changes
- L. HLC Update - Dr. Brandon Kempner
- M. Persons Wishing to Address the Committee
- N. Suggested Items for Next Meeting
- O. Adjournment

**MINUTES OF THE CAMPUS BUDGET AND PLANNING COMMITTEE MEETING HELD ON September 28, 2017 AT 2:30PM IN SININGER HALL, ROOM 130A.**

**Committee Members Present:** Dr. Jesus Rivas, Robert Anaya, Steven Gonzales, Rebekah Peoble, Victoria Evans, Dr. Denise Montoya, Leonardo Garcia, Yvette Wilkes (via Zoom), Max Baca, and Yvonne Quintana.

**Committee Members Absent:** Dr. Carolyn Newman

**Others Present:** Dr. Brandon Kempner

**Approval of the Agenda**

Dr. Jesus Rivas made a motion to add HLC Update by Dr. Brandon Kempner to the agenda. Victoria Evans seconded the motion. Motion carried.

**HLC Update**

Dr. Brandon Kempner, HLC Institution Representative stated that the Campus Budget and Planning Committee will be invited to attend sessions of the HLC site visit. He also stressed that individuals should say what they have to say in a positive manner. Mr. Baca also indicated that if clarification is needed to understand any part of the budget process, to please contact him or Dr. Kempner for further information prior to the scheduled visit.

Max Baca provided the Committee with enrollment counts (see Attachment A) and he explained the difference between the headcount and student credit hours; the changes to the numbers in the fall counts, and went over the information regarding the fall enrollment reports as of the third Friday of the semester. Other changes included the revamping of the strategic enrollment retention and recruitment process, added the CRM Program Software Talent Management which eases the job application process and recruitment of faculty, staff and students. Mr. Baca also mentioned the importance to continue all the efforts in place to pass the probationary period.

**Recognition of New Members**

Robert Anaya was introduced as the Centers' Representative; Rebekah Peoble as the undergraduate Student Senate Representative, and Leonardo Garcia, as the graduate Student Senate Representative.

**Approval of Minutes - April 13, 2017 and May 3, 2017**

Victoria Evans made a motion to accept the minutes of April 13 and May 3, 2017 as presented. Denise Montoya seconded the motion. Motion carried.

**FY 19 Budget Presentation to New Members**

Max Baca provided the Committee with a Budget Summary Sheet (see Attachment B). He went on to explain the programs and exhibits for each area and also went over the various revenue sources and what they covered.

**FY18 Budget Changes and Discussion; FY19 Updates from Legislative Finance Committee; FY19 Budget Changes and Approval**

Max Baca provided a presentation and summarized each of the subject headings (see Attachment C).

### **FY19 Budget Changes and Approval**

Max Baca informed the Committee that budget FOAPs will be corrected to reflect the appropriate account; he explained that there was an increase in the campus life initiative fee and was distributed based on head count and student credit hours to the main campus and centers. Incremental budgeting will be in effect based on a review of programs/offices to sustain their budgets. The Budget Priorities for President Minner are also included in Attachment C. There was clarification regarding the President's FY19 priorities listed on the attachment. A question was raised about the reserves and if they could be used for other purposes. Mr. Baca stated that we need to build up the reserves to meet HLC's financial concern. Other concerns that Mr. Baca addressed were the negative fund balances in the auxiliaries: Highlands Stable Isotopes, deferred maintenance in the housing units, Gene Torres Golf Course and the meal plans. Dr. Brandon Kempner added that HLC will continue to monitor NMHU's Composite Financial Index.

### **Persons Wishing to Address the Committee**

No one from the audience addressed the committee.

### **Adjournment**

The meeting adjourned at 3:46pm.

# Fall Enrollment Counts as of 3rd Friday

Attachment A

## Fall 2015, Fall 2016 and Fall 2017

Main Campus	Fall 2015		Fall 2016		Fall 2017		Diff: 2013-2012
	3rd Friday		3rd Friday		3rd Friday		
Non Degree UG	93		91		94		3
Freshmen	459		544		499		-45
Sophomore	237		215		237		22
Junior	326		337		263		-74
Senior	466		314		267		-47
2nd Bachelor's	36		37		30		-7
Non Degree GR	132		135		145		10
Provisional Graduate	61		59		60		1
Regular Graduate	314		304		289		-15
<b>Total</b>	<b>2,124</b>		<b>2,036</b>		<b>1,884</b>		<b>-152</b>
Undergraduates	1,617	20,659	1,538	19,762	1,390	17,584	-148
Graduates	507	3,676	498	3,640	494	3,399	-4
<b>Total</b>	<b>2,124</b>	<b>24,335</b>	<b>2,036</b>	<b>23,402</b>	<b>1,884</b>	<b>20,983</b>	<b>-152</b>
<b>% of Grand Total</b>	<b>59%</b>	<b>65%</b>	<b>58%</b>	<b>64%</b>	<b>57%</b>	<b>61%</b>	
<b>Albuquerque Center</b>	314	3,773	331	3,935	344	4,023	13
<b>Rio Rancho Center</b>	527	4,145	480	3,795	443	3,504	-37
<b>Santa Fe Center</b>	291	2,276	277	2,350	244	2,159	-33
<b>Farmington Center</b>	246	2,153	279	2,530	231	2,260	-48
<b>Roswell Center</b>	29	271	23	215	26	280	3
<b>Distance Ed: Online &amp; ITV</b>	48	299	57	427	124	948	67
<b>Raton Learning Center</b>	0	0	0	0	0	0	0
<b>Total Centers/External Programs</b>	<b>1,455</b>	<b>12,917</b>	<b>1,447</b>	<b>13,252</b>	<b>1,412</b>	<b>13,174</b>	<b>-35</b>
<b>Total UG Centers/External Programs</b>	<b>628</b>	<b>6,107</b>	<b>652</b>	<b>6,472</b>	<b>632</b>	<b>6,300</b>	<b>-20</b>
<b>Total GR Centers/External Programs</b>	<b>827</b>	<b>6,810</b>	<b>795</b>	<b>6,780</b>	<b>780</b>	<b>6,874</b>	<b>-15</b>
<b>Total Centers/External Programs</b>	<b>1,455</b>	<b>12,917</b>	<b>1,447</b>	<b>13,252</b>	<b>1,412</b>	<b>13,174</b>	<b>-35</b>
<b>% of Grand Total</b>	<b>41%</b>	<b>35%</b>	<b>42%</b>	<b>36%</b>	<b>43%</b>	<b>39%</b>	
<b>University Grand Total</b>	<b>3,579</b>	<b>37,252</b>	<b>3,483</b>	<b>36,654</b>	<b>3,296</b>	<b>34,157</b>	<b>-187</b>
<span style="color: red;">(2.68%)</span> <span style="color: red;">(1.61%)</span> <span style="color: red;">(5.37%)</span> <span style="color: red;">(6.81%)</span>							
<b>Main Campus:</b>							
<b>*Student Type Comparisons</b>	<b>Fall 2015</b>		<b>Fall 2016</b>		<b>Fall 2017</b>		<b>Diff: 2013-2012</b>
Continuing	1,243		1,111		990		-121
Returning	194		252		263		11
New Freshmen	300		323		265		-58
New Transfers	190		178		161		-17
New Graduates	143		131		141		10
Concurrent	54		41		64		23
Undeclared	0		0		0		0
<b>Total</b>	<b>2,124</b>		<b>2,036</b>		<b>1,884</b>		<b>-152</b>

**New Mexico Highlands University**

**Fall 2017 Enrollment Report as of September 6, 2017 (7:30am)**

Campus	Total Fall 2016 Headcount (census)	Total Fall 2017 Headcount		Total Student Fall 2016 Credit Hours (census)	Total Student Fall 2017 Credit Hours		First-Time Freshmen 2016	First-Time Freshmen 2017	Total Continuing Students	Total Returning Students	Total New Students	Total New Transfer	Dual Credit Concurrent
<b>Albuquerque (ALBQ)</b>													
Undergraduate	134	127	(5.22%)	1,575	1,476	(6.29%)			67	9	-	51	
Graduate	201	214	6.47%	2,394	2,547	6.39%			98	3	113		
<b>Farmington (W)</b>													
Undergraduate	178	143	(19.66%)	1,905	1,538	(19.27%)			81	18	-	44	
Graduate	103	88	(14.56%)	810	722	(10.86%)			60	6	22		
<b>Las Vegas (M)</b>													
<b>New First-Time Freshman</b>							319	260					
Undergraduate	1,222	1,125	(7.94%)	20,105	17,517	(12.87%)			719	181	-	161	64
Graduate	520	493	(5.19%)	3,711	3,397	(8.46%)			269	82	142		
<b>Online (O)</b>													
Undergraduate	1	46	4500.00%	3	347	11466.67%			-	7	-	39	
Graduate	39	70	79.49%	285	529	85.61%			38	1	31		
<b>Rio Rancho (L)</b>													
Undergraduate	178	187	5.06%	1,641	1,646	0.30%			104	19	-	64	
Graduate	305	256	(16.07%)	2,185	1,867	(14.55%)			164	14	78		
<b>Roswell (R)</b>													
Undergraduate													
Graduate	11	26	136.36%	211	280	32.70%					-		
<b>Santa Fe (B)</b>													
Undergraduate	159	129	(18.87%)	1,568	1,299	(17.16%)			65	16	-	48	
Graduate	120	115	(4.17%)	824	863	4.73%			50	9	56		
<b>Distance ED: ITV</b>													
Undergraduate	5	1	(80.00%)	27	6	(77.78%)			-	1	-		
Graduate	12	11	(8.33%)	112	75	(33.04%)			8	1	2		
<b>No Campus Code</b>													
Undergraduate		0			0								
Graduate		1			3								
<b>Totals</b>	<b>3,507</b>	<b>3,292</b>	<b>(6.13%)</b>	<b>37,356</b>	<b>34,112</b>	<b>(8.68%)</b>			-	-	4	407	64
									1,736	369	459		

Continuing is no break in enrollment | Returning is left and returned may have earned credits elsewhere  
 Enrollment headcount based on campus location from initial admission application  
 New First-Time Freshman and Dual Credit numbers are added to the overall total enrollment.

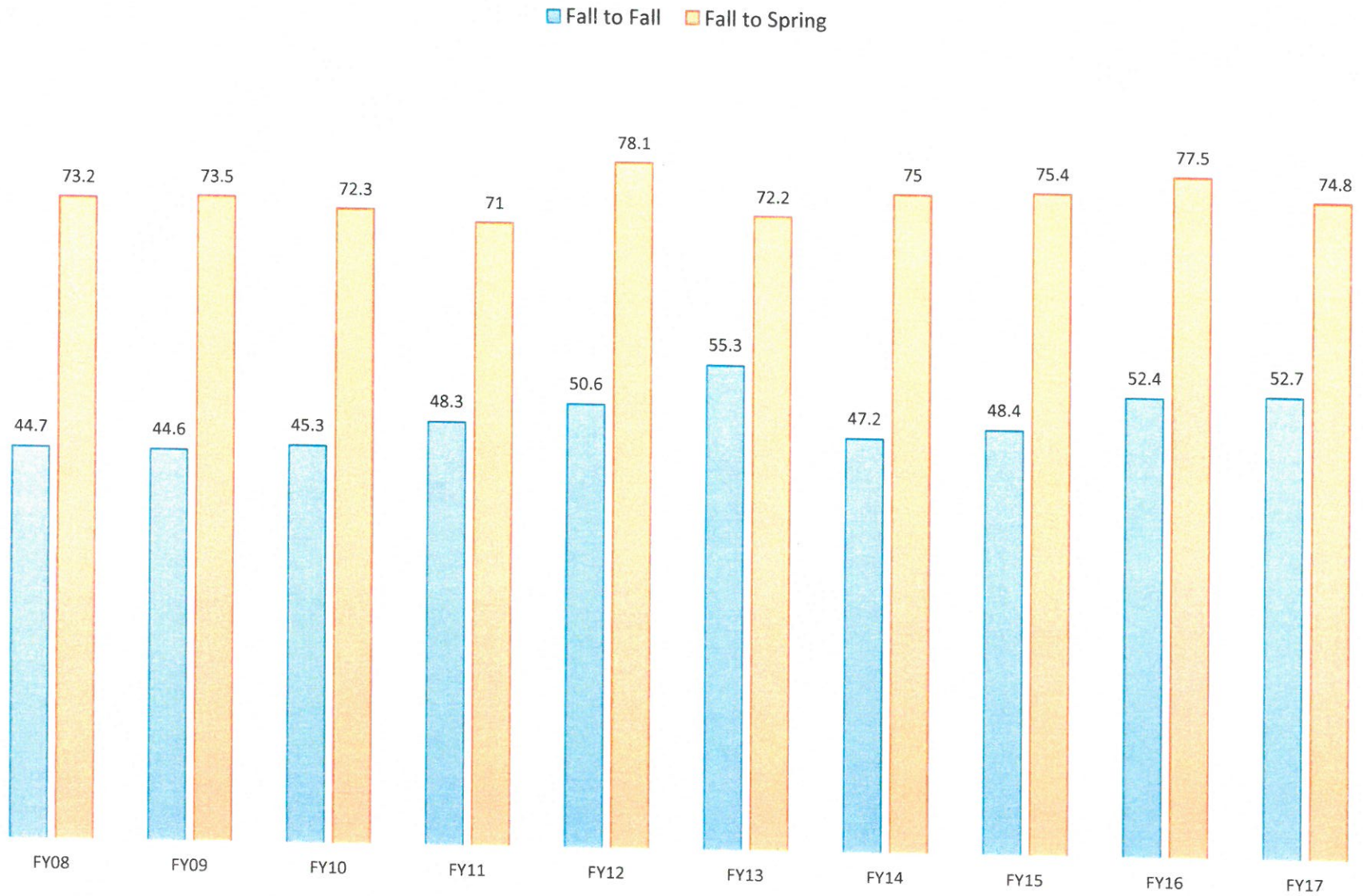
# 3RD FRIDAY OF FALL SEMESTER



\* As of September 6, 2017

Source: NMHU Registrar's Global Emails

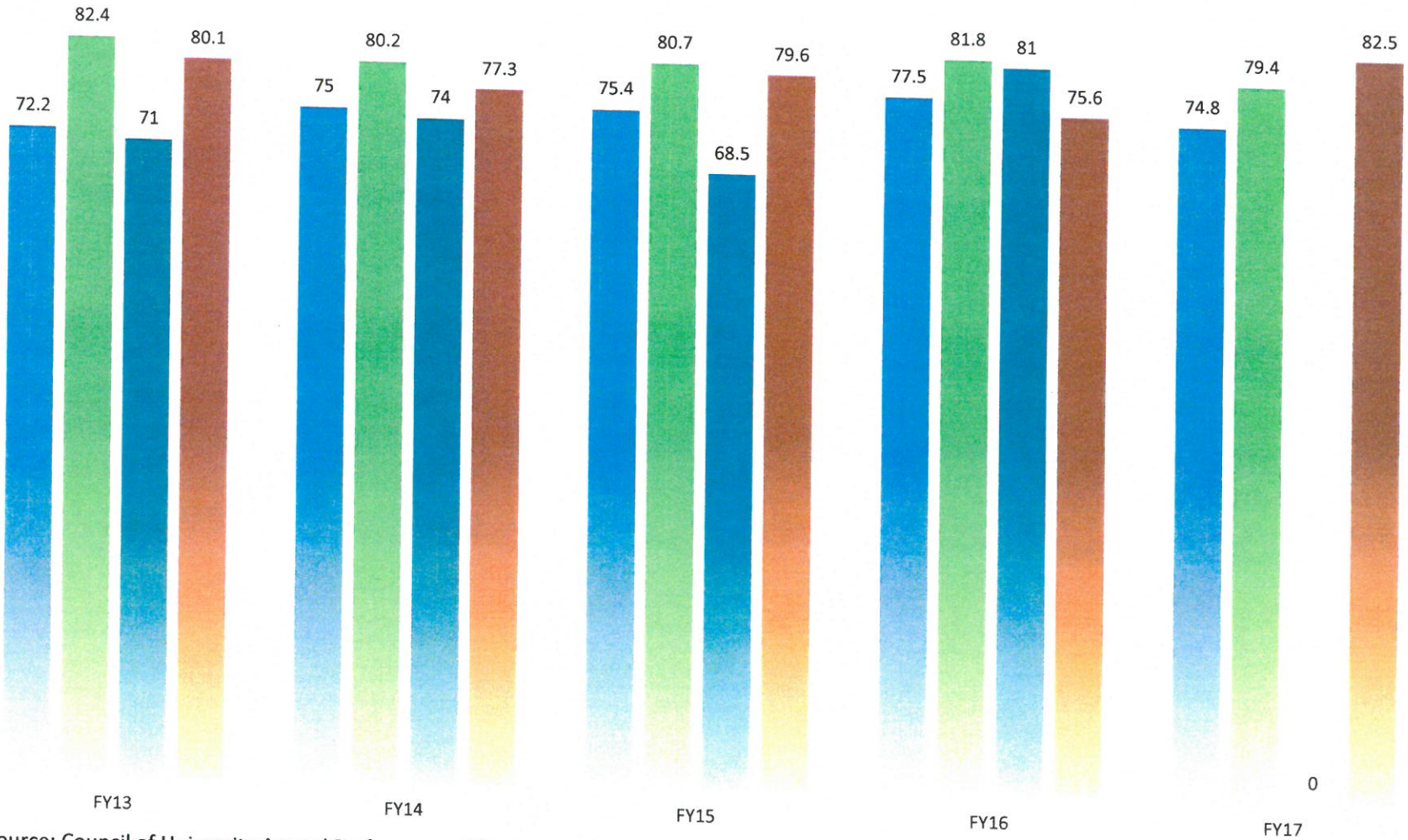
## NMHU Retention Rates from FY08 to FY17



Source: Council of University Annual Performance Effectiveness Plan (PEP)

# NM 4 YEAR COMPREHENSIVE UNIVERSITY FALL TO SPRING RETENTION RATES IN (%)

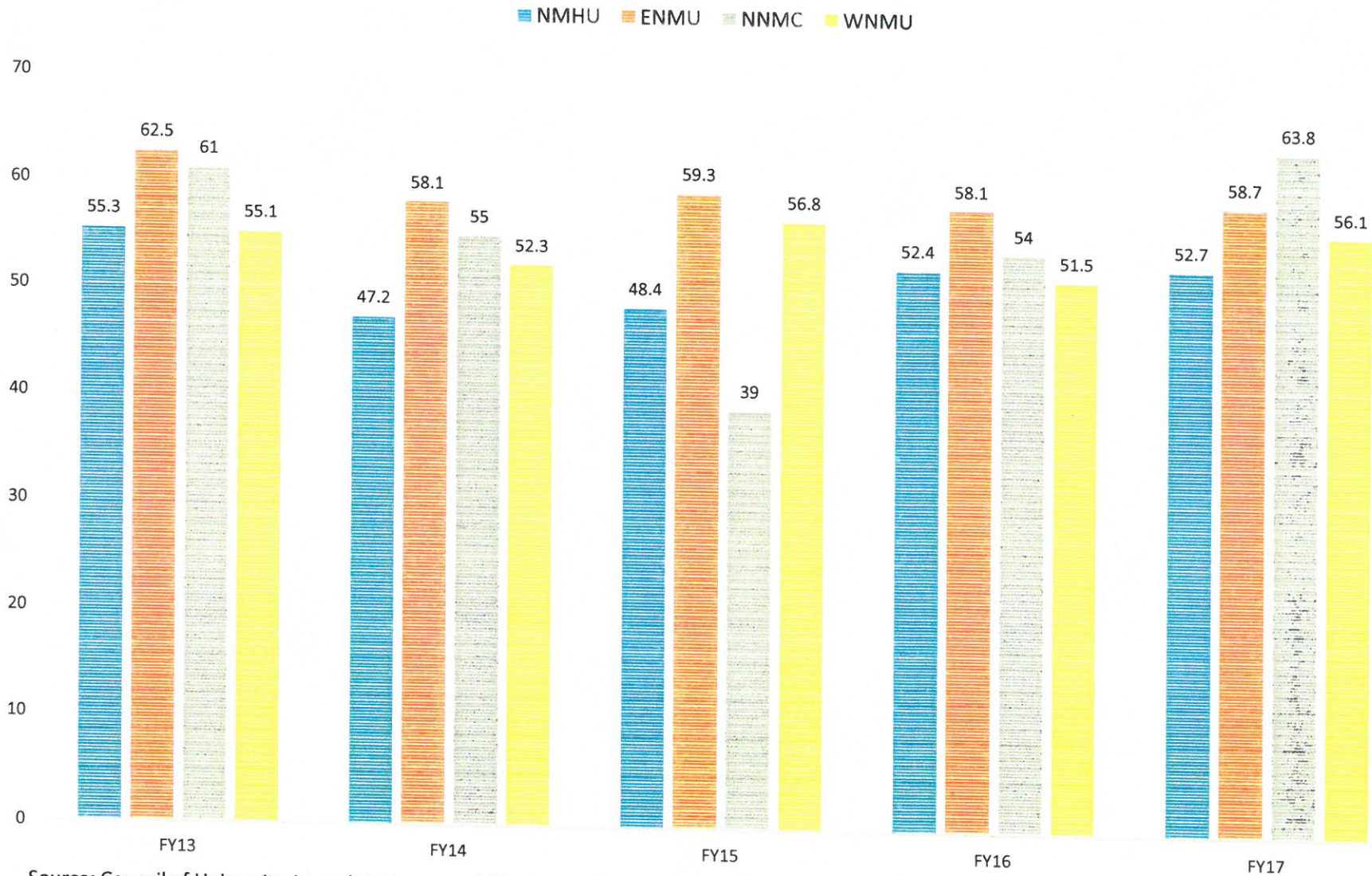
■ NMHU ■ ENMU ■ NNMCM ■ WNMU



Source: Council of University Annual Performance Effectiveness Plan (PEP)



# NM 4 YEAR COMPREHENSIVE UNIVERSITY FALL TO FALL RETENTION RATES IN (%)



Source: Council of University Annual Performance Effectiveness Plan (PEP)

Budget Summary

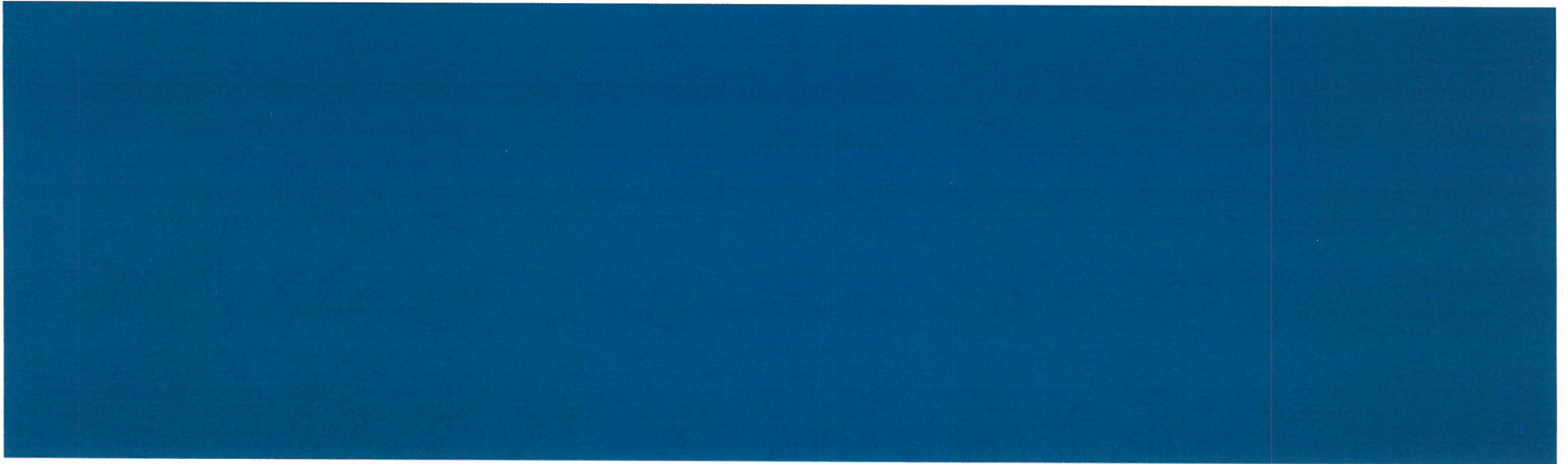
Description	Program	Budget Exhibit	Revenue Sources	Fund
			Revenues + Beginning Bal = Avail Bal	
Summary of Current Fund		1	Less Expenditures + or - Transfers = Ending Bal	
Details of Transfers		1A	Transfer Details In and Out of I&G ( <b>Must Balance</b> )	
			Revenues Less Expenditures + or - Transfers = Ending Bal	
Summary of Instruction and General (I&G)		2	Bal	
Summary of Tuition and Fees, & Misc. Fees		3	Tuition Summer, Fall, Spring, Centers, & Misc. Fees	
State Appropriation Summary		4	State Appropriation I & G <b>only</b>	
Summary of Government Grants & Contracts		5	Federal, State and Local Grant Funding ( <b>Restricted</b> )	
Summary of Private Grants & Contracts		6	Private Grant Funding ( <b>Restricted</b> )	
Summary of Endowment, Land, Grant & Permanent Fund Revenue		7	Land Grant and Permanent Fund	
Sales and Services		8	I & G Sales and Service for Educational Activities	
			Interest Income, Indirect Cost Recovery (F&A) & Misc. Revenues	
Other Sources of Revenues		9		
Instruction	100	10 I&G	Tuition and Fees & State Appropriations	11000
Academic Support	110	11 I&G	Tuition and Fees & State Appropriations	11000
Student Services	120	12 I&G	Tuition and Fees & State Appropriations	11000
Institutional Support	130	13 I&G	Tuition and Fees & State Appropriations	11000
Operation & Maintenance of Plant	140	14 I&G	Tuition and Fees & State Appropriations	11000
Student Social Cultural Development	150	15	Student mandatory Fees	121XX
Research	160	16	Federal, State, and Private funding	12200
Public Service	170	17	Federal, State (RPSP), and Private funding	12300
Internal Services	180	18	Charge back to departmental budget	12400
Student Aid, Grants & Stipends	190	19	Federal, State, and Private funding	125XX
				1260X
Auxiliary Enterprises	200	20	Self sustaining funding	88000
Athletics	210	21	State appropriation, fees, and funding raising	12700
Capital Outlay	300	I	State appropriation, private, and fund balances	91XXX
Building / Equipment Renewal & Replacement	310	II	State appropriation via Transfers	932XX
Debt Service	320	III	Student fees and fund balances	9595X
Investment of Plant	330			
Other Exhibits				
A			Summary of Funds Revenues by Source	
B			Summary of Salaries in All Current Funds	
C			Proposed Salary Increase	
D			Tuition and Required Fees	
E			Salaries of Principal Officers	
EXPSUM			Summary of Current Funds Expenditures	

<b>+ Revenue per Program</b>
Tuition and Fees & State Appropriations
Student mandatory Fees
Federal, State, and Private funding
<b>+ Beginning Balances per Program</b>
<b>= Total Revenues per Program</b>
<b>Less Expenditures per program</b>
Transfers In or (Out)
Charge back to departmental budget
<b>= Ending Balances per Program*</b>
*HED request 3 to 5 % fund Balance for I&G

---

# CAMPUS BUDGET AND PLANNING COMMITTEE MEETING SININGER HALL ROOM 130A AT 2:30PM SEPTEMBER 28, 2017

MAX BACA,  
VICE PRESIDENT FOR FINANCE AND ADMINISTRATION



## D. RECOGNITION OF NEW MEMBERS

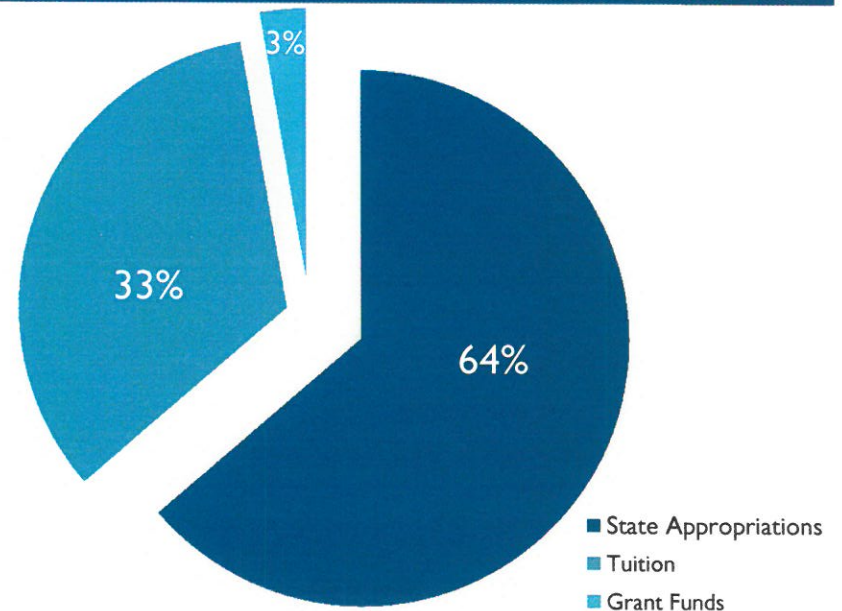
- Robert Anaya, Centers' Representative
- Rebekah Peoble, Student Senate Representative (undergraduate)
- Leonardo Garcia, Student Senate Representative (graduate)

## ITEM F. FY18 BUDGET CHANGES AND DISCUSSION

- Fall Listening Sessions
- Revenues Updates – Fall Enrollment and Retention Numbers, Concerns, etc.
- Collective Bargaining Agreements Commitments
  - Increased travel reimbursement per mile for using a personal vehicle to federal rate
  - Increased Faculty Professional Development travel funds up to \$1,500
  - Increased per course rate from \$812 per student credit hour (SCH) to \$900 but limited the number of SCH to 8 hours per academic year
  - Provide a 1% increase for Bargaining Unit faculty
- Changes to Budgets – “Fund” changes in Programs 150, 170, 200, and 210

## THIS YEAR'S (FY 18) BUDGET

<u>Revenue Source</u>	<u>Dollars</u>	<u>Difference from FY17</u>
State Appropriations	\$29,090,890	(\$1,830,710)
Tuition	\$15,344,150	\$1,346,050
Grant Funds	\$1,260,633	Flat
	\$45,695,673	



Since the Beginning of Fiscal Year 2016, NMHU was cut over \$2.6 Million in State Appropriations.

## THIS YEAR'S DATA

Reductions in State Appropriations from FY17 (\$1,830,710)

Increased costs (e.g. Banner, Utilities,  
Insurances, Collective Bargaining Agreements  
Financial Commitments, etc.) \$454,700

	Combined Enrollments Summer & Fall*					
	Headcount			Student Credit		
	2017	2018	%	Hours	2018	%
Overall	6,741	6,431	(5%)	43,816	41,346	(6%)
Main Campus	3,702	3,600	(3%)	33,351	31,508	(6%)
Centers	3,040	2,831	(7%)	10,285	9,838	(4%)

\*As of September 13, 2017

## G. FY19 UPDATES FROM LEGISLATIVE FINANCE COMMITTEE

- FY17 end of year revenues are up by \$140 Million. This additional revenue will help boost the university's reserves.
- FY18 revised revenues are up by \$12 Million. This will assist with building the state's reserves.
- FY19 revised revenue forecast is "\$25 Million" in new reoccurring dollars – This money will likely be allocated to programs that were funded during FY18 with "one-time" dollars. FY19 will likely be "flat" throughout most of state government.
- FY19 General Obligation Bonds (GOB) - (Property Based Tax) forecast is \$164.4 Million
- FY19 Severance Tax Bonds (STB) - (Oil & Gas and other Extract Proceeds) forecast is \$ 113 Million – "Pork Projects"

Risks to Revenue Forecasts: **Uncertainty on Reporting of Tax Revenues, Oil & Gas, and changes to Tax laws**



## I. FY19 BUDGET CHANGES AND APPROVAL

- Budget Clean-up
- Incremental Budgeting
- Budget Priorities

## PRESIDENT MINNER'S FY19 PRIORITIES:

1. To address and resolve all HLC concerns
2. To employ the newly engineered Division of Strategic Enrollment Management to achieve a total HU enrollment of 4,500 by 2021 (goal delayed due to HLC probation)
3. To achieve a retention and six year graduation rate equal to or greater than institutions in NMHU's sector
4. To devise and implement an overall employee compensation plan to minimally achieve the mean-level of compensation in NMHU's peer group

## PRESIDENT MINNER'S FY19 PRIORITIES:

6. To increase HU's online classes and programs with the potential benefit of increasing enrollment and reducing HU's physical footprint (i.e., Leased Space) -  
**Updated**
7. To increase the number of High-Impact Practices on campus and ensure that all HU undergraduate students participate in at least two HIPs
8. To create and implement a 21st Century Career Services Office
9. To engineer and implement successful campaigns to provide the resources to:
  - a. development & Implementation of the Highlands University Institute (HUI),
  - b. replace the track at Sanchez Stadium, and
  - c. increase the corpus of the HU Foundation



Questions &  
Thank You!

# FISCAL YEAR 2019 TUITION AND FEES SCENARIOS, FINANCIAL AID & ECONOMICS

*By Max Baca*

*Vice President for Finance and  
Administration*

*New Mexico Highlands University*



# Test Your Smarts on ...Student Debt\*

1. Roughly \_\_\_ Americans are carrying student debt.  
A. 44M, B. 20M , C. 40M, D. 60M
2. For recipients of bachelor's degrees, what is the average student debt, including federal and private loans, for the academic year 2016-17?  
A. \$15,940 B. \$19,669 C. \$26,975 D. \$39,423
3. The percentage of students who borrow fluctuates from year to year, but hovers around \_\_\_\_\_ of students.  
A. one-half B. one-10<sup>th</sup> C. one-third D. one-fourth

For complete test – [Wall Street Journal](#)

\*Wall Street Journal – by Cheryl Winokur Munk, Monday, March 5, 2018, Section R10





# FINANCIAL AID

---

# Financial Aid

- What types of Financial Aid are available to students?
  - Pell – Grant funding to undergraduates based on family income. Expected Family Contribution (EFC) is the main indicator in determining grant amount or student need.
  - Supplemental Educational Opportunity Grant (SEOG) – an additional grant opportunity for undergraduates with significant need.
  - Federal Loans for Undergraduates and Graduates - 2019
    - Subsidized Loans (Feds pays Interest when in school, UG-Need based, 4.45%),
    - Unsubsidized (Students are responsible for interest, No Need Based, UG – 4.45, GR – 6%), or
    - Plus (Students / Parents are responsible for interest, No Need Based, 7%)
  - Perkins Loans
    - NMHU is the Lender – Students are responsible for interest, No Need Based, 5% , limited funds
  - State of New Mexico and Institutional Scholarships





# Financial Aid Process

## NMHU's Cost of Attendance

- Free Application for Federal Student Aid (FASFA) ([www.fafas.ed.gov](http://www.fafas.ed.gov))
- Based on the student's EFC, the grant award can be up to \$5,920 for the 2018 -19 academic year.
- Cost of Attendance is a local institution calculation for the expected cost of attendance for only room/board, and tuition & fees. The calculations are categorized by undergraduate and graduate for resident and non-resident, and on and off campus, and for full time.

	Rm/Brd	T&F	Total
UGRH	\$ 3,100	\$ -	\$ 3,100
UGROnC	\$ 9,673	\$ 5,804	\$ 15,478
UGROfC	\$ 6,306	\$ 5,804	\$ 12,110
UGNROnC	\$ 9,673	\$ 9,138	\$ 18,811
UGNROfC	\$ 6,306	\$ 9,138	\$ 15,444
GROnC	\$ 9,673	\$ 6,306	\$ 15,979
GROfC	\$ 6,306	\$ 6,306	\$ 12,612
GNROnC	\$ 9,673	\$ 9,673	\$ 19,346
GNROfC	\$ 6,306	\$ 9,673	\$ 15,979

Definitions:

UG=undergraduate, G=graduate,

R= resident, NR=non-resident,

H=Home, OnC= on campus, and OfC= off campus



# Packaging of Financial Aid

1. FASFA – Must be completed by the student
2. EFC – Determines financial need
3. Packaging

## Grants

- a) Pell Grant – Need based
- b) SEOG – Need based
- c) Scholarships / Assistance (State, HU, Foundation, or Other)

## Loans

- 1) Subsidized loans – Need based
- 2) Perkins – If funding is available
- 3) Unsubsidized loans
- 4) Plus



# Grants Historical Data

Grant Opportunities	FY18*	FY17	FY16	FY15	FY14	FY13	FY12
Pell	\$4,473,553	\$4,961,491	\$5,055,434	\$5,364,154	\$5,561,412	\$5,836,890	\$5,654,046
SEOG	\$172,697	\$238,179	\$242,452	\$238,612	\$243,401	\$246,650	\$248,351
State Grant	\$253,940	\$395,336	\$377,605	\$392,481	\$340,800	\$245,450	\$237,813
<b>Total Dollars Spent</b>	<b>\$4,900,190</b>	<b>\$5,595,006</b>	<b>\$5,675,491</b>	<b>\$5,995,247</b>	<b>\$6,145,613</b>	<b>\$6,328,990</b>	<b>\$6,140,210</b>
% Change YtY	(12.4%)	(1.4%)	(5.3%)	(2.4%)	(2.9%)	3.1%	

\*Projected for Remaining FY18

Work Study Number of Students	FY18	FY17	FY16	FY15	FY14	FY13	FY12
Pell	1106	1267	1296	1364	1443	1553	1496
SEOG	152	277	210	200	274	282	310
State Grant	219	399	365	375	351	253	244
<b>Total</b>	<b>1477</b>	<b>1943</b>	<b>1871</b>	<b>1939</b>	<b>2068</b>	<b>2088</b>	<b>2050</b>
% Change YtY	(24.0%)	3.8%	(3.5%)	(6.2%)	(1.0%)	1.9%	

% of Awards	FY18	FY17	FY16	FY15	FY14	FY13	FY12
Pell	91%	89%	89%	89%	90%	92%	92%
SEOG	4%	4%	4%	4%	4%	4%	4%
State Grant	5%	7%	7%	7%	6%	4%	4%



# Athletics Historical Data

Dollars Spent	FY18*	FY17	FY16	FY15	FY14	FY13	FY12
Athletics	\$750,769	\$643,524	\$625,327	\$532,193	\$608,691	\$477,123	\$304,093
<b>Total Dollars Spent</b>	<b>\$750,769</b>	<b>\$643,524</b>	<b>\$625,327</b>	<b>\$532,193</b>	<b>\$608,691</b>	<b>\$477,123</b>	<b>\$304,093</b>
% Change YtY	16.7%	2.9%	17.5%	(12.6%)	27.6%	56.9%	
*Projected for Remaining FY18							
Work Study Number of Students							
Number of Student Athletes	FY18	FY17	FY16	FY15	FY14	FY13	FY12
Athletics	204	214	188	203	213	214	230
<b>Total</b>	<b>204</b>	<b>214</b>	<b>188</b>	<b>203</b>	<b>213</b>	<b>214</b>	<b>230</b>
% Change YtY	(4.7%)	13.8%	(7.4%)	(4.7%)	(0.5%)	(7.0%)	



# Loans Historical Data

	FY18*	FY17	FY16	FY15	FY14	FY13	FY12
Federal Direct Stafford Subsidized	\$2,154,775	\$2,722,229	\$2,932,269	\$3,149,132	\$3,752,797	\$4,487,088	\$7,698,436
Federal Direct Stafford UnSubsidized	\$7,973,706	\$9,004,690	\$8,518,019	\$8,637,854	\$9,045,970	\$9,251,357	\$5,054,222
Alternative	\$355,625	\$421,664	\$483,830	\$391,839	\$352,448	\$283,096	\$240,474
<b>Total Dollars Spent</b>	<b>\$10,484,106</b>	<b>\$12,148,583</b>	<b>\$11,934,118</b>	<b>\$12,178,825</b>	<b>\$13,151,215</b>	<b>\$14,021,541</b>	<b>\$12,993,132</b>
% Change YtY	(13.7%)	1.8%	(2.0%)	(7.4%)	(6.2%)	7.9%	
*Projected for Remaining FY18							
Work Study Number of Students							
	FY18	FY17	FY16	FY15	FY14	FY13	FY12
Federal Direct Stafford Subsidized	668	705	766	814	971	2748	3797
Federal Direct Stafford UnSubsidized	1121	1094	1099	1147	1186	3157	2183
Alternative	36	48	59	52	46	41	35
<b>Total</b>	<b>1825</b>	<b>1847</b>	<b>1924</b>	<b>2013</b>	<b>2203</b>	<b>5946</b>	<b>6015</b>
% Change YtY	(1.2%)	(4.0%)	(4.4%)	(8.6%)	(62.9%)	(1.1%)	
%							
Federal Direct Stafford Subsidized	21%	22%	25%	26%	29%	32%	59%
Federal Direct Stafford UnSubsidized	76%	74%	71%	71%	69%	66%	39%
Alternative	3%	3%	4%	3%	3%	2%	2%



# Work Study Historical Data

Dollars Spent	FY18*	FY17	FY16	FY15	FY14	FY13	FY12
Federal	\$435,949	\$538,313	\$458,257	\$491,120	\$496,784	\$518,473	\$522,910
State	\$225,000	\$250,244	\$229,329	\$251,506	\$250,683	\$148,951	\$184,104
Highlands (Dept)	\$2,071,707	\$1,443,050	\$1,299,569	\$1,118,614	\$1,195,377	\$1,328,070	\$1,209,771
<b>Total Dollars Spent</b>	<b>\$2,732,656</b>	<b>\$2,231,606</b>	<b>\$1,987,155</b>	<b>\$1,861,240</b>	<b>\$1,942,844</b>	<b>\$1,995,493</b>	<b>\$1,916,785</b>
% Change YtY	22.5%	12.3%	6.8%	(4.2%)	(2.6%)	4.1%	
*Projected for Remaining FY18							
Number of Students	FY18	FY17	FY16	FY15	FY14	FY13	FY12
Federal	128	174	164	173	167	155	164
State	45	76	81	80	91	46	57
Highlands (Dept)	563	574	556	509	487	519	515
<b>Total</b>	<b>736</b>	<b>824</b>	<b>801</b>	<b>762</b>	<b>745</b>	<b>720</b>	<b>736</b>
%							
Federal	16%	24%	23%	26%	26%	26%	27%
State	8%	11%	12%	14%	13%	7%	10%
Highlands (Dept)	76%	65%	65%	60%	62%	67%	63%

FY18 is currently projecting a record number of hours in work study estimating around 312K or about full time equivalent of a 150 staff members





# FISCAL YEAR 2019

---

Mandatory Increase, Presidential Priorities, Etc.

# Estimated Mandatory Increases

- Health Insurance 4% ~\$120K
- Risk Management ~ \$25K
- Utilities ~ \$65K
- Maintenance Escalators ~ \$125K
- Faculty Promotions ~ \$50K
- 2% Employee increase difference (30% vs 35.12%) ~ \$60K
- Other Expense (Legal, Accreditations, CBAs, Insurances, etc.) ~ \$50K
- Estimated Total: ~\$495K or 2.9%





# President Minner's Budget Priorities for FY 2019

Description/Position	Budget Request	Strategic Goals
Employee Compensation 1% is about \$280K	TBD	All
Outcomes Assessment Grants	\$ 30,000	1
Automated Scheduling Package	\$ 10,000	1, 2, 5, 6
ARMAS Student Coordinator	\$ 20,000	1, 2
Graduate Assistantships for new Media Arts MFA	\$ 50,000	1, 2
Academic Affairs Personnel to Support Enrollment Growth	\$ 150,000	1, 2
Online Initiative	\$ 50,000	1, 2, 5
Professional Development School initiative in partnership with Pojoaque school district and Los Alamos National Laboratories	\$ 75,000	1, 2, 4
Raiser's Edge (annual fee)	\$ 31,000	4, 5, 6
Sport Information Director	\$ 50,000	2, 4, 5, 6
Advertising	\$ 50,000	2, 6
Graphic Designer	\$ 62,000	2, 6
Web Content Manager	\$ 65,000	1, 2, 5, 6
Website Technical Expertise (consultants)	\$ 30,000	5, 6
Digital Signage	\$ 50,000	3, 5
Career Services Initiative (first steps)	\$ 75,000	1, 2
Housing Software	\$ 37,000	3, 5, 6
Collaborative Undergraduate Research Grants	\$ 50,000	1
System Analysis	\$ 100,000	1, 2, 5, 6
<b>Total + Compensation</b>	<b>\$ 985,000</b>	

Estimated Compensation Calculations	
%	Dollars
1*	\$ 280,000
2	\$ 560,000
3	\$ 840,000
4	\$ 1,120,000
5	\$ 1,400,000

\* 1% ~ 1.65% T&F



# FY 2019 Requests Summary

- State Appropriations = \$557.7K
- Mandatory Increase = (\$495K)
- Mandatory Reserves = (\$750K)
- President Minner's Priorities = (\$1M)
- Estimated Total = (\$1.687M) ~ 9.9%

Every 1% in Tuition and Fees equals about \$170K.





# TUITION AND FEES

---

Comparisons, scenarios, etc.

# In-State Undergraduate Tuition & Fees Ranking

Ranking	School	State	<u>In-state Tuition &amp; Fees (Annual)</u>	<u>\$ Diff Pell</u>	<u>\$ Diff from NMHU</u>	<u>% Diff from NMHU</u>
1	Cameron University	OK	\$4,944	(\$974)	(\$860)	-15.2%
2	<b>Fort Hays State University</b>	KS	\$5,120	(\$798)	(\$684)	-12.1%
3	Utah Valley State College	UT	\$5,652	(\$266)	(\$152)	-2.7%
4	University of Central Oklahoma	OK	\$5,680	(\$238)	(\$125)	-2.2%
5	Weber State University	UT	\$5,712	(\$206)	(\$92)	-1.6%
6	NM Highlands University	NM	\$5,804	(\$113)	\$0	0.0%
7	<b>Eastern New Mexico University</b>	NM	\$5,918	\$0	\$113	2.0%
-	Maximum Award for Pell 2017 - 2018		\$5,920	\$2	\$116	2.0%
8	Langston University	OK	\$5,950	\$32	\$146	2.6%
9	Southwestern Oklahoma State University	OK	\$6,036	\$118	\$232	4.1%
10	Metropolitan State College	CO	\$6,288	\$370	\$484	8.6%
11	Northeastern State University	OK	\$6,328	\$410	\$523	9.3%
12	<b>New Mexico State University *</b>	NM	\$6,461	\$543	\$656	11.6%
13	Southern Utah University	UT	\$6,676	\$758	\$871	15.4%
20	Emporia State University	KS	\$6,786	\$868	\$982	17.4%
14	<b>Western New Mexico University</b>	NM	\$6,855	\$937	\$1,050	18.6%
15	Northwestern Oklahoma State University	OK	\$7,062	\$1,144	\$1,258	22.3%
16	Pittsburg State University	KS	\$7,100	\$1,182	\$1,296	22.9%
17	<b>University of New Mexico *</b>	NM	\$7,146	\$1,228	\$1,342	23.7%
18	Utah State University *	UT	\$7,175	\$1,257	\$1,370	24.2%
19	<b>NM Institute of Mining and Technology *</b>	NM	\$7,184	\$1,266	\$1,380	24.4%
21	Southeastern Oklahoma State University	OK	\$7,200	\$1,282	\$1,396	24.7%
22	East Central University	OK	\$7,220	\$1,302	\$1,416	25.0%
23	Rogers State University	OK	\$7,416	\$1,498	\$1,612	28.5%
24	University of Texas-Brownsville	TX	\$7,588	\$1,670	\$1,783	31.5%
25	University of Science & Arts of Oklahoma	OK	\$8,760	\$2,842	\$2,956	52.3%



# Out-of-State Undergraduate Tuition & Fees Ranking

Ranking	School	State	Out-of-state Tuition & Fees (Annual)	\$ Diff Pell	\$ Diff from NMHU	% Diff from NMHU
-	Maximum Award for Pell 2018 - 2019*		\$5,920	\$0	(\$3,218)	-35.2%
1	NM Highlands University	NM	\$9,138	\$3,218	\$0	0.0%
2	Fort Hays State University	KS	\$10,665	\$4,745	\$1,527	16.7%
3	Southwestern Oklahoma State University	OK	\$10,884	\$4,964	\$1,746	19.1%
4	Eastern New Mexico University	NM	\$11,693	\$5,773	\$2,555	28.0%
5	Cameron University	OK	\$12,408	\$6,488	\$3,270	35.8%
6	Northeastern State University	OK	\$12,478	\$6,558	\$3,340	36.5%
7	Northwestern Oklahoma State University	OK	\$12,756	\$6,836	\$3,618	39.6%
8	Langston University	OK	\$13,299	\$7,379	\$4,161	45.5%
9	University of Central Oklahoma	OK	\$13,957	\$8,037	\$4,819	52.7%
10	Rogers State University	OK	\$14,088	\$8,168	\$4,950	54.2%
11	Southeastern Oklahoma State University	OK	\$14,112	\$8,192	\$4,974	54.4%
12	Weber State University	UT	\$15,260	\$9,340	\$6,122	67.0%
13	Western New Mexico University	NM	\$15,261	\$9,341	\$6,123	67.0%
14	Utah Valley State College	UT	\$16,066	\$10,146	\$6,928	75.8%
15	East Central University	OK	\$16,340	\$10,420	\$7,202	78.8%
16	University of Texas-Brownsville	TX	\$17,548	\$11,628	\$8,410	92.0%
17	Pittsburg State University	KS	\$18,152	\$12,232	\$9,014	98.6%
18	Metropolitan State College	CO	\$18,761	\$12,841	\$9,623	105.3%
19	University of Science & Arts of Oklahoma	OK	\$19,110	\$13,190	\$9,972	109.1%
20	Southern Utah University	UT	\$20,288	\$14,368	\$11,150	122.0%
21	Emporia State University	KS	\$20,660	\$14,740	\$11,522	126.1%
22	Utah State University *	UT	\$20,727	\$14,807	\$11,589	126.8%
23	NM Institute of Mining and Technology *	NM	\$20,992	\$15,072	\$11,854	129.7%
24	New Mexico State University *	NM	\$21,022	\$15,102	\$11,884	130.0%
25	University of New Mexico *	NM	\$22,037	\$16,117	\$12,899	141.2%

Academic Year 2017 - 2018



# NM Public Postsecondary Institutions Tuition & Fees, Academic Year 2017-2018

## Undergraduate per Semester

Per Semester	Undergraduate Tuition						Full Time Fees		Total Tuition & Fees	
	Part-time/Hourly rate		Full Time/Per Semester		Summer Session		Undergraduate Fees		Undergraduate	
	Resident In District	Non Resident	Resident In District	Non Resident	Resident - Per Credit Hr.	Non Resident - Per Credit Hr.	Resident In District	Non Resident	Resident In District	Non Resident
<b>Four Year Institutions Research</b>										
1 NMIMT	\$255.54	\$830.88	\$3,066.45	\$9,970.53	\$255.54	\$255.54	\$525.00	\$525.00	\$3,591.45	\$10,495.53
2 NMSU	\$221.80	\$828.50	\$2,850.00	\$10,639.50	\$221.80	\$221.80	\$711.00	\$711.00	\$3,561.00	\$11,350.50
3 UNM	\$176.20	\$856.22	\$2,643.00	\$10,274.64	\$248.36	\$248.36	\$930.00	\$744.00	\$3,573.00	\$11,018.64
<b>Four Year Institutions Comprehensive</b>										
4										
5 ENMU	\$152.54	\$393.16	\$1,830.48	\$4,717.92	\$152.54	\$152.54	\$1,128.36	\$1,128.36	\$2,958.84	\$5,846.28
6 NMHU	\$177.00	\$315.90	\$2,049.00	\$3,715.80	\$177.00	\$177.00	\$853.20	\$853.20	\$2,902.20	\$4,569.00
7 NNMC	\$135.85	\$504.74	\$1,630.20	\$6,056.82	\$130.00	\$130.00	\$752.40	\$752.40	\$2,382.60	\$6,809.22
8 WNMU	\$163.63	\$475.00	\$1,963.56	\$5,700.00	\$163.63	\$163.63	\$1,069.44	\$1,069.44	\$3,033.00	\$6,769.44



# NM Public Postsecondary Institutions Tuition & Fees, Academic Year 2017-2018 – Graduate per Semester

	Graduate Tuition						Full Time Fees		Total Tuition & Fees	
Per Semester	Part-time/Hourly rate		Full Time/per semester		Summer Session		Graduate Fees		Graduate	
Four Year Institutions Research	Resident	Non Resident	Resident In District	Non Resident	Resident - Per Credit Hr.	Non Resident - Per Credit Hr.	Resident	Non Resident	Resident	Non Resident
NMIMT	\$355.90	\$1,177.24	\$3,203.08	\$10,595.15	\$355.90	\$355.90	\$525.00	\$525.00	\$3,728.08	\$11,120.15
NMSU	\$243.90	\$850.50	\$2,195.10	\$7,654.50	\$227.10	\$227.10	\$711.00	\$711.00	\$2,906.10	\$8,365.50
UNM	\$271.04	\$915.08	\$2,439.36	\$10,980.96	\$271.04	\$271.04	\$930.00	\$744.00	\$3,369.36	\$11,724.96
UNM / HSC *Annual Rate	n/a	n/a	\$15,798.86	\$45,375.98	n/a	n/a	\$0.00	\$0.00	\$15,798.86	\$45,375.98
Four Year Institutions Comprehensive										
ENMU	\$175.22	\$422.97	\$2,102.64	\$5,074.64	\$175.22	\$175.22	\$1,128.36	\$1,128.36	\$3,231.00	\$6,203.00
NMHU	\$197.90	\$338.20	\$2,299.80	\$3,983.40	\$197.90	\$197.90	\$853.20	\$853.20	\$3,153.00	\$4,836.60
NNMC	\$147.35	\$220.50	\$1,768.14	\$2,645.94	n/a	n/a	\$752.40	\$752.40	\$2,520.54	\$3,398.34
WNMU	\$176.50	\$485.00	\$1,588.50	\$4,365.00	\$176.50	\$176.50	\$1,069.44	\$1,069.44	\$2,657.94	\$5,434.44

Source: HED; Institutional FY18 Operating Budgets, Exhibit D; HEIs; LFC Files

Notes:

- (1) Some programs charge higher differential tuition rates in undergraduate and graduate programs such as nursing and engineering, which are not reflected in this table.
- (2) UNM charges lower tuition rates for students taking 15 credit hours versus the 12 credit hour rate. NMSU and WNMU offer block tuition rates starting at 15 credit hours. At the request of WNMU, the 12 credit hour rate is shown.
- (3) For consistency, WNMU's per-credit tuition rate for nonresident students reflects full-time rate divided by 12. This differs from WNMU's published rate, which appears to include a price differential beginning at seven credit hours.



# Cost Comparisons UG In-State

	Undergraduate Resident (In-State)						
	\$	Diff \$	%	1.0%	3.0%	5.0%	7.5%
NMHU	\$5,804			\$5,862	\$5,978	\$6,094	\$6,239
ENMU	\$5,918	(\$114)	(2.0%)	\$5,977	\$6,096	\$6,214	\$6,362
WNMU	\$6,855	(\$1,051)	(18.1%)	\$6,924	\$7,061	\$7,198	\$7,369
NNMC	\$4,765	\$1,039	17.9%	\$4,813	\$4,908	\$5,003	\$5,122
UNM	\$6,950	(\$1,146)	(19.7%)	\$7,020	\$7,159	\$7,298	\$7,471
NMSU	\$6,729	(\$925)	(15.9%)	\$6,796	\$6,931	\$7,065	\$7,234
NMT	\$6,891	(\$1,087)	(18.7%)	\$6,960	\$7,098	\$7,236	\$7,408
LCC	\$1,248	\$4,556	78.5%	\$1,260	\$1,285	\$1,310	\$1,342

Per SCH	\$4.84	\$14.51	\$24.18	\$36.28
Per Sem	\$29.02	\$87.06	\$145.10	\$217.65





# Cost Comparisons UG Out-of-State

Undergraduate Non-Resident (Out-of-State)							
	\$	Diff \$	%	1.0%	3.0%	5.0%	7.5%
NMHU	\$9,138			\$9,229	\$9,412	\$9,595	\$9,823
ENMU	\$11,693	(\$2,555)	(28.0%)	\$11,810	\$12,044	\$12,278	\$12,570
WNMU	\$15,260	(\$9,456)	(162.9%)	\$15,413	\$15,718	\$16,023	\$16,405
NNMC	\$13,618	(\$7,814)	(134.6%)	\$13,754	\$14,027	\$14,299	\$14,639
UNM	\$22,037	(\$16,233)	(279.7%)	\$22,257	\$22,698	\$23,139	\$23,690
NMSU	\$21,022	(\$15,218)	(262.2%)	\$21,232	\$21,653	\$22,073	\$22,599
NMT	\$20,992	(\$15,188)	(261.7%)	\$21,202	\$21,622	\$22,042	\$22,566
LCC	\$2,276	\$3,528	60.8%	\$2,299	\$2,344	\$2,390	\$2,447

Per SCH	\$7.61	\$22.85	\$38.08	\$57.11
Per Sem	\$45.69	\$137.07	\$228.45	\$342.68

	Summer	Fall	Spring
Undergraduate Non-Resident %	11%	24%	23%



# Cost Comparisons GR In-State

Graduate Resident (In-State)							
	\$	Diff \$	%	1.0%	3.0%	5.0%	7.5%
NMHU	\$6,306			\$6,369	\$6,495	\$6,621	\$6,779
ENMU	\$6,462	(\$156)	(2.5%)	\$6,527	\$6,656	\$6,785	\$6,947
WNMU	\$6,375	(\$69)	(1.1%)	\$6,439	\$6,566	\$6,694	\$6,853
NNMC	\$12,089	(\$5,783)	(91.7%)	\$12,210	\$12,452	\$12,693	\$12,996
UNM	\$8,141	(\$1,835)	(29.1%)	\$8,222	\$8,385	\$8,548	\$8,752
NMSU	\$7,689	(\$1,383)	(21.9%)	\$7,766	\$7,920	\$8,073	\$8,266
NMT	\$6,889	(\$583)	(9.2%)	\$6,958	\$7,096	\$7,233	\$7,406

Per SCH	\$5.26	\$15.77	\$26.28	\$39.41
Per Sem	\$31.53	\$94.59	\$157.65	\$236.48



# Cost Comparisons GR Out-of-State

Graduate Non-Resident (Out-of-State)							
	\$	Diff \$	%	1.0%	3.0%	5.0%	7.5%
NMHU	\$9,673			\$9,770	\$9,963	\$10,157	\$10,398
ENMU	\$12,408	(\$2,735)	(28.3%)	\$12,532	\$12,780	\$13,028	\$13,339
WNMU	\$13,779	(\$4,106)	(42.4%)	\$13,917	\$14,192	\$14,468	\$14,812
NNMC	\$13,884	(\$4,211)	(43.5%)	\$14,023	\$14,301	\$14,578	\$14,925
UNM	\$22,037	(\$12,364)	(127.8%)	\$22,257	\$22,698	\$23,139	\$23,690
NMSU	\$23,265	(\$13,592)	(140.5%)	\$23,498	\$23,963	\$24,428	\$25,010
NMT	\$22,220	(\$12,547)	(129.7%)	\$22,442	\$22,887	\$23,331	\$23,887

Per SCH	\$8.06	\$24.18	\$40.30	\$60.46
Per Sem	\$48.36	\$145.10	\$241.83	\$362.74

	Summer	Fall	Spring
Graduate Non-Resident %	5%	11%	13%



# Fee Comparisons

Resident and Non-Resident Full Time Fees							
	\$	Diff \$	%	1.0%	3.0%	5.0%	7.5%
NMHU	\$778.20			\$785.98	\$801.55	\$817.11	\$836.57
ENMU	\$1,128.36	(\$350)	(45.0%)	\$1,139.64	\$1,162.21	\$1,184.78	\$1,212.99
WNMU	\$1,069.44	(\$291)	(37.4%)	\$1,080.13	\$1,101.52	\$1,122.91	\$1,149.65
NNMC	\$752.40	\$26	3.3%	\$759.92	\$774.97	\$790.02	\$808.83
UNM	\$930.00	(\$152)	(19.5%)	\$939.30	\$957.90	\$976.50	\$999.75
NMSU	\$711.00	\$67	8.6%	\$718.11	\$732.33	\$746.55	\$764.33
NMT	\$525.00	\$253	32.5%	\$530.25	\$540.75	\$551.25	\$564.38
LCC	\$25.00	\$753	96.8%	\$25.25	\$25.75	\$26.25	\$26.88



# Current Mandatory Fees

Academic Year 2017- 2018 Fees per Semester			Per SCH*			Per FT**		
Main Campus Mandatory Fees	Per SCH*	Per FT**	1.0%	3.0%	5.0%	1.0%	3.0%	5.0%
Student Center Debt Service Fee	\$23.57	\$282.84	\$23.81	\$24.28	\$24.75	\$285.67	\$291.33	\$296.98
Student Senate	\$1.52	\$18.24	\$1.54	\$1.57	\$1.60	\$18.42	\$18.79	\$19.15
Campus Life - Operations	\$3.15	\$37.80	\$3.18	\$3.24	\$3.31	\$38.18	\$38.93	\$39.69
Campus Life - Intramurals	\$0.58	\$6.96	\$0.59	\$0.60	\$0.61	\$7.03	\$7.17	\$7.31
Campus Life - Cultural Fee - Ilfeld & KEDP	\$3.85	\$46.20	\$3.89	\$3.97	\$4.04	\$46.66	\$47.59	\$48.51
Student Health Services - Center and HU Cares	\$7.31	\$87.72	\$7.38	\$7.53	\$7.68	\$88.60	\$90.35	\$92.11
Athletics	\$14.11	\$169.32	\$14.25	\$14.53	\$14.82	\$171.01	\$174.40	\$177.79
Technology Fee	\$7.01	\$84.12	\$7.08	\$7.22	\$7.36	\$84.96	\$86.64	\$88.33
Infrastructure Fee	\$3.75	\$45.00	\$3.79	\$3.86	\$3.94	\$45.45	\$46.35	\$47.25
Campus Life Initiative / student head count	\$0.00	\$75.00				\$75.00	\$76.00	\$77.00
<b>Total</b>	<b>\$64.85</b>	<b>\$853.20</b>	<b>\$65.50</b>	<b>\$66.80</b>	<b>\$68.09</b>	<b>\$860.98</b>	<b>\$877.55</b>	<b>\$894.11</b>

Change in \$	\$0.65	\$1.95	\$3.24	\$7.78	\$24.35	\$40.91
--------------	--------	--------	--------	--------	---------	---------





# ADMINISTRATION'S RECOMMENDATIONS

---

# Online and Centers Tuition Only Rate

Undergraduate and Graduate

- No Student Fee
- No Out-of-State Differential
- No Increase in Tuition While in Continuous Program of Study
- Maintain Differential Tuition for High Demand Programs

Undergraduate  
\$300 to \$375 per  
Hour

Graduate  
\$500 to \$575 per  
Hour



# Meal Plans

## Recommendations:

- Keep existing plans with a proposed 3% increase
- Also, review flex dollars, dining services, meal plan options, and auxiliary food providers

Plans	FY 2017-18	1%	2%	3%
A	\$ 2,266	\$ 2,290	\$ 2,310	\$ 2,330
B	\$ 1,957	\$ 1,980	\$ 2,000	\$ 2,020
C	\$ 1,648	\$ 1,660	\$ 1,680	\$ 1,700
Cowboy Plan	\$ 824	\$ 830	\$ 840	\$ 850
Arch Plan	\$ 721	\$ 730	\$ 740	\$ 740
Purple & White	\$ 361	\$ 360	\$ 370	\$ 370
		Flex Dollars		
A	\$ 300	\$ 300	\$ 310	\$ 310
B	\$ 240	\$ 240	\$ 240	\$ 250
C	\$ 192	\$ 190	\$ 200	\$ 200
Cowboy Plan	\$ 60	\$ 60	\$ 60	\$ 60
Arch Plan	\$ 40	\$ 40	\$ 40	\$ 40
Purple & White	\$ -	\$ -	\$ -	\$ -





# Housing Fees

- Proposing a 3% and additional 4% increase for deferred maintenance needs (i.e., carpet, flooring, roofing, refresh of restrooms, painting, furniture, plumbing, etc.)
- Beginning fall 2018, housing will not be providing local cable TV services. However, there will be an inexpensive streaming service available to students.



# Housing Plans Proposals for FY19

Residence Halls	# of beds	Current Fee per Semester	1%	3%	7%	New Proposed Rate per Semester at 3%	New Proposed Rate per Semester at 7%
			Proposed Fee increase per Semester	Proposed Fee increase per Semester	Proposed Fee increase per Semester		
Viles & Crimmins							
1 bed/1 bath	6	\$2,720	\$27	\$82	\$190	\$2,802	\$2,910
2 bed/1 bath	50	\$2,310	\$23	\$69	\$162	\$2,379	\$2,472
2 beds/2 bath	6	\$2,430	\$24	\$73	\$170	\$2,503	\$2,600
4 beds/2 bath	205	\$2,200	\$22	\$66	\$154	\$2,266	\$2,354
Archuleta	73	\$2,080	\$21	\$62	\$146	\$2,142	\$2,226
North Kennedy	22	\$1,900	\$19	\$57	\$133	\$1,957	\$2,033
East/West Kennedy	48	\$2,320	\$23	\$70	\$162	\$2,390	\$2,482
South Kennedy	27	\$2,320	\$23	\$70	\$162	\$2,390	\$2,482
Melody (double)	64	\$1,870	\$19	\$56	\$131	\$1,926	\$2,001
Melody (single)	14	\$2,080	\$21	\$62	\$146	\$2,142	\$2,226
Arrott/Gregg House	42	\$2,690	\$27	\$81	\$188	\$2,771	\$2,878
Renovated Gregg	20	\$3,090	\$31	\$93	\$216	\$3,183	\$3,306

577

\* Due to low occupancy rates Connor Halls is off-line



# Recommendations

- Set an Online fee with condition listed on previous slide
- 7.5 to 10% for In-state undergraduate and graduate tuition and fees
- 10 to 20% on Out-of-state for both undergraduate and graduate
- 3% for Housing and Meal plans

## Commitments:

- 4 to 7.5 % to be allocated towards building reserves.



# Summary of Scenarios

Scenarios	#1	#2	#3	#4	#5	#6	#7	#8	#9	#10
% of Increase	1%	5%	7.50%	10%	12%	15%	16%	18%	20%	25%
Cost per Semester	\$27	\$135	\$203	\$270	\$324	\$405	\$432	\$486	\$540	\$675
New T&F Revenues*	\$170K	\$850K	\$1.275M	\$1.7M	\$2.04M	\$2.55M	\$2.72M	\$3.06M	\$3.4M	\$4.25M
New State Appro.	\$557.7K	\$557.7K	\$557.7K	\$557.7K	\$557.7K	\$557.7K	\$557.7K	\$557.7K	\$557.7K	\$557.7K
Mandatory Budget Cuts	\$1.52M	\$837K	\$412K	No	No	No	No	No	No	No
Initiatives Funding	No	\$1M	\$1M	\$1M	\$1M	\$1.4M	\$1.58M	\$1.94M	\$2.3M	\$3.2M
Allow for Tuition Discounting	No	No	No	No	Yes	Yes	Yes	Yes	Yes	Yes
Building Reserves	No	No	No	No	Yes	Yes	Yes	Yes	Yes	Yes

\* Projections based on 5% decline in enrollment from FY18 - Assuming a drop in Head Count (HC) of 180 students and or 3,700 Student Credit hours (SCH) due to graduation and back filling and negative affects for being on probation.





# Q & A

---

Questions, Actions, etc.



## Highlights:

### NMHU Probation Update:

- ▶ In early November 2017, NMHU hosted several site examiners from the Higher Learning Commission (HLC) NMHU's accreditors and presented our case for removal of our probationary status. The site visit was successful, some of the exiting comments from examiners were:
  - ...the "best" campus visit I was ever on...
  - ...the campus is unified like few I've seen...
  - ...the whole visit was superior in every way...
  - ...an "incredible" transformation in a short period of time..."remarkable"...
  - ....a "case study" for campus turnarounds...
- ▶ Participation across the campus community was outstanding. Between 325-375 students, including center students, participated in the Student Forum. About 100 faculty attended the Faculty Forum. Twenty-three individuals, including at least one who flew in from out-of-state, participated in the Community Forum. About 220 staff members participated in the Staff Forum. This level of engagement was also noted by the HLC examiners and they all congratulated us for mobilizing the campus so effectively.
- ▶ Next Steps is Intermediate Action Visit in March 2018 with President Sam Minner, Provost Dr. Roxanne Gonzales-Walker, VPFA Mr. Max Baca, and Dr. Brandon Kempner HLC Lead.
- ▶ Final recommendation is due on June 2018.

## New Funding Requests:

- **Funding Formula: Council of University Presidents (CUP) 2% New Funding and 4% Redistribution.**
  - ⋮ NMHU is supporting a modified LFC
  - ⋮ recommendation with additional funding versus
  - ⋮ the Executive recommendation, no new funding
  - ⋮ and 6.5% redistribution.
- **Employee's Compensation:**
  - ⋮ NMHU is supportive of both recommendations for
  - ⋮ employee's compensation.
- **General Obligations Bonds (GOB):**
  - ⋮ NMHU is supportive of Executive's
  - ⋮ recommendations for \$4M dollars in infrastructure
  - ⋮ improvements and is concerned with reducing
  - ⋮ funding, and disproportion cuts to 4 year
  - ⋮ institutions in order to fund road projects.
- **Special Appropriation and Bill Language:**
  - ⋮ NMHU is supportive of LFC's one time funding of
  - ⋮ \$4M dollars to augment the Lottery scholarship
  - ⋮ funding. This is widely supported by our student
  - ⋮ body.

## Capital Outlay or One-Time Requests:

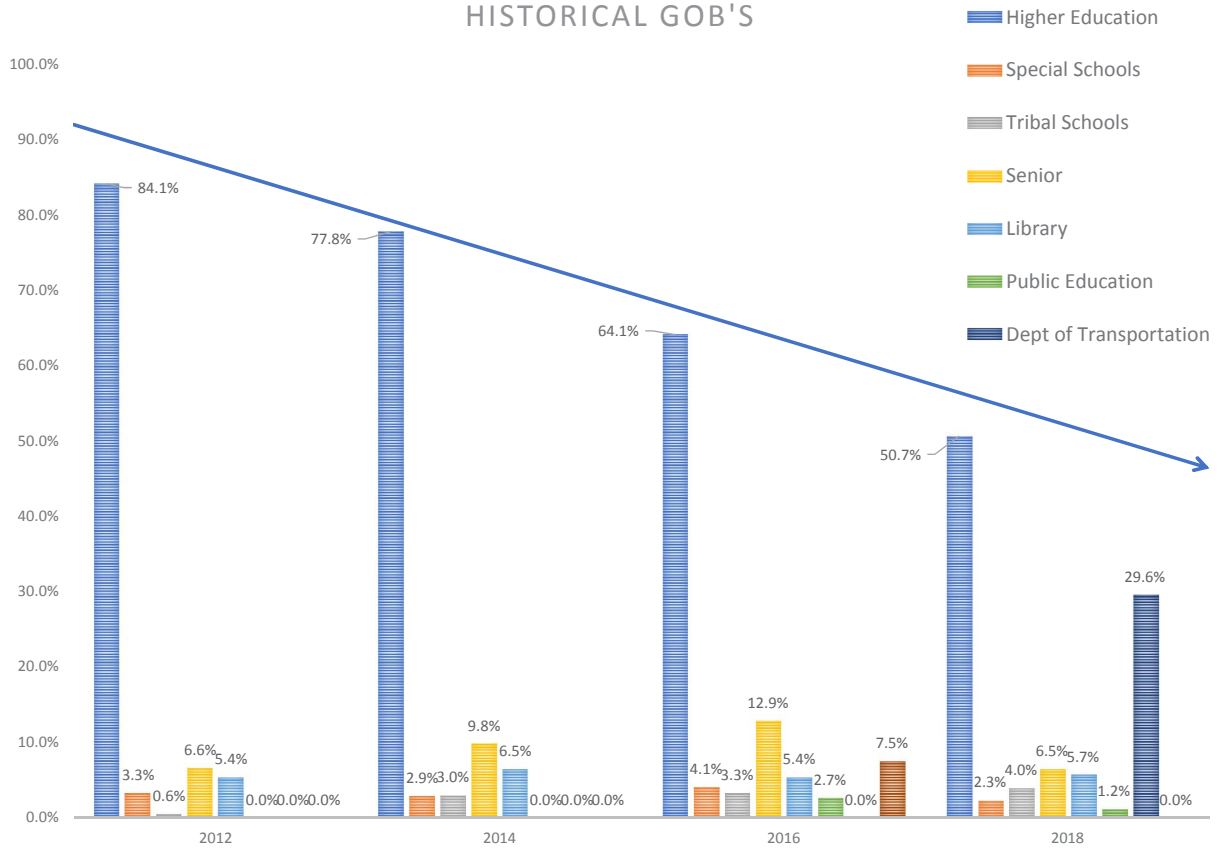
- *Motor Pool replacement Vehicles*
- *Replacement Track for Athletics*
- *Instructional Classroom Equipment*
- *Campus Safety Upgrades*
- *Athletic's Operating Funding*

**FY15 - FY19 General Fund Recurring Appropriation Outlook (in Millions)**

	GAA Post-veto FY15	GAA Post-veto FY16	GAA Post-veto FY17	GAA Post-veto FY18	Outlook FY19	Net +/- FY18	% Change	Net +/- FY15
<b>Total Recurring Revenue</b>	<b>\$ 6,234.1</b>	<b>\$ 6,020.2</b>	<b>\$ 5,885.4</b>	<b>\$ 6,090.7</b>	<b>\$ 6,281.3</b>			
Year to Year % Change		(3.4%)	(2.2%)	3.5%	3.1%			
Legislative	\$ 20.60	15.02	\$ 18.9	\$ 18.9	\$ 19.2	\$ 0.3	1.59%	(1.4)
Feed Bill	\$ 16.2	\$ 15.0	\$ 14.6	\$ 14.8	\$ 15.1	\$ 0.3	2.03%	(1.1)
Legislative	\$ 4.4	\$ 4.2	\$ 4.1	\$ 4.1	\$ 4.1	\$ -	0.00%	(0.3)
Judicial	\$ 227.4	\$ 276.0	\$ 274.4	\$ 274.4	\$ 281.6	\$ 7.2	2.62%	54.2
General Control	\$ 184.5	\$ 130.6	\$ 114.8	\$ 114.8	\$ 123.2	\$ 8.4	7.32%	(61.3)
Commerce, industry	\$ 53.8	\$ 51.0	\$ 47.9	\$ 47.9	\$ 48.4	\$ 0.5	1.04%	(5.4)
Agriculture, Energy & Natural Resources	\$ 71.7	\$ 68.5	\$ 62.8	\$ 62.8	\$ 63.7	\$ 0.9	1.43%	(8.0)
Medicaid	\$ 893.1	\$ 1,034.4	\$ 1,032.9	\$ 938.6	\$ 995.8	\$ 57.2	6.09%	102.7
Medicaid Base Expenditures	\$ 893.1	\$ 928.6	\$ 915.1	\$ 898.4	\$ 902.7	\$ 4.3	0.48%	9.6
Medicaid Expansion Expenditures	\$ -	\$ 105.8	\$ 117.8	\$ 40.3	\$ 93.1	\$ 52.8	131.02%	93.1
Other Health, Hospitals & Human Services	\$ 764.4	\$ 629.4	\$ 618.4	\$ 712.8	\$ 722.6	\$ 9.8	1.37%	(41.8)
Public Safety	\$ 418.8	\$ 431.6	\$ 428.2	\$ 428.2	\$ 433.0	\$ 4.8	1.12%	14.2
Other Education	\$ 113.0	\$ 110.8	\$ 99.3	\$ 99.3	\$ 101.6	\$ 2.3	2.32%	(11.4)
Higher Education	\$ 848.1	\$ 828.5	\$ 779.3	\$ 779.3	\$ 779.7	\$ 0.4	0.05%	(68.4)
Public School Support	\$ 2,639.1	\$ 2,648.0	\$ 2,585.4	\$ 2,594.3	\$ 2,643.4	\$ 49.1	1.89%	4.3
<b>Subtotal - Recurring Appropriations</b>	<b>\$ 6,232.1</b>	<b>\$ 6,223.9</b>	<b>\$ 6,062.3</b>	<b>\$ 6,071.3</b>	<b>\$ 6,212.2</b>	<b>\$ 140.9</b>		<b>(22.3)</b>
Adjustment Scenario	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		
- Replace TANF Fund Balance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		
- Replace Irrigation Works Const Fund Balance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		
- Replace STB for School Trans & Instr Materials	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		
- Compensation Increase	\$ -	\$ -	\$ -	\$ -	\$ 47.9	\$ 47.9		
<b>Net +/-</b>	<b>\$2.0</b>	<b>(\$203.7)</b>	<b>(\$176.9)</b>	<b>\$19.4</b>	<b>\$21.2</b>			

Source: LFC Session 2018 Vol III pg 4, LFC Post Session Review 2017, 2016  
 FY19 is based on December 2017 Recurring Revenue Estimates

**HISTORICAL GOB'S**



Source: LFC Session Vol III 2018, 2016, 2014, & 2012



## What's new at New Mexico Highlands University

On behalf of our faculty, students, staff and administration, I thank you for your dedication and hard work on behalf of the people of New Mexico and wish you a productive session.

Since my tenure began as the university's president two and a half years ago, I have developed a deep appreciation for the transformative role our institution plays in our students' lives.



In a study published in July 2017, the Brookings Institution ranked Highlands 19th among 342 four-year public teaching colleges nationwide that help push students up the income ladder upon graduation, especially those from low-income families. In another study published in August 2017, *Washington Monthly* ranked Highlands 74th in the western United States for colleges that help non-wealthy students attain a marketable degree at affordable prices.

I am pleased that Highlands continues to be a great value. That reputation drew me here, and I am confident my colleagues and I will continue to build on our reputation.

Virtually each and every one of our statewide challenges is powerfully related to our educational outcomes. By working together—citizens, academics, legislators, and educators—we can transform the lives of many more of our state's citizens and ensure we give all of our students a chance at social mobility.

~ Sam Minner, Ph.D.  
President New Mexico Highlands

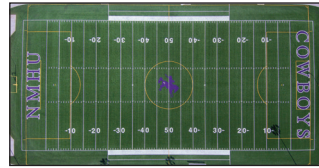
Questions? Contact  
Max Baca, 505-454-3117 or  
Sean Weaver, 505-454-3387

### HU athletic field replaced using donor funds

Highlands has a new football field thanks to a couple with a long history of giving to Las Vegas and the university.

Leveo Sanchez and his wife Patricia donated \$500,000 to replace the football field along with another \$100,000 to renovate the Stu Clark athletics building.

The New Mexico Highlands University Foundation, a non-profit organization dedicated to raising funds for the university's



needs, launched the Home Field Advantage campaign to raise money to replace the 14-year-old artificial turf, which is past its life expectancy. Aside from the Cowboy football team, the university's soccer team and rugby team use the field along with

the Las Vegas community. The campaign is the first step to upgrade Highlands' athletic facilities. Funds from other donors will be used for any unexpected costs in the upgrade and other facilities upgrades to enhance the fan experience.

Prior to the donations for the Stu Clark and turf replacement, Sanchez and his wife Patricia have donated approximately \$1 million to New Mexico Highlands for various initiatives.



### Restoration to begin on Rodgers Hall

New Mexico Highlands historic Rodgers Hall will undergo restoration thanks to a successful GO bond vote. Once the university's library, Rodgers Hall now houses the institution's administrative offices and houses several WPA murals. Baker Architecture + Design, the firm that worked on Highlands' New Mexico Architectural Heritage award-winning McCaffrey Historic Trolley Building, is the designer on the Rodgers project, which will begin this summer and conclude in the spring of 2019.

### HLC Site Visit Team issues positive report

After Highlands' November Higher Learning Commission visit, the site-visit team put together a recommendation to the decision-making bodies of the HLC, the Institutional Actions Committee and the HLC Board.

While our case still needs to

move through the official HLC hierarchy, there is reason to be cautiously optimistic based on the site-visit team's recommendation. The team had many positive things to say about the progress Highlands has made, as well as some "Met with Concern" areas that will require further

attention. Highlands will send a team to meet with the IAC on March 5-6 in Chicago. The HLC Board will make the final decision regarding Highlands probation status in June. Highlands will be informed of that decision sometime in July.



# Legislative Update from VPFA's Office

## FY19 General Fund Detail

FY19 Projected Institutional Detail (General Fund \$ in thousands)	FY18	FY19	FY19	FY19	FY19	FY19	FY19	\$ Change from FY18 Op Bud	% Change from FY18 Op Bud
Agency/Institution/Program	Op Bud	LFC	DFA	Final Version No Gov Action	Compensation at 2% plus 30% Benefits	Section 5 Non- Reoccurring	Final Appropriation		
<b>New Mexico Highlands University</b>									
I&G	26,046.1	26,070.6	26,085.9	26,603.8	354.8	0.0	26,958.6	912.5	3.5%
Athletics	1,968.7	1,968.7	1,968.7	2,068.7	19.4	0.0	2,088.1	119.4	6.1%
Advanced Placement	211.6	211.6	211.6	211.6	1.7	0.0	213.3	1.7	0.8%
Minority Student Services	514.4	514.4	514.4	514.4	5.7	0.0	514.4	0.0	0.0%
Forest and Watershed Institute	289.7	289.7	289.7	289.7	5.2	0.0	294.9	5.2	1.8%
Nursing Expansion	60.4	60.4	60.4	60.4		0.0	60.4	0.0	0.0%
Native American Curriculum Training & Recruit	0.0	0.0	0.0	0.0	0.0	100.0	100.0	100.0	New
<b>NMHU Total</b>	<b>29,090.9</b>	<b>29,115.4</b>	<b>29,130.7</b>	<b>29,748.6</b>	<b>381.1</b>	<b>100.0</b>	<b>30,129.7</b>	<b>1,038.8</b>	<b>3.6%</b>

### Summary:

- ✓ Total recurring funding of \$1,038,800
- ✓ Total one-time funding of \$ 4,352,500
- ✓ Total funding \$5,391,300

FY19 Capital Outlay Detail (\$ in thousands)	NMHU Request	HED Request	LFC Request	FY19 Final Appropriation	Source of Revenue	% Change
Demolition & Construction Facilities Building infrastructure Project	8,350.0	-	-	-	GOB	
	8,000.0	4,000.0	3,300.0	4,000.0		
	16350.0					
<b>One Time</b>						
Motor pool Replacement Vehicles	50.0	-	-	132.5	STB	265%
Replacement Track for Athletics	100.0	-	-	0.0	STB	0%
Instruction Classroom Technology / Equipment	50.0	-	-	80.0	STB	160%
Campus Safety Upgrades	50.0	-	-	30.0	STB	60%
Athletics Equipment	0.0	-	-	10.0	STB	
	250.0	0.0	0.0	252.5		

### Note:

All items listed on this page are still subject to Governor Martinez line item vetos. Legislation not acted upon by Governor is pocket vetoed on March 7, 2018. HED missed CESDP and Ben Lujan Institute staffing in 2% compensation calculations.



**POLICY ON FINANCIAL STABILITY**  
**Effective Date: March 1, 2018**

**Purpose:**

During the recent economic downturn in New Mexico's economy and added concerns with our recent Higher Learning Commission (HLC) Focus visit, New Mexico Highlands University needs to put in place a much more vigorous Financial strategy. This policy's intent is to address the issues raised during the visit as well as recognize the volatility of our current and future revenue sources.

If approved, the Board of Regents is directing the NMHU Administration to provide long-term financial stability to the university through this robust policy.

The Policy will address the following areas:

1. Building a reserve fund;
2. Establishing sound Financial reporting to the executive management team and the Board of Regents on a quarterly basis;
3. Establishing sound corrective action plans to address reoccurring audit findings.

**Building a reserve fund**

In establishing appropriate level reserves, the following methodology will be implemented and reported on:

Based on fiscal year 2018 Financial data, the ability to absorb a 15% decline in state appropriations plus a decline in enrollment resulting in a 20% loss of tuition and fees, and maintaining NM higher education's department (HED) requirement of 5% reserves in Instruction and General:

State Appropriations	\$4.0M
Tuition and fees	\$2.5M
HED required reserve	\$2.0M
<b>Estimated total reserve fund</b>	<b>\$8.5M</b>

Upon reaching the appropriate reserve amount of \$8.5 million dollars, any new surplus or tuition and fees will be reallocated to new programs, presidential

initiatives, or any other need recommended by the administration and approved the Board of Regents.

### Financial Reporting

On a quarterly basis, the Vice President for Finance and Administration or his/her designee will provide quarterly financial updates to the Executive Management Team and Board of Regents.

### Auditing Finding

In order to address audit findings, the Vice President for Finance and Administration or his/her designee will provide an update, status of action plans, timelines, and responsible persons list that addresses prior year audit findings during the first quarter of the calendar year. This information will be brought to the Executive Management Team and Board of Regents during the first quarter of the calendar year and a final update will be provided at the beginning of 2<sup>nd</sup> quarter of the calendar year.



# New Mexico Department of Higher Education

## 2018 Summer Hearing - Five Year Capital Project Funding Plan

INSTITUTION:		New Mexico Highlands University										DATE:		6/1/2018					
Institution acronym	FY20 Funding Priority #	Overall Funding Priority #	Project Title	Description	Year Project Funding will be requested	Month/Year Project to be started	Month/Year Project to be completed	Full Project	Phase	Cost of Project or Phase	GOB	STB	Other	Percent of GOB or STB	Percent of Other Funding Source	Description of Other Funding Source	New Construction	Renovation	Square Footage (GSF)
xxxx	1	1	Roofing Improvements Campuswide	Replace the roof on the Sims Building and repair/replace other roofs campuswide	2018	Oct-19	Apr-19	X		\$950,000		X	X	90%	10%	BRR		X	29,580
NMHU	1	1	Demo & Re-Construction of Facilities Dept. Bldg. and Parking Lot	To improve the site for, plan, design, demolish, relocate, construct, replace, purchase, improve, equip., furnish, repair, upgrade, abate, landscape the Facilities Department bldgs., its walkways, and reconstruct its parking lot pursuant to the university's Capital Master Plan	2019	07/19	03/22	X	X	\$ 8,200,000		X	X	99.4%	0.6%	(\$50K) NMDOT Road Fund Grant	X	X	28,561
NMHU	2	2	Sininger Hall Renovation	To improve the site for, plan, design, remodel, renovate, construct, equip., furnish, repair, upgrade, purchase, landscape, reconstruct the Sininger Hall building and its walkways	2020	07/21	03/24	X		\$ 7,200,000	X	X		100%	0%	0%		X	26,373
NMHU	3	3	Infrastructure Upgrades	To improve the site for, plan, design, repair, demolish, renovate, repurpose, relocate, construct, equip., purchase, furnish, landscape, upgrade, replace existing surface and subsurface infrastructures	2021	07/21	6/24		X	\$ 4,000,000		X		100%	0%	0%		X	campus-wide
NMHU	4	4	Wilson Complex Renovation	To improve the site for, plan, design, remodel, renovate, construct, equip., furnish, repair, upgrade, purchase, landscape, reconstruct the Wilson Complex building, its walkways, and its parking lot	2022	7/23	4/26	X		\$ 10,700,000	X	X		70%	30%	System Revenue Bond		X	76,567
NMHU	5	5	Champ Tyrone Renovation	To improve the site for, plan, design, repurpose, demolish, construct, renovate, abate, equip., furnish, repair, upgrade, purchase, landscape, reconstruct the Champ Tyrone Music building, its walkways, and its parking lot	2023	7/23	12/25	X		\$ 3,800,000		X		100%	0%	0%		X	13,959

**New Mexico Higher Education Department**  
 Summer Hearings 2018

**Full-Time Student Enrollment Trends:**

Provide the instructional program majors being served by this project:

Major Title	Head Count	FTE	% Growth from Last Year	Avg. Growth last 10 years
*Project supports the entire student body.				

Provide Fall Semester enrollment data per year:

Year	2010	2011	2012	2013	2014	2015	2016	2017
FTE	2,732	2,763	2,758	2,742	2,626	2,653	2,645	2,455
OFTE	841	886	853	895	949	962	1,006	964
FTE-OFTE	1,891	1,877	1,905	1,847	1,677	1,691	1,639	1,491

\*OFTE = Online FTE

\*OFTE = Distance Ed (centers + online + off campus + ITV, etc. Does not include main campus)

**Language for appropriation:** Compose the legislative language that would best suit your project needs should the project be funded (Example: to plan, design, construct, and equip infrastructure improvements at John Doe College)

To the Board of Regents of New Mexico Highlands University, eight million, two hundred thousand dollars (\$8,200,000) to improve the site for, plan, design, demolish, relocate, construct, replace, improve, purchase, repair, upgrade, abate, landscape, furnish, and equip the Facilities Department, its buildings, and reconstruct the parking lot at New Mexico Highlands University in San Miguel County