

New Mexico Highlands University - Gene Torres Golf Course

	Fiscal Year 2012-2013	Fiscal Year 2013-2014	Fiscal Year 2014-2015	Fiscal Year 2014-2016	Fiscal Year 2016-2017
Total Rounds	5534	3357	3641	5883	5067
Weekday Rounds	5290	3125	2904	3111	2570
Weekend Rounds	244	232	737	2722	2497
Membership Rounds					
Tournament Rounds					
Twilight Rounds					
Car Rentals	4033	2318	2272	3341	3682
Revenues					
Green Fees	\$62,931	\$36,104	\$41,856	\$57,240	\$49,196
Golf Car Rentals	\$33,325	\$20,761	\$20,371	\$27,460	\$24,948
Range	\$10,076	\$4,256	\$5,711	\$10,237	\$10,506
Golf Equipment Rental	\$440	\$420	\$420	\$1,001	\$800
Food/Snacks	\$1,500	\$1,479	\$1,000	\$692	\$2,026
Beverages	\$2,000	\$450	\$1,778	\$3,192	\$3,461
Yearly Memberships	\$21,549	\$19,961	\$22,521	\$23,259	\$14,828
Gift Certificates	\$1,174	\$1,233	\$4,000	\$9,424	\$7,200
NM Gros Receipt Tax	\$7,011	\$5,230	\$6,674	\$8,741	\$7,964
Merchandise Revenue	\$6,322	\$5,249	\$6,125	\$21,741	\$23,118
Total golf operation revenue	\$140,006	\$89,893	\$104,331	\$141,245	\$120,929
Expense					
Labor	\$109,730	\$108,370	\$146,417	\$176,716	\$163,879
Benefits	\$33,252	\$35,371	\$44,645	\$53,512	\$46,818
Supplies	\$16,209	\$13,848	\$24,855	\$23,115	\$24,109
Other	\$29,260	\$22,524	\$7,076	\$23,507	\$33,510
Dues & Memberships	\$1,140	\$1,400	\$110	\$864	\$1,140
Utilities	\$79,692	\$65,148	\$57,377	\$49,499	\$47,967
NM Gross Receipts Tax	\$8,152	\$5,558	\$3,867	\$7,109	\$6,619
Yamaha Golf Car Lease	\$0	\$0	\$9,500	\$22,787	\$22,787
Freight Charges	\$1,140	\$608	\$2,405	\$2,123	\$2,208
MISC	\$5,909	\$12,638	\$10,366	\$11,094	\$9,928
Total golf operation expense	\$284,486	\$265,466	\$306,617	\$370,327	\$358,963
Net Profit or Loss	(\$144,479)	(\$175,572)	(\$202,286)	(\$229,082)	(\$238,033)