New Mexico Highlands University

Institutional Key Performance Indicators (KPIs)

Spring 2020

Contents

Prepared by Office of Institutional Research and Effectiveness

Run date: July 1, 2020

Summary

	Enrollment Management													
				Fall-to-fall	retention:	4-year graduation rate:								
Fall enr	ollment	Trend		new st	udents	Trend	Trend new students		Trend		New studer	nt yield rate	Trend	
2017	3284	Ψ		2016	45.2%	4		2013	10.9%	^		2017	16.7%	↑
2018	3181	Ψ		2017	51.6%	^		2014	20.4%	^		2018	33.6%	→
2019	2902	Ψ		2018	55.4%	^		2015	17.8%	Ψ		2019	32.4%	$\leftarrow \rightarrow$

	Finance												
Core reve	enue (K \$)	Trend	Core rever	ue per FTE	Trend		Core expe	enses (K \$)	Trend		Core expen	ses per FTE	Trend
FY2017	\$65,932	Ψ	FY2017	\$23,880	Ψ		FY2017	\$65,389	1		FY2017	\$23,683	↑
FY2018	\$66,463	$\leftarrow \rightarrow$	FY2018	\$24,372	$\leftarrow \rightarrow$		FY2018	\$73,976	1		FY2018	\$27,127	^
FY2019	\$66,331	$\leftarrow \rightarrow$	FY2019	\$24,033	$\leftarrow \rightarrow$		FY2019	\$70,880	Ψ		FY2019	\$25,680	Ψ

	Human Resources													
Avg facul	ty salaries	Trend	F	aculty %	minority	Trend		Avg staff	salaries	Trend		Staff % ı	minority	Trend
2017	\$58,884	↑	201	L7	30.5%	1		2017	\$41,569	$\leftarrow \rightarrow$		2017	75.6%	$\leftarrow \rightarrow$
2018	\$56,601	Ψ	201	L8	36.8%	1		2018	\$45,785	^		2018	76.4%	$\leftarrow \rightarrow$
2019	\$58,592	^	201	L9	34.1%	Ψ		2019	\$47,650	↑		2019	73.6%	Ψ

	Advancement													
Total rev	enue (K \$)	Trend		# of d	onors	Trend		# of alum	ni events	Trend		# alumni p	articipants	Trend
2016	\$1,915	→		2017	654	1		2017	49	1		2017	2599	^
2017	\$1,789	←		2018	529	Ψ		2018	54	1		2018	3532	↑
2018	\$2,023	^		2019	586	^		2019	54	$\leftarrow \rightarrow$		2019	4640	^

				Athletics				
Academic	year GPA	Trend	% in-	state	Trend	% living o	n-campus	Trend
AY2017	2.88	$\leftarrow \rightarrow$	AY2017	34.8%	1	AY2017	53.4%	^
AY2018	2.84	$\leftarrow \rightarrow$	AY2018	30.3%	Ψ	AY2018	58.9%	1
AY2019	2.86	$\leftarrow \rightarrow$	AY2019	36.2%	↑	AY2019	61.5%	1

			1				i			_		
University Relations				Sti	udent Affairs	;						
Unique p	ageviews	Trend		Student clinic visits		Trend		Total R&D (K \$)		Total R&D (K \$)		Tre
2017 1st	53,814			2016	1,729			FY2017	\$1,023	•		
2017 2nd	25,232	Ψ		2017	2,180	1		FY2018	\$952	•		
2018 1st	29,390	1		2018	2,281	1		FY2019	\$1,333			

Note: Up and down arrows indicate a change of 3% or more; horizontal arrows indicate no significant change. Green indicates a positive change, red a negative change, gray a neutral change.

Enrollment by Term (KPI 1)

	FALL ENROLLMENT (KPI 1a)										
Cohort	Fall 2015	Fall 2016	Fall 2017	Fall 2018	Fall 2019						
Undergraduate degree-seeking	2129	2086	1890	1797	1693						
Undergraduate non-degree	50	55	58	63	64						
Graduate degree-seeking	1089	1063	1056	1059	902						
Graduate certificate	34	43	34	21	54						
Graduate non-degree	207	183	182	177	149						
Dual credit	54	41	64	64	40						
Total	3563	3471	3284	3181	2902						

SP	SPRING ENROLLMENT (KPI 1b)										
Cohort	Spr 2016	Spr 2017	Spr 2018	Spr 2019	Spr 2020						
Undergraduate degree-seeking	1880	1826	1708	1544	1455						
Undergraduate non-degree	59	68	60	76	45						
Graduate degree-seeking	1067	1047	1092	990	884						
Graduate certificate	48	29	30	29	59						
Graduate non-degree	178	196	181	171	129						
Dual credit	43	49	74	53	48						
Total	3275	3215	3145	2863	2620						

	SUMMER ENF	ROLLMENT (K	PI 1c)		
Cohort	Su 2015	Su 2016	Su 2017	Su 2018	Su 2019
Undergraduate degree-seeking	616	531	500	495	463
Undergraduate non-degree	28	27	46	38	43
Graduate degree-seeking	602	596	601	591	506
Graduate certificate	23	28	19	19	16
Graduate non-degree	135	105	119	88	103
Dual credit	6	2	14	4	9
Total	1410	1289	1299	1235	1140

Source: NMHU Office of Strategic Enrollment Management / Office of Institutional Effectiveness Update schedule: Fall and spring census day; summer EOT

Enrollment Demographics (KPI 2)

	FALL ENROLLMENT BY GENDER (KPI 2a)											
Cohort	Fall 2015	Fall 2016	Fall 2017	Fall 2018	Fall 2019							
Female	64.7%	65.4%	65.5%	66.1%	66.7%							
Male	35.3%	34.6%	34.5%	33.9%	33.3%							
Total	100.0%	100.0%	100.0%	100.0%	100.0%							

	FALL ENRO	OLLMENT BY ET	HNICITY (KPI 2	o)	
Cohort	Fall 2015	Fall 2016	Fall 2017	Fall 2018	Fall 2019
African American	4.4%	4.1%	4.4%	4.2%	4.6%
American Indian	7.2%	7.6%	8.0%	8.3%	8.7%
Asian	0.9%	1.0%	1.1%	0.9%	0.7%
Hawaiian	0.5%	0.5%	0.4%	0.4%	0.2%
Hispanic	52.3%	53.4%	53.8%	53.7%	53.7%
NonResident Alien	5.8%	5.4%	5.1%	4.7%	4.4%
Two or More	1.4%	1.7%	1.7%	1.7%	2.0%
Unknown	2.9%	2.6%	2.2%	2.1%	2.6%
White	24.6%	23.7%	23.4%	23.9%	23.2%
Total	100.0%	100.0%	100.0%	100.0%	100.0%

	FALL ENROLLMENT BY AGE (KPI 2c)												
Cohort	Fall 2015	Fall 2016	Fall 2017	Fall 2018	Fall 2019								
<18 yrs	1.8%	1.6%	2.2%	2.6%	1.9%								
18-19 yrs	12.3%	13.5%	12.0%	12.6%	14.4%								
20-21 yrs	11.7%	10.2%	11.4%	10.9%	11.6%								
22-24 yrs	14.8%	14.8%	14.6%	14.1%	13.0%								
25-29 yrs	15.9%	16.0%	14.7%	15.7%	14.3%								
30-39 yrs	20.5%	20.9%	21.0%	20.1%	20.1%								
40-49 yrs	11.9%	11.9%	12.1%	11.6%	11.3%								
50+ yrs	11.1%	11.1%	12.0%	12.3%	13.3%								
Total	100.0%	100.0%	100.0%	100.0%	100.0%								

Source: NMHU Office of Strategic Enrollment Management / Office of Institutional Effectiveness Update schedule: Fall census day

Retention, Graduation, and Yield (KPI 3)

			RETENT	ION RATES	(KPI 3a)					
		Fall to spring Fall to fall								
Cohort	Fall 2015									
New, first-time, full-time	74.5%	72.1%	75.6%	77.1%	77.50%	52.0%	52.7%	45.2%	51.6%	55.4%
Transfer w/o associate's	64.7%	56.1%	73.6%	80.2%	67.40%	40.2%	53.9%	39.3%	51.8%	58.0%
Transfer with associate's	85.6%	85.6% 85.5% 89.4% 78.5% 84.50% 79.4% 78.8% 76.6% 79.2%								
New first-time graduate student	91.1%	91.1% 89.0% 91.0% 90.5% 86.40% 84.4% 81.9% 81.2% 85.3%								

GRADUATION RATES (KPI 3b)												
	3-yea	r graduatio	n rate	4-year graduation rate			5-yea	r graduatio	n rate	6-year graduation rate		
Cohort	Fall 2014	Fall 2015	Fall 2016	Fall 2013	Fall 2014	Fall 2015	Fall 2012	Fall 2013	Fall 2014	Fall 2011	Fall 2012	Fall 2013
New, first-time, full-time	4.7%	5.4%	2.9%	10.9%	20.4%	17.8%	18.7%	19.2%	25.5%	22.2%	20.8%	22.3%
Transfer w/o associate's	17.1%	28.4%	11.0%	17.6%	21.4%	32.4%	22.9%	19.8%	25.4%	21.5%	25.0%	19.8%
Transfer with associate's	65.3%	66.0%	63.6%	69.6%	69.8%	69.3%	66.4%	73.9%	71.1%	72.7%	67.2%	74.7%
New first-time graduate student	66.6%	67.0%	69.6%	68.1%	73.5%	71.9%	69.9%	71.5%	75.5%	69.5%	71.9%	72.0%

	APPLICATION FUNNEL - FALL COHORTS (KPI 3c)														
	New undergraduate							Transfer				Ne	w gradua	ite	
	2015	2016	2017	2018	2019	2015	2016	2017	2018	2019	2015	2016	2017	2018	2019
Applications	2778	4033	2327	1338	1417	873	867	810	662	645	857	831	846	731	716
Admits	1501	2579	1603	854	921	578	590	538	487	426	651	565	632	534	527
Matriculations	308	330	267	287	298	414	418	388	356	324	481	444	454	417	389
Yield rate	20.5%	12.8%	16.7%	33.6%	32.4%	71.6%	70.8%	72.1%	73.1%	76.1%	73.9%	78.6%	71.8%	78.1%	73.8%

Source: NMHU Office of Strategic Enrollment Management / Office of Institutional Effectiveness Update schedule: Fall census day (except fall-to-spring retention, updated after spring census day)

Academic Affairs (KPI 4)

	GRANT FUNDING (KPI 4)												
		FY2016-17			FY2017-18		FY2018-19						
	Federal govt	Non-federal	Total	Federal govt	Non-federal	Total	Federal govt	Non-federal	Total				
Total R&D expenditures	\$1,015,000	\$8,000	\$1,023,000	\$741,000	\$211,000	\$952,000	\$1,128,000	\$205,000	\$1,333,000				
Type of research:													
Basic research	\$938,000	\$7,000	\$945,000	\$614,000	\$203,000	\$817,000	\$629,000	\$189,000	\$818,000				
Applied research	\$77,000	\$1,000	\$78,000	\$127,000	\$8,000	\$135,000	\$499,000	\$16,000	\$515,000				
By program:													
Geology				\$66,000	\$4,000	\$70,000	\$454,000	\$6,000	\$460,000				
Chemistry	\$722,000	\$2,000	\$724,000	\$675,000	\$39,000	\$714,000	\$649,000	\$74,000	\$723,000				
Computer Science					\$14,000	\$14,000	\$19,000		\$19,000				
Biology					\$150,000	\$150,000		\$115,000	\$115,000				
Natural Resources	\$293,000	\$6,000	\$299,000		\$4,000	\$4,000	\$6,000	\$10,000	\$16,000				

Source: NSF HERD Survey as prepared by OIER and Finance offices Update schedule: March of each year after survey is submitted

Finance and Administration (KPI 5)

	CORE REVENUES (KPI 5a)													
		FY2017			FY2018			FY2019						
	Reported	% of total core	Core revenue	Reported	% of total core	Core revenue	Reported	% of total core	Core revenue					
Revenue source	values	revenue	per FTE	values	revenue	per FTE	values	revenue	per FTE					
Tuition and fees	\$15,020,144	23%	\$5,440	\$18,739,488	28%	\$6,872	\$16,645,728	25%	\$6,031					
State appropriations	\$29,371,697	45%	\$10,638	\$29,090,900	44%	\$10,668	\$30,136,300	45%	\$10,919					
Local appropriations	\$0	0%	\$0	\$0	0%	\$0	\$0	0%	\$0					
Government grants and contracts	\$19,755,640	30%	\$7,155	\$13,386,607	20%	\$4,909	\$11,736,771	18%	\$4,252					
Private gifts, grants, and contracts	\$0	0%	\$0	\$2,777,259	4%	\$1,018	\$3,121,215	5%	\$1,131					
Investment income	\$669,315	1%	\$242	\$589,554	1%	\$216	\$741,939	1%	\$269					
Other core revenues	\$1,114,912	2%	\$404	\$1,879,421	3%	\$689	\$3,949,282	6%	\$1,431					
Total core revenues	\$65,931,708	100%	\$23,880	\$66,463,229	100%	\$24,372	\$66,331,235	100%	\$24,033					
Total revenues	\$69,620,674		\$25,216	\$69,896,330		\$25,631	\$69,875,498		\$25,317					

	CORE EXPENSES (KPI 5b)													
		FY2017			FY2018			FY2019						
	Reported	% of total core	Core expense	Reported	% of total core	Core expense	Reported	% of total core	Core expense					
Expense function	values	expense	per FTE	values	expense	per FTE	values	expense	per FTE					
Instruction	\$19,581,449	30%	\$7,092	\$24,758,069	33%	\$9,079	\$29,080,596	41%	\$10,536					
Research	\$2,226,510	3%	\$806	\$2,037,301	3%	\$747	\$1,427,862	2%	\$517					
Public service	\$6,390,444	10%	\$2,315	\$9,147,493	12%	\$3,354	\$7,041,182	10%	\$2,551					
Academic support	\$2,715,053	4%	\$983	\$3,182,865	4%	\$1,167	\$2,534,235	4%	\$918					
Institutional support	\$6,850,216	10%	\$2,481	\$8,562,698	12%	\$3,140	\$7,221,548	10%	\$2,617					
Student services	\$4,400,375	7%	\$1,594	\$5,973,660	8%	\$2,191	\$6,499,745	9%	\$2,355					
Other core expenses	\$23,224,671	36%	\$8,412	\$20,314,365	27%	\$7,449	\$17,074,483	24%	\$6,186					
Total core expenses	\$65,388,718	100%	\$23,683	\$73,976,451	100%	\$27,127	\$70,879,651	100%	\$25,680					
Total expenses	\$68,674,917		\$24,873	\$81,995,618		\$30,068	\$78,834,496		\$28,563					

Source: IPEDS Finance reports as prepared by NMHU Finance Office Update schedule: April of each year (after IPEDS reports are submitted)

Faculty Salaries and Diversity (KPI 6)

	FACULTY SALARIES (KPI 6a)														
	Fall 2	2016	Fall	2017	Fall 2	2018	Fall 2	2019							
	Count	Avg salary	Count	Avg salary	Count	Avg salary	Count	Avg salary							
Full-time faculty:															
Professors	25	\$68,827	28	\$65,814	24	\$75,037	25	\$72,628							
Associate professors	33	\$58,449	31	\$73,633	33	\$63,019	33	\$65,750							
Assistant professors	39	\$50,213	32	\$56,995	32	\$53,157	27	\$53,963							
Instructors	12	\$43,859	12	\$47,784	24	\$47,267	44	\$49,327							
Lecturers	0		24	\$47,572	0		0								
No academic rank	24	\$45,954	14	\$45,597	20	\$51,619	3	\$49,793							
Total full-time faculty	133	\$54,414	141	\$58,884	133	\$56,601	132	\$58,592							
Part-time faculty	119		149		113		105								

	FACULTY DIVERSITY (KPI 6b)													
		Fall 2017			Fall 2018			Fall 2019						
	Count	Female	Minority	Count	Female	Minority	Count	Female	Minority					
Full-time faculty:														
Professors	28	46.4%	17.9%	24	45.8%	20.8%	25	44.0%	28.0%					
Associate professors	31	38.7%	29.0%	33	42.4%	39.4%	33	39.4%	30.3%					
Assistant professors	32	59.4%	34.4%	32	50.0%	37.5%	27	59.3%	33.3%					
Instructors	12	50.0%	41.7%	24	54.2%	54.2%	44	56.8%	40.9%					
Lecturers	24	50.0%	25.0%	0			0							
No academic rank	14	35.7%	50.0%	20	40.0%	30.0%	3	33.3%	33.3%					
Total full-time faculty	141	47.5%	30.5%	133	46.6%	36.8%	132	50.0%	34.1%					

Source: IPEDS Human Resources reports as prepared by NMHU Human Resources Office and OIER Update schedule: April of each year (after IPEDS reports are submitted)

Staff Salaries and Diversity (KPI 7)

		FULL-TIME ST	AFF SALARII	ES (KPI 7a)				
	Fall 2	2016	Fall	2017	Fall 2	2018	Fall 2	2019
	Count	Avg salary	Count	Avg salary	Count	Avg salary	Count	Avg salary
Research	2	\$40,000	0		0		0	
Public service	0		0		0		0	
Student / academic affairs	70	\$43,811	32	\$34,817	56	\$42,494	53	\$45,340
Management	37	\$90,520	65	\$75,604	42	\$99,734	47	\$100,097
Business / finance	27	\$45,289	31	\$44,252	25	\$48,915	23	\$48,265
Computer and technical	15	\$43,519	17	\$41,034	21	\$44,988	17	\$49,682
Community, sports, entertainment	31	\$44,079	37	\$39,651	31	\$47,362	29	\$45,076
Healthcare	2	\$41,441	3	\$40,527	3	\$63,951	3	\$53,336
Service occupations	55	\$22,333	18	\$23,545	49	\$24,234	55	\$26,051
Sales	0		0		0		0	
Office / administrative support	61	\$32,357	51	\$32,198	59	\$33,863	58	\$34,147
Construction and maintenance	18	\$29,619	58	\$21,984	28	\$28,389	22	\$31,177
Production and transportation	2	\$29,128	3	\$22,270	0		0	
Total full-time staff	320	\$42,545	315	\$41,569	314	\$45,785	307	\$47,650
All part-time staff	19		20		19		20	

	FULL-TIME STAFF DIVERSITY (KPI 7b)													
		Fall 2017			Fall 2018			Fall 2019						
	Count	Female	Minority	Count	Female	Minority	Count	Female	Minority					
Research	0			0			0							
Public service	0			0			0							
Student / academic affairs	32	75.0%	71.9%	56	73.2%	64.3%	53	79.2%	62.3%					
Management	65	44.6%	66.2%	42	45.2%	66.7%	47	38.3%	63.8%					
Business / finance	31	80.6%	87.1%	25	72.0%	88.0%	23	60.9%	82.6%					
Computer and technical	17	23.5%	70.6%	21	23.8%	71.4%	17	52.9%	47.1%					
Community, sports, entertainment	37	40.5%	48.6%	31	38.7%	41.9%	29	41.4%	37.9%					
Healthcare	3	100.0%	0.0%	3	66.7%	66.7%	3	66.7%	66.7%					
Service occupations	18	38.9%	83.3%	49	20.4%	95.9%	55	23.6%	90.9%					
Sales	0			0			0							
Office / administrative support	51	100.0%	84.3%	59	96.6%	84.7%	58	91.4%	89.7%					
Construction and maintenance	58	12.1%	93.1%	28	7.1%	96.4%	22	9.1%	95.5%					
Production and transportation	3	33.3%	100.0%	0			0	·	·					
Total full-time staff	315	52.7%	75.6%	314	52.9%	76.4%	307	53.7%	73.6%					

Source: IPEDS Human Resources reports as prepared by NMHU Human Resources Office and OIER Update schedule: April of each year (after IPEDS reports are submitted)

Office of University Relations (KPI 8)

		PAGEVIEWS ON	www.newmexi	cohighlands.com	(KPI 8a)					
July - December 2016* January - June 2017 July - December 2017 January - June 2018										
			Unique Unique Unique							
Unique	Unique returning	Unique	Jnique returning Unique returning Unique retu							
20,032	n/a	n/a 53,814 13,377 25,232 5,823 29,390								

TOP FIVE CITIES ON www.newmexicohighlands.com (KPI 8b)							
July - December 2016*	January - June 2017	July - December 2017	January - June 2018				
(User / Returning user)	(User / Returning user)	(User / Returning user)	(User / Returning user)				
Albuquerque (6571/1796)	Albuquerque (7456/1964)	Albuquerque (5175/1342)	Albuquerque (6240/1629)				
Las Vegas (1865/927)	Houston (2833/905)	Santa Fe (1242/289)	Santa Fe (1621/388)				
Santa Fe (1306/404)	Dallas (2712/847)	Las Vegas (1200/398)	Las Vegas (1617/556)				
Rio Rancho (747/192)	Denver (2273/620)	Rio Rancho (746/210)	Rio Rancho (1015/299)				
Los Angeles (624/140)	San Antonio (1972/685)	Lagos, Nigeria (698/303)	Denver (955/268)				

^{*}Incomplete data

	SOURCE TRAFFIC (TOP 20) TO www.NewMexicoHighands.com January 1-June 30 2018 (KPI 8c)								
					Link to		Total	Conversion	
Source	Channel	Sessions	Form Fills	Calls	Application	Download	Conversions	Rate	
(direct)	Direct	16778	79	65	1777	355	2276	13.6%	
google	Organic Search	5077	7	24	340	54	425	8.4%	
google	Paid Search Ads	876	0	872	0	0	872	99.5%	
nmhu.edu	Referral Links	747	1	2	72	21	96	12.9%	
bing	Organic Search	582	0	0	50	9	59	10.1%	
ClickDimensions	Email	315	0	2	13	1	16	5.1%	
yahoo	Organic Search	231	1	1	25	4	31	13.4%	
tpc.googlesyndication.com	Referral Links	215	0	0	0	0	0	0.0%	

Source: NMHU Office of University Relations Update schedule: October and April annually

Advancement (KPI 9)

ADVANCEMENT MEASURES (KPI 9)								
Measure:	FY2016	FY2017	FY2018	FY2019				
Total revenue	\$1,223,468	\$1,914,826	\$1,789,193	\$2,023,188				
Number of donors	522	654	529	586				
Number of alumni events	30	49	54	54				
Participants in alumni events	2487	2599	3532	4640				
Number of individual giving appeals	2	6	4	4				

Source: NMHU Advancement Office Update schedule: October annually

Student Affairs (KPI 10)

	NEW FRESHMEN: RETENTION BY RESIDENCE HALL (KPI 10a)								
Fall 2016 cohort				Fall 2017 coho	rt	Fall 2018 cohort			
		Fall-to-spring	Fall-to-fall	Fall-to-spring Fall-to-fall				Fall-to-spring	Fall-to-fall
	Count	retention	retention	Count	retention	retention	Count	retention	retention
Archuleta	33	75.8%	30.3%	23	73.9%	60.9%	0		
Melody Hall	50	66.0%	36.0%	27	77.8%	33.3%	42	66.7%	38.1%
Viles and Crimmin	130	82.3%	53.1%	102	65.7%	48.0%	116	83.6%	60.3%
Other	9	77.8%	44.4%	2	100.0%	50.0%	10	70.0%	60.0%
Total	222	77.5%	45.5%	154	69.5%	47.4%	168	78.6%	54.8%

Source: NMHU Student Affairs Office Update schedule: Fall census day

STUDENT CLINIC ACTIVITY (KPI 10b)										
	Ju	ne 2015 - May 2	016	J	une 2016 - May	2017	June 2017 - May 2018			
		Behavioral			Behavioral			Behavioral		
	Medical	Health	Nurse	Medical	Health	Nurse	Medical	Health	Nurse	
# of visits	1242	469	18	1560	617	3	1610	669	2	

Source: NMHU Student Affairs Office / El Centro Family Health

Update schedule: Fall census day

Athletics (KPI 11)

	ATHLETICS - ACADEMIC SUCCESS (KPI 11a)														
	AY2017					AY2018					AY2019				
Sport	Count	Academic year GPA	% in-state	% living on-	% transfer students	Count	Academic year GPA	% in-state	% living on-	% transfer students	Count	Academic year GPA	% in-state	•	% transfer students
Football	75	2.42	37.3%	61.3%	14.7%	88	2.33	28.4%	71.6%	34.1%	98	2.38	15.3%	68.4%	15.3%
Men's Basketball	21	2.32	28.6%	38.1%	33.3%	16	2.56	37.5%	43.8%	43.8%	17	2.30	52.9%	35.3%	23.5%
Baseball	33	3.17	15.2%	27.3%	39.4%	26	3.14	11.5%	57.7%	34.6%	34	3.25	35.3%	64.7%	29.4%
Men's Cross Country	8	2.95	37.5%	25.0%	12.5%	8	3.38	12.5%	25.0%	0.0%	8	3.03	12.5%	37.5%	25.0%
Wrestling	36	2.72	38.9%	52.8%	8.3%	32	2.90	31.3%	40.6%	9.4%	23	2.94	47.8%	43.5%	0.0%
Women's Basketball	14	3.19	50.0%	57.1%	28.6%	14	2.90	50.0%	57.1%	50.0%	11	2.67	54.5%	63.6%	18.2%
Women's Cross Country	7	3.16	71.4%	57.1%	0.0%	8	3.37	75.0%	62.5%	0.0%	12	3.19	91.7%	58.3%	16.7%
Soccer	28	3.34	32.1%	71.4%	21.4%	30	3.04	26.7%	33.3%	23.3%	24	3.20	41.7%	66.7%	8.3%
Softball	23	3.22	13.0%	78.3%	13.0%	22	2.85	9.1%	81.8%	13.6%	23	3.15	26.1%	52.2%	30.4%
Track	32	3.13	46.9%	59.4%	12.5%	28	3.36	50.0%	60.7%	7.1%	33	3.19	60.6%	63.6%	9.1%
Volleyball	19	3.21	42.1%	26.3%	5.3%	15	3.38	33.3%	73.3%	33.3%	18	3.57	44.4%	77.8%	16.7%
Total	296	2.88	34.8%	53.4%	17.9%	287	2.84	30.3%	58.9%	25.4%	301	2.86	36.2%	61.5%	16.6%

ATHLETICS - RETENTION (KPI 11b)										
		AY2017			AY2018		AY2019			
	Retention	# eligible	# of	Retention	# eligible	# of	Retention	# eligible	# of	
Sport	(%)	to return	returnees	(%)	to return	returnees	(%)	to return	returnees	
Football	39.7%	68	27	54.4%	79	43	52.4%	82	43	
Men's Basketball	37.5%	16	6	61.5%	13	8	75.0%	12	9	
Baseball	66.7%	18	12	68.4%	19	13	47.8%	23	11	
Men's Cross Country	83.3%	6	5	83.3%	6	5	66.7%	6	4	
Wrestling	66.7%	30	20	76.0%	25	19	84.2%	19	16	
Women's Basketball	23.1%	13	3	53.8%	13	7	33.3%	9	3	
Women's Cross Country	50.0%	4	2	66.7%	6	4	54.5%	11	6	
Soccer	73.9%	23	17	56.0%	25	14	73.7%	19	14	
Softball	73.3%	15	11	76.5%	17	13	66.7%	18	12	
Track	68.0%	25	17	61.9%	21	13	88.5%	26	23	
Volleyball	46.2%	13	6	61.5%	13	8	93.8%	16	15	
Total	54.5%	231	126	62.0%	237	147	64.7%	241	156	

Source: NMHU Athletics Office Update schedule: October annually

Glossary

Enrollment	Fall and spring enrollments include all registered students as of census day.
	Summer enrollment includes all registered and withdrawn students as of the end of term
Enrollment demographics	Data reflect all enrolled students, both undergraduate and graduate
Retention	Fall-to-spring retention rates show the percent of students retained from the fall census day to the following spring census
	day
	Fall-to-fall retention rates show the percent of students retained from one fall census day to the next fall census day
	Transfer students are divided by whether or not they had earned an associates degree at the time of matriculation
Graduation rates	4-year graduation rates shows the number of students in the specified cohort who graduated within 4 years
Graduation rates	3-year, 5-year, and 6-year graduation rates are defined similarly
	5 year y and 5 year graduation rates are defined similarly
Application funnel	This table shows the number of first-time, full-time, degree-seeking students who moved from applicants to matriculated
	(i.e. enrolled) students
	Admitted students are those who completed an application
	The yield rate is the percentage of students who completed an application who actually enrolled
Comp annual control	Unabitational account is a functional account that includes account the decided decided account and account of
Core expenses	"Institutional support" is a functional expense category that includes expenses for the day-to-day operational support of the institution.
Staff salaries	This table shows average staff salaries broken down by IPEDS categories
	There have been some changes in these categories across time.
Faculty and staff diversity	"Minority" is used to indicate persons who self-identify as Hispanic, Native American, African American, or Pacific
. active and order arrorately	Islander
Faculty salaries	"No academic rank" typically refers to full-time contingent faculty

Glossary updated 11/9/18