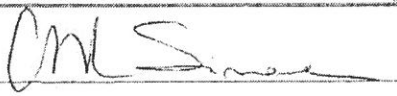
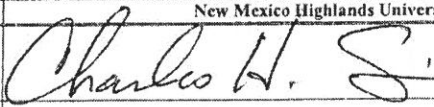

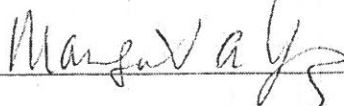
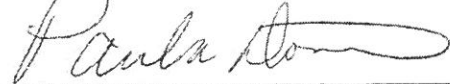
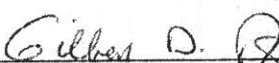


Trinidad State Community College
Bachelor of Business Administration Management

Articulation & Transfer Agreement
between
Trinidad State Junior College
and
New Mexico Highlands University

| TSJC Business Administration (AA) | | | | NMHU Business Administration-Management (BBA) | | | |
|--|---|--|---|---|---|--|---|
| General Education 39 credits | | | | | | | |
| Area I. Communications 9 -Credits | | | | | | | |
| ENGL 21 | English Composition 1 | | 3 | TSJC students who earn the AA Business Administration degree as prescribed in this document will be admitted to NMHU as Juniors in the Business Administration BBA degree program. Furthermore, the additional NMHU core curriculum requirements and minor requirement, if any, are waived. | | | |
| ENGL 22 | English Composition 2 | | 3 | | | | |
| COM 115 or COM 125 | Public Speaking or Interpersonal Communications | | 3 | | | | |
| Area II. Mathematics - 4 credits | | | | | | | |
| MAT 111 | College Algebra | | 4 | Upon completion of the requirements specified within this agreement, students will earn a TSJC AA degree in Business Administration and a NMHU BBA degree with a concentration in Management. | | | |
| | Science w/Lab | | 4 | | | | |
| | Science w/Lab | | 4 | | | | |
| Area III. Laboratory Sciences 8 - credits | | | | | | | |
| Area IV. Social/Behavioral Sciences - 9 credits | | | | | | | |
| ECO | 201 (required) | | 3 | New Mexico Highlands University's minimum requirements include a total of 128 credit hours, of which 45 must be at the upper division (300-400) level. In addition, 32 credits must be earned at NMHU. The requirement that the last 16 credit hours be taken at NMHU is waived. | | | |
| ECO | 202 (required) | | 3 | | | | |
| HIS | 101, 102, 201, 202 | | 3 | | | | |
| Area V. Humanities - 6 or 9 credits | | | | | | | |
| 6 credits from 2 different areas | | | | | | | |
| ART | 110, 111, 112 | | 3 | FIN 340 | Personal Finance | | 3 |
| MUS | 120, 121, 122 | | 3 | FIN 341 | Financial Management | | 3 |
| THE | 105 | | 3 | MGMT 325 | Operations Research | | 3 |
| SPA | 211, 212 | | 3 | MKTG 411 | Marketing Research | | 3 |
| LIT | 201, 202, 211, 212 | | 3 | MGMT 489 | Strategic Management | | 3 |
| PHI | 111 | | 3 | MGMT 364 | Organizational Behavior | | 3 |
| Area VI. Computers/ Technology - 3 credits | | | | | | | |
| CIS 115 | Introduction to Computer Information Systems | | 3 | MGMT 386 | HR Management | | 3 |
| Associate Degree Program Requirements- 23 Credits | | | | | | | |
| ACC 121 | Principles of Acctg I | | 4 | MGMT 440 | Int'l HR Management | | 3 |
| ACC 122 | Principles of Acctg II | | 4 | MGMT 453 | Organizational Leadership | | 3 |
| BUS 216 | Legal Environment of Bus | | 3 | MGMT 465 | Personnel Pract & the Law | | 3 |
| MAT 135 or BUS 226 | Intro to Statistics or Business Statistics | | 3 | MIS 480 | Project Management | | 3 |
| MAN 226 | Prin. Of Mgmt | | 3 | ECON 408 | Intermediate Micro | | 3 |
| MAR 216 | Prin. of Marketing | | 3 | ELECTIVES | Choose Three Upper Div Management Courses | | 9 |
| CIS 118 | Intro to PC Applications | | 3 | Total NMHU Credits 45 | | | |
| BBA Program Requirements-6 Credits | | | | | | | |
| BUS 217 | Bus Comm and Report Writing | | 3 | Total TSJC AA Credits 68 | | | |
| MAT 112 | Financial Math | | 3 | Electives (at any level) from either TSJC or NMHU* 15 | | | |
| Total Degree Hours 128 | | | | | | | |
| *Additional courses can be from either TSJC or NMHU but may not include remedial courses | | | | | | | |

| Trinidad State Junior College | | New Mexico Highlands University | |
|---|------------------------|--|------------------------|
|  | Program Representative |  | Program Representative |
|  | Dean |  | Dean |
|  | VPAA |  | VPAA |

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