

San Juan College

Bachelor of Business Administration Oil & Gas Management

**INSTRUMENTATION & CONTROLS TECH - BUSINESS ADMINISTRATION / OIL & GAS MANAGEMENT
DUAL DEGREE GUARANTEED ADMISSION AGREEMENT**


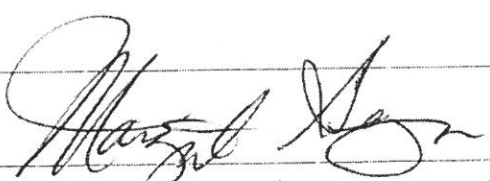
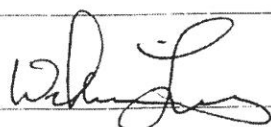

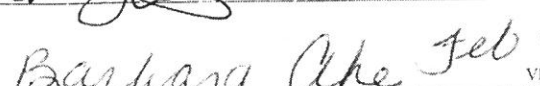
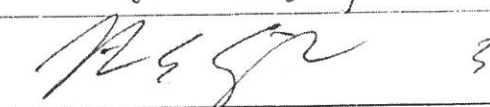
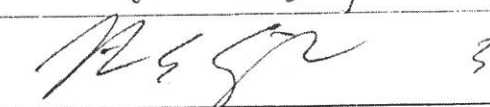
between
San Juan College (SJC)
and

New Mexico Highlands University (NMHU)

| SJC INSTRUMENTATION & CONTROL TECH (AAS) | | | NMHU BUSINESS ADMINISTRATION / OIL & GAS MANAGEMENT (BBA) | | |
|--|---|-----|---|--|---|
| General Education - 16 Credits | | | SJC students who earn the School of Energy (AAS) degree and additional requirements as prescribed in this document will be admitted to NMHU as Juniors in the Business Administration / Oil & Gas Management (BBA) degree program. Furthermore, the additional NMHU core curriculum requirements and minor requirement, if any, are waived. Upon completion of the requirements specified with this agreement, students will earn a SJC AAS degree in an energy-related field and a NMHU BBA degree in Business Administration / Oil & Gas Management. Any deviation from this prescribed agreement will require appropriate approval from SJC and/or NMHU. | | |
| Area I. Communications - 6 Credits | | | | | |
| ENGL 111 | Freshman Composition | 3 | | | |
| COMM 110, 111 | Public Speaking or Interpersonal Communication | 3 | | | |
| Area II. Mathematics - 3 Credits | | | | | |
| MATH 160 | College Algebra | 3 | | | |
| Area III. Lab Science - 4 Credits | | | | | |
| PHYS 121/121L | Introduction to Physics w/Lab | 4 | | | |
| Area IV. Social/Behavioral Sciences - 3 Credits | | | | | |
| ECON 251 | Principles of Macroeconomics | 3 | | | |
| Area V. Humanities and Fine Arts | | | | | |
| Elective | See Hum / Fine Arts Options Below (Area V) | | NMHU BBA / Oil & Gas Management Requirements - 45 Credits | | |
| Additional TECH AAS Degree Requirements - 54 Credits | | | ACCT 404, MKTG 411 | Cost Accounting or Marketing Research | 3 |
| | | | ACCT 415 | Oil & Gas Accounting | 3 |
| INST | 140, 145, 160, 180, 190, 235 | 26 | BLAW 462 | Oil & Gas Contract Law | 3 |
| INST | 144, 171, 271, 220, 265, 284 | 25 | BUS 401 | Principles of Financial and Managerial Accounting | 3 |
| COSC 125, 116 | Bus. Microcomp App. or Spreadsheets | 3 | ECON 401, GEOL 412 | Energy Policy and Regulation or Geologic Resources, Laws, and Environmental Policies | 3 |
| SJC Total AAS Credits | | | ECON 420, FOR 305 | Petroleum Economics or Natural Resources Economics | 3 |
| | | | BUS 434 | Practicum / Internship | 3 |
| Additional NMHU Core and BBA Requirements - 28 Credits | | | FIN 341 | Financial Management | 3 |
| Core - 19 Credits | | | FIN 425 | Oil & Gas Finance | 3 |
| ENGL 211, 218 | Adv Composition or Adv Technical Writing (Area I) | 3 | MGMT 325 | Operations Research | 3 |
| Sci w/Lab | GEOL 110/120, BIOL 110/121/122, CHEM 110/111/112 (Area III) | 4 | MGMT 410 | Oil & Gas Value Chain Management | 3 |
| ECON 252 | Principles of Microeconomics (Area IV) | 3 | MGMT 440 | International Human Resource Management | 3 |
| Soc / Bhv Sci | PSY 120, POLS 110/250, SOCI 110/215, ANTH 110/210/252/254/255 (Area IV) | 0-3 | MGMT 453 | Organizational Leadership | 3 |
| Hum / Fine Arts | MUSI 110, THEA 110, PHIL 110, HIST 121/211/212 (Area V) | 6-9 | MGMT 489 | Strategic Management | 3 |
| BBA - 9 Credits | | | MIS 480 | Project Management | 3 |
| BADM 233 | Principles of Management (or NMHU MGMT 303) | 3 | SJC Total AAS Credits | | |
| BADM 242 | Principles of Marketing (or NMHU MGMT 302) | 3 | 70 | | |
| MATH 251, BADM 212 | Statistics or Business Statistics | 3 | NMHU Core and BBA Requirements | | |
| | | | 28 | | |
| | | | NMHU BBA / Oil & Gas Management Requirements | | |
| | | | 45 | | |
| | | | Overall SJC (AAS) / NMHU (BBA) Degree Requirements | | |
| | | | 143 | | |

SIGNATURES / DATE

This agreement shall be subject to revision, modification, or renewal by mutual arrangement on an as needed basis. Either party may terminate the agreement by written notice submitted at least 90 days in advance of the next academic semester. Termination shall not affect students already engaged in the exchange.

| San Juan College | New Mexico Highlands University |
|---|---|
|  Program Representative |  Program Representative |
|  Dean |  2/17/2015 Department Chair |
|  Feb 10/15 VP for Learning |  2/17/15 Dean |
| |  3/2/15 VPAA |