

FISCAL UPDATES / PRIORITIES FOR FISCAL YEAR 2019

J.30.18



BY PRESIDENT SAM MINNER &
VP MAX BACA



FINANCIAL FORECASTS AND UPDATES

FISCAL UPDATE, NEWS, SOURCES OF FUNDS, INSTITUTIONAL DATA, ETC.





1. Reduction in our reliance on state funds
2. Continued Year-end Financial Report Revenue and Expense Actuals that reflect net neutral or a surplus yield

—Higher Learning Commission – November 2017 Focus Visit Report and Recommendations

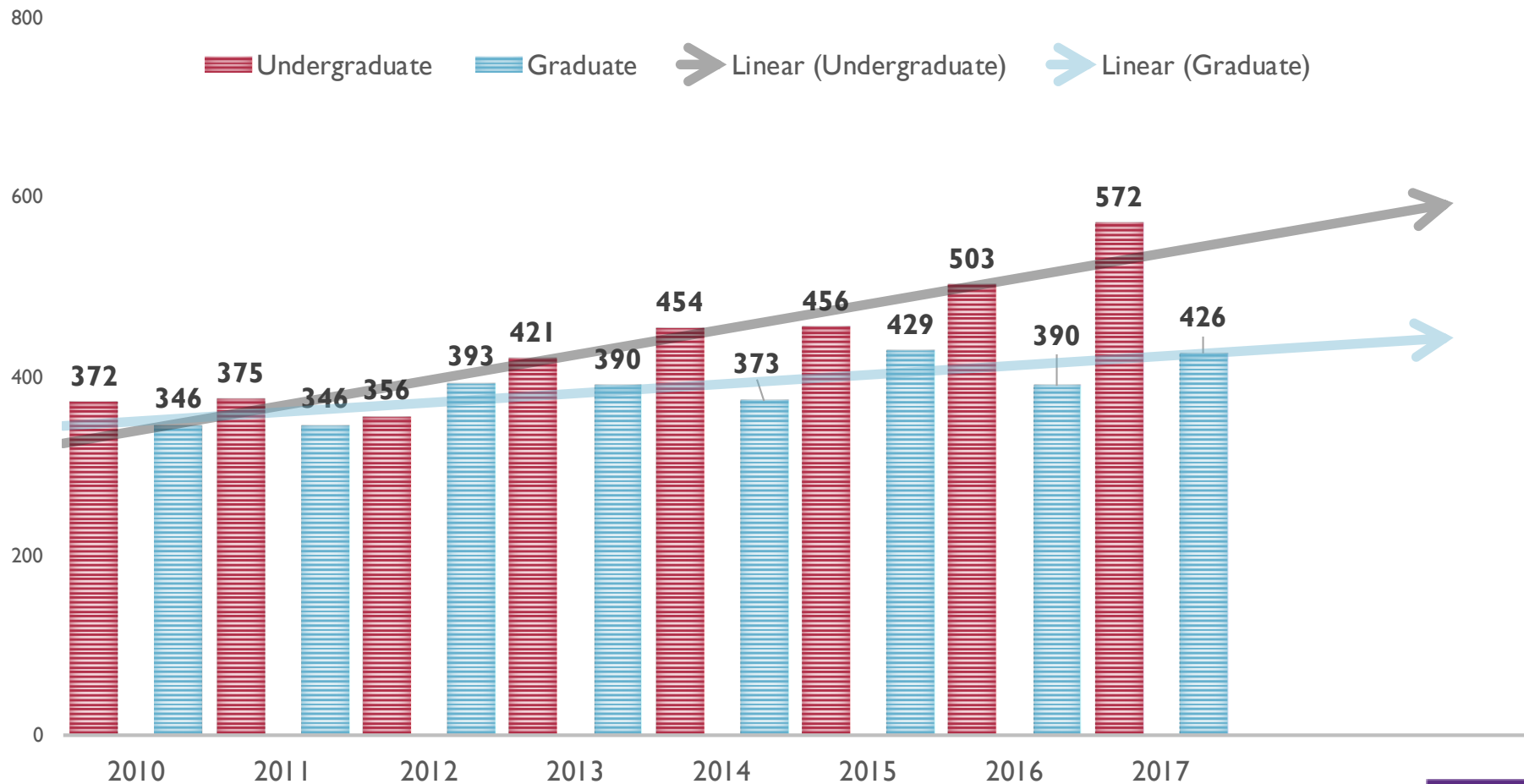
WHAT'S IN THE NEWS?

“New Mexico is among the states that have seen the steepest reductions in higher education spending since the national recession, a news report says, “investing nearly a third less per student in the last fiscal year than it did in 2008.” [ABQJournal](#) 9/27/17

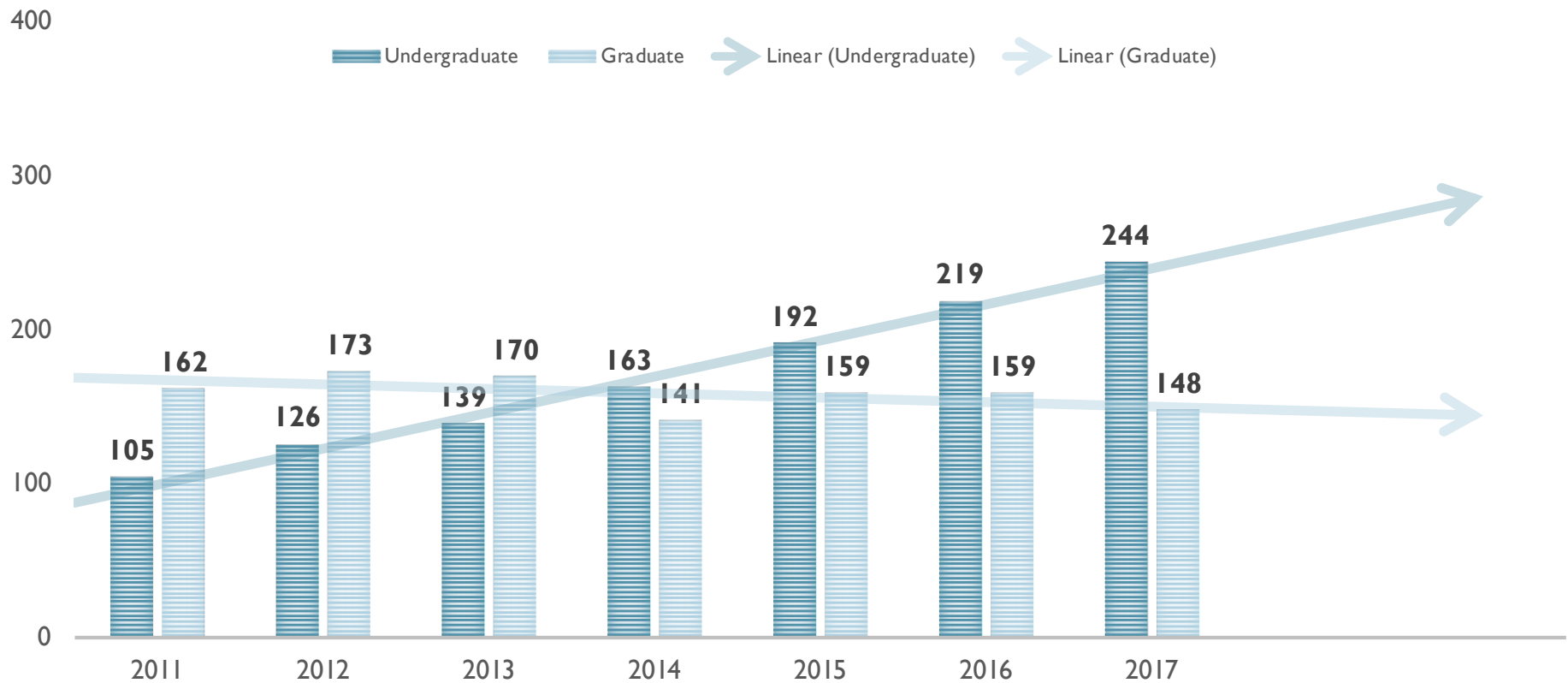
- ❑ [House Republicans Press for Higher-Ed Overhaul in 2018](#)
- ❑ [Enrollment slumping at most N.M. universities](#)

“...a student loan management company found that New Mexico has, by far, the nation’s lowest tuition rates for in-state students attending public schools. The same organization, Austin, Texas-based Student Loan Hero, also ranked the state second in the nation for the economic benefits of an academic degree, saying a New Mexico graduate’s average return on investment is 150 percent within five years.” [ABQJournal](#) – 9/27/17

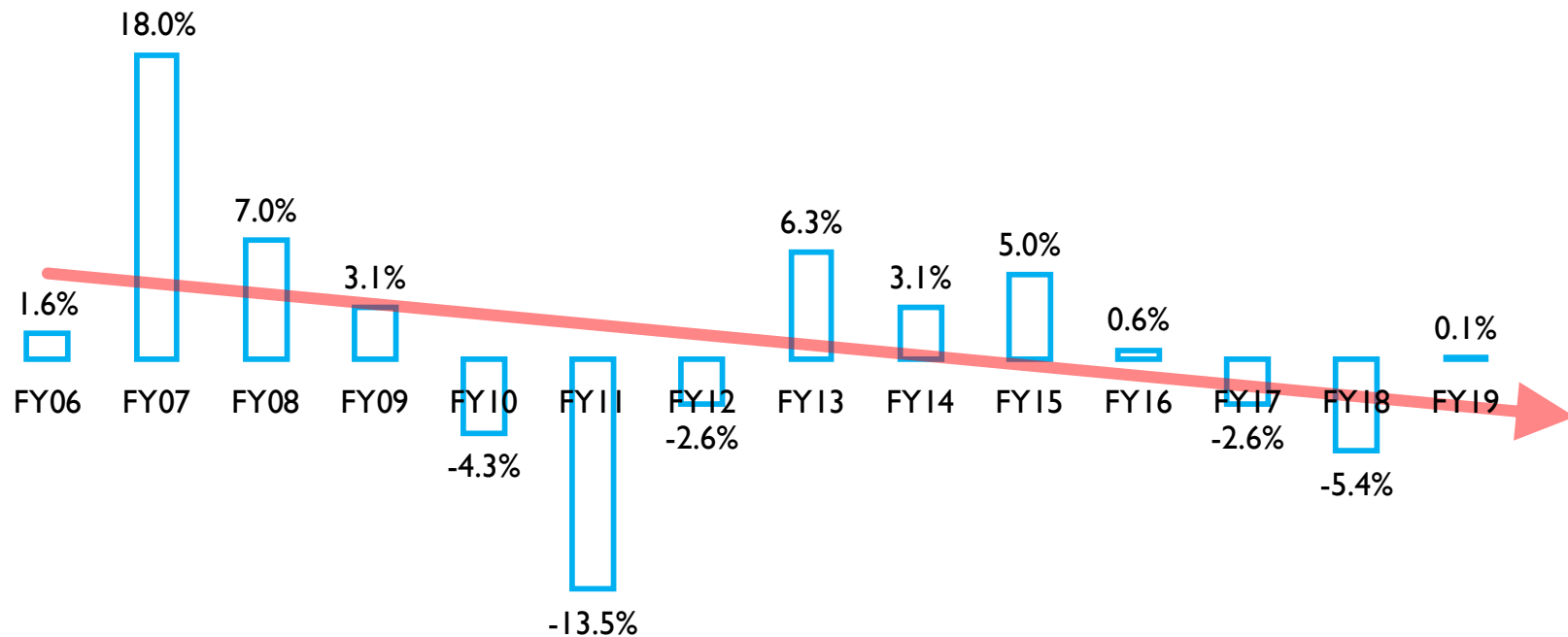
NMHU'S DEGREES PRODUCED



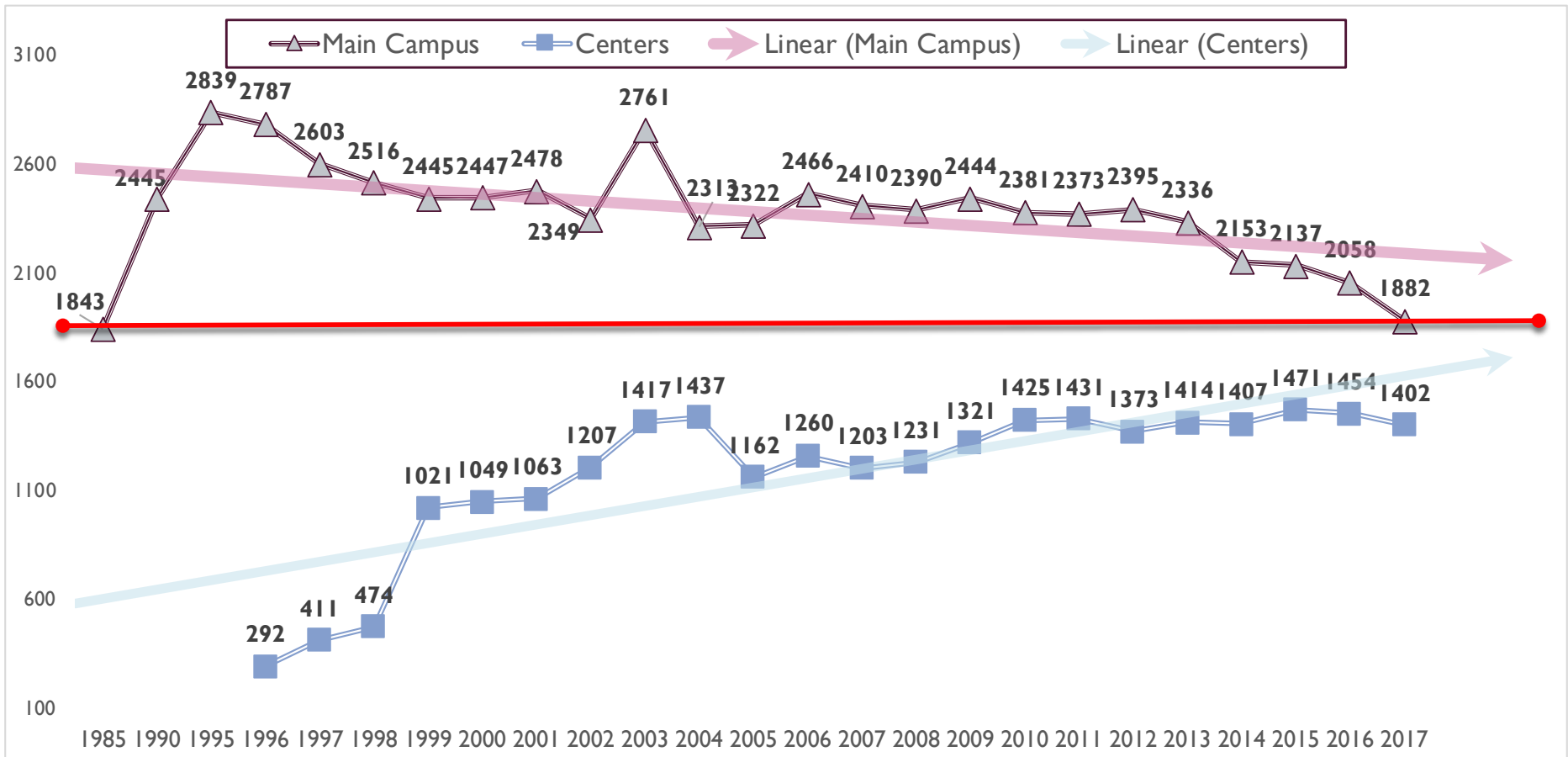
NMHU'S STEM + H DEGREES PRODUCED



STATE APPROPRIATION HISTORY 2006 TO 2019*



NMHU'S ENROLLMENT HISTORY 1985 TO 2017



Source: NMHU's Fact Book and Office of Institutional Research



HIGHER EDUCATION FULL-TIME EQUIVALENT STUDENT ENROLLMENT

INSTITUTION	Fall 2006	Fall 2007	Fall 2008	Fall 2009	Fall 2010	Fall 2011	Fall 2012	Fall 2013	Fall 2014	Fall 2015	Fall 2016	10-Year % Change	5-Year % Change	YoY % Change
NMIMT	1,471	1,479	1,520	1,500	1,552	1,598	1,694	1,766	1,805	1,818	1,809	23.0%	13%	-0.5%
NMSU	12,823	13,145	13,435	14,382	14,590	14,381	14,139	13,608	13,036	12,724	12,301	-4.1%	-14%	-3.3%
UNM	20,493	20,590	20,990	22,366	23,683	23,885	23,942	24,073	23,632	23,465	23,016	12.3%	-4%	-1.9%
UNM Med	302	301	303	315	334	337	373	403	434	424	418	38.4%	24%	-1.4%
ENMU	3,096	3,098	3,203	3,506	3,762	3,977	4,111	4,039	4,133	4,110	4,049	30.8%	2%	-1.5%
NMHU	2,540	2,557	2,614	2,698	2,747	2,778	2,758	2,742	2,626	2,653	2,645	4.1%	-5%	-0.3%
NNMC	1,131	1,220	1,236	1,277	1,352	1,254	1,186	1,061	870	707	783	-30.8%	-38%	10.7%
WNMU	1,766	1,815	1,837	2,201	2,236	2,180	2,153	2,223	2,222	2,169	2,147	21.6%	-2%	-1.0%
ENMU-ROS	2,108	2,059	1,993	2,265	2,319	2,391	2,252	2,014	1,798	1,516	1,636	-22.4%	-32%	7.9%
ENMU-RUI	345	356	439	474	506	506	499	436	396	310	293	-15.0%	-42%	-5.5%
NMSU-A	1,103	1,276	1,495	1,647	1,787	1,736	1,586	1,291	1,082	894	800	-27.4%	-54%	-10.5%
NMSU-C	749	774	900	963	915	827	945	886	863	892	917	22.4%	11%	2.8%
NMSU-DA	4,001	4,298	4,694	5,037	5,633	5,822	5,528	5,437	5,208	4,978	5,017	25.4%	-14%	0.8%
NMSU-GR	443	460	541	695	707	653	558	530	441	387	389	-12.3%	-40%	0.5%
UNM-GA	1,617	1,639	1,691	1,869	1,966	1,889	1,827	1,737	1,600	1,651	1,632	0.9%	-14%	-1.2%
UNM-LA	375	300	293	341	372	347	304	363	381	434	434	15.7%	25%	0.0%
UNM-T	593	556	679	791	878	882	981	972	960	911	829	39.8%	-6%	-9.0%
UNM-V	951	1,106	1,182	1,347	1,452	1,532	1,450	1,332	1,270	1,200	1,137	19.6%	-26%	-5.3%
CNM	12,005	12,144	13,238	15,118	16,340	16,053	15,498	15,626	14,492	13,684	12,913	7.6%	-20%	-5.6%
CCC	1,606	1,532	1,535	1,831	1,828	1,760	1,684	1,589	1,548	1,500	1,556	-3.1%	-12%	3.7%
LCC	825	947	914	912	1,048	1,013	925	856	757	709	689	-16.5%	-32%	-2.8%
MCC	372	474	668	718	639	597	652	423	428	469	414	11.3%	-31%	-11.7%
NMJC	1,722	1,734	1,602	1,880	1,923	1,966	1,626	1,651	1,698	1,651	1,704	-1.1%	-13%	3.2%
NMMI	563	558	540	513	593	579	613	588	550	511	502	-10.8%	-13%	-1.8%
SJC	4,109	4,166	4,299	4,790	4,799	5,027	4,948	4,901	4,619	4,409	4,392	6.9%	-13%	-0.4%
SFCC	1,992	2,006	2,186	2,609	2,847	2,890	2,883	3,003	2,899	2,648	2,546	27.8%	-12%	-3.9%
Total FTE	79,100	80,590	84,027	92,044	96,808	96,860	95,115	93,550	89,747	86,824	84,968	7.4%	-12%	-2.1%

Source: Higher Education Department

Note: Figures may differ from those provided through the Integrated Postsecondary Education Data System (IPEDS). Enrollment figures in this table provide a snapshot based on the fall census and are calculated on a 15 credit-hour full-time definition.



CURRENT FISCAL YEAR 2018 UPDATES

- Enrollment is down for Fall and Spring
- Labor and Fringe Benefits Sweeps were implemented during December
- Fiscal stability strategies are still in place due to decline in Enrollment and subsequent loss of revenues
- Provided 1% compensation to CBA Faculty
- Provided supplemental pay to staff with focus on lowest paid employees

LEGISLATIVE'S FISCAL YEAR 2019 OUTLOOK

\$292M New Revenues at State Level

Recurring Funding

- Proposed Compensation of 1% to 2%
- Funding Formula
 - 2% New Money & 4% Redistribution
 - NMHU could receive \$25K to \$500K in I&G new funding

Capital Outlay

- \$3.3 to 4M in General Obligation Bonds (Property Tax Base and **No** Increase Proposed)
- Legislative One-time Adds Requests – Requests for Motor Pool, Classroom Technology / Equipment, Campus Safety Upgrades, Athletic Track Replacement, and Restore Athletic Cuts

BUDGET PROCESS

Fall

- Presented Budget Priorities to campus community and all key stakeholders
- Departmental meetings were held with Directors, Managers, etc.
- VP level meetings with Deans and Directors
- Executive team meetings

Spring

- Presentation to Campus Community
- Recommendations to Board of Regents



EXAMPLES OF BUDGET REQUESTS

- Academic and Enterprise Data Analytics
- Numerous requests for new faculty lines
- Increases for marketing and web development funds
- Request for new staff positions
- Numerous technology products
- Executive level priority requests exceed over \$13.5M dollars

ESTIMATED MANDATORY INCREASES FOR FY 2019

- Health Insurance 1% ~\$30K
- Risk Management ~ \$25K
- Utilities ~ \$65K
- Maintenance Escalators ~ \$125K
- Faculty Promotions ~ \$50K
- Other Expense (Legal, Accreditations, CBAs, Insurances, etc.) ~ \$50K
- Estimated Total: ~\$345K

PRESIDENT MINNER'S SELECTION PROCESS

Did the following requests address the following goals?

1. Accreditation
2. Strategic Goals
3. Growth in Enrollment, Research, etc.

PRESIDENT MINNER'S BUDGET PRIORITIES FOR FY 2019

Description/Position	Budget Request	Strategic Goals
Employee Compensation 1% is about \$280K	TBD	All
Outcomes Assessment Grants	\$ 30,000	1
Automated Scheduling Package	\$ 10,000	1, 2, 5, 6
ARMAS Student Coordinator	\$ 20,000	1, 2
Graduate Assistantships for new Media Arts MFA	\$ 50,000	1, 2
Academic Affairs Personnel to Support Enrollment Growth	\$ 150,000	1, 2
Online Initiative	\$ 50,000	1, 2, 5
Professional Development School initiative in partnership with Pojoaque school district and Los Alamos National Laboratories	\$ 75,000	1, 2, 4
Raiser's Edge (annual fee)	\$ 31,000	4, 5, 6
Sport Information Director	\$ 50,000	2, 4, 5, 6
Advertising	\$ 50,000	2, 6
Graphic Designer	\$ 62,000	2, 6
Web Content Manager	\$ 65,000	1, 2, 5, 6
Website Technical Expertise (consultants)	\$ 30,000	5, 6
Digital Signage	\$ 50,000	3, 5
Career Services Initiative (first steps)	\$ 75,000	1, 2
Housing Software	\$ 37,000	3, 5, 6
Collaborative Undergraduate Research Grants	\$ 50,000	1
System Analysis	\$ 100,000	1, 2, 5, 6
Total + Compensation	\$ 985,000	

Compensation Calculations	
%	Dollars
1	\$ 280,000
2	\$ 560,000
3	\$ 840,000
4	\$ 1,120,000
5	\$ 1,400,000



THANK YOU & QUESTIONS

<http://www.nmhu.edu/accreditation-information/probation-areas/strategic-plans-17-18/>

