

Santa Fe Community College
Bachelor of Business Administration Management



**ARTICULATION TRANSFER MATRIX BETWEEN
SANTA FE COMMUNITY COLLEGE
AND
NEW MEXICO HIGHLANDS UNIVERSITY**



SFCC AA Business Administration			NMHU BBA Business Administration/Management					
General Education - 37 Credits			<i>SFCC students who earn the Business Administration (AA) degree as prescribed in this document will be admitted to NMHU as Juniors in the Business Administration/Management (BBA) degree program. Furthermore, the additional NMHU core curriculum requirements and minor requirements, if any, are waived. Students are encouraged to complete the admissions process and begin taking NMHU courses once their sophomore status is achieved. Upon completion of the requirements specified within this agreement, students will have earned a SFCC AA degree in Business Administration and a NMHU BBA degree in Management. Any deviation from this prescribed agreement will require appropriate approval from SFCC and/or NMHU.</i>					
Area I. Communications - 9 credits								
ENGL 111	Composition and Rhetoric	3						
ENGL 216	Technical Writing	3						
SPCH 111 or	Public Speaking or	3						
SPCH 225	Small-Group Communication							
Area II. Mathematics - 4 credits								
MATH 121	College Algebra (or higher)	4						
Area III. Laboratory Science - 8 credits						NMHU Requirements		
	Any Science and Lab courses	8				Any level Electives at Either SFCC or NMHU		10
			BBA - Management Requirements					
			ECON 408	Intermediate Micro Economics	3			
*Area IV. Social/Behavioral Sciences - 9 credits			FIN 240	Personal Finance	3			
BSAD 235	Human Relations in the Workplace	3	*MKTG 302	Principles of Marketing	3			
ECON 200	Principles of Economics - Macroeconomics	3	*FIN 341	Principles of Finance				
ECON 201	Principles of Economics - Microeconomics	3	MGMT 325	Operational Research Mgmt	3			
*Area V. Humanities and Fine Arts - 6 credits			MGMT 364	Organizational Behavior	3			
BSAD 270	Business Ethics	3	MGMT 386	Human Resources Mgmt	3			
	Humanities and Fine Arts Course	3	MGMT 440	International Human Resources	3			
* 3 credits in cultural perspective and 3 credits in sustainable living required			MGMT 447	Advanced Business Analytics	3			
The combined total of Social and Behavioral Sciences and Humanities and Fine Arts areas should equal 15 credit hours.			MGMT 453	Organizational Leadership	3			
Area VI. Health and Wellness - 1 credit			MGMT 465	EEO & Personnel Law	3			
	Any HPER Course	1	MGMT 489	Strategic Management	3			
Core Requirements - 25 credits			MIS 480	Project Management	3			
ACCT 121	Principles of Accounting I	4	MKTG 411	Marketing Research	3			
ACCT 122	Principles Accounting II	4		Management Electives	9			
BSAD 211	Principles of Management	3						
BSAD 232	Business Law I	3						
BSAD 240 or	Principles of Marketing	3						
BSAD 245	Principles of Finance							
BSAD 260	Business Statistical Analysis and Lab	4						
OFTC 111	Business Software Essentials	4						
			Upper Level Management Credits		48			
			SFCC AA Requirements		62			
			Any Level Electives at Either SFCC or NMHU		10			
Total Credit Hours			Total Credit Hours		120			
*3 credits must meet the cultural perspective requirement credits must meet the sustainable living requirement			Note: NMHU Bachelor's Degrees Require a minimum of 45 upper division credits. *3 *MKTG 302 and FIN 341 are both required for BBA degree. Courses completed at SFCC will not count toward upper-division requirements. Student must comply with upper-division requirements and work with academic advisor at NMHU to ensure appropriate courses are being completed to meet this requirement.					
Signatures/Date								
Santa Fe Community College			New Mexico Highlands University					
 Department Chair			 3-22-16 Department Chair					
 Dean			 3-18-16 Dean					
 VPAA			 3/23/16 VPAA					