

**New Mexico Highlands University**  
**Special Board of Regents Meeting**  
March 14, 2022

The New Mexico Highlands University Board of Regents held a special open meeting on March 14, 2022. The university made every effort to accommodate members of the public as stated in the March 08, 2022 meeting announcement/agenda. meeting was live-streamed via **Zoom Platform**. Members of the public may access the livestream **through the following link**:

<https://nmhu.zoom.us/j/99373471046>

Meeting ID: 993 7347 1046

One tap mobile

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Find your local number: <https://nmhu.zoom.us/u/ac1SHcp0aW>

Chairman Marchi called upon Dr. Kimberly Blea, Dean of Students to read an opening statement:

*“Thank you for joining the NMHU Board of Regents today, March 14, 2022 for our virtual Special Board meeting. The university has made reasonable efforts to accommodate members of the public. The items to be addressed at this meeting are time sensitive and cannot wait, thus in accordance with the NM Attorney General’s Open Government Division Advisory, the meeting is being held as a virtual meeting only via Zoom Platform.*

*Board members participating in the meeting remotely are: Mr. William Garcia, Ms. Danelle Smith, Mr. Christopher Ulibarri, Dr. Frank Sanchez and Chairman Mr. Frank Marchi.”*

*“Also participating in the meeting remotely are Dr. Sam Minner, Dr. Roxanne Gonzales, Mr. Max Baca, Dr. Kimberly Blea, and Dr. Theresa Law.”*

*“Should board members or the university lose connectivity and there is no longer a quorum, the Board meeting will be suspended and no action will be taken until a quorum is reconvened.”*

**Call to Order** – Chairman Marchi called the meeting to order at 1:32 p.m.

**Roll Call** - Board Members Present: Mr. William Garcia, Mr. Frank Marchi, Ms. Danelle Smith, Dr. Frank Sanchez and Mr. Christopher Ulibarri.

Administrative Personnel Present: Dr. Sam Minner, President; Dr. Roxanne Gonzales, Provost/Vice President of Academic Affairs; Mr. Max Baca, Vice President for Finance, Administration, and Government Relations; and Dr. Kimberly Blea, Dean of Students.

Others Present: Dr. Elisabeth Massaro, Faculty Senate Chair; Ms. Veronica Black, Staff Advisory Senate Chair, Ms. Patricia Ives, University Legal Counsel, and Ms. Maria Sena, Senior Executive Administrative Assistant. Numerous faculty, staff, students, community members, and the general public participated in the meeting as it was streamed via ZOOM.

### **Approval of the March 14, 2022 Agenda**

Regent Garcia moved to approve the Board's virtual special meeting agenda for March 14, 2022 with the request made by President Minner. Regent Smith seconded. A roll call vote was taken, voting in favor: Regent Garcia, Regent Smith, Regent Sanchez, and Chairman Marchi. Voting against: Regent Ulibarri. Motion carried.

### **Approval of the Minutes from March 1, 2022**

Regent Garcia moved to approve the minutes from the March 1, 2022 meeting as presented. Regent Smith seconded. A roll call vote was taken, voting in favor were: Regent Garcia, Regent Sanchez, Regent Smith, Regent Ulibarri, and Chairman Marchi. Motion carried.

### **Persons Wishing to Address the Board**

No one came forward.

### **Tuition and Fees Discussion (Attachment A)**

Regent Christopher Ulibarri stated that he was quite concerned about the lack of the stakeholders of the University having any input on this tuition and fees presentation. He called upon Ms. Veronica Black, Staff Advisory Senate Chair, to determine if Vice-President Max Baca had presented to the Staff Senate. Ms. Black indicated no presentation has been made to them, however, the Senate does have representatives that attend the Budget and Planning meetings. She was unaware if her colleagues were able to attend. He called upon Dr. Elisabeth Massaro, Faculty Senate Chair if a presentation was made to Faculty Senate. Dr. Massaro indicated that the Faculty Senate was aware of tuition increase discussions. She could not confirm whether or not faculty have attended the Budget and Planning meetings. Regent Ulibarri indicated that the Student Senate did not receive a presentation.

Chairman Marchi indicated that a Budget and Planning Committee meeting and a Board of Regents meeting had been held to discuss tuition and fees. He stated that tuition and fees need to be voted on to complete the budget process.

Dr. Sam Minner stated that in the past, presentations have occurred to various governance groups on campus, but they have not been consistent. He indicated that moving forward it could be standard practice.

Regent Garcia and Regent Sanchez both favored input and transparency.

Mr. Baca indicated that several years ago the Budget and Planning Committee was established. This committee reviewed the budget and tuition and fees increase recommendations. This committee consists of representatives of the staff, faculty, and students. He stated that the presentation that was provided to the Board of Regents in the January 28<sup>th</sup> meeting was also presented to the Budget and Planning Committee.

He indicated that the budget needed to be submitted to the Higher Education Department by May 1, 2022.

Regent Garcia proposed that a new meeting be scheduled for March 25, 2022 to finalize the tuition and fees. In the meantime, a global zoom meeting could be held with the campus community to discuss the tuition and fees presentation and provide transparency. After a lengthy discussion, all the Regents agreed to hold another Special Board Meeting to approve the tuition and fees. The Regents decided to move forward with the presentation.

Mr. Max Baca provided the fiscal year 2023 tuition and fees presentation. He stated that most of this information was presented in January 28, 2022 Board of Regents meeting and thereafter to the Budget and Planning Committee.

He indicated that Highlands is reliant on state funding and that it has always been an issue. He discussed the Instruction and General Funding Sources for Highlands including new funding for Center of Excellence Social Work, NM Tribal Education, and Teacher pipeline. He indicated that funds were received for solar panels and charging stations requested by the Legislative Fellows. Highlands also obtained 4.5 million dollars to renovate the Facilities Department building.

He stated that Highlands had received additional funds for compensation. Three percent for April 2022 and four percent at the beginning of the fiscal year in July 2022. A total compensation increase of seven percent. However, the legislature only provided seventy percent of the salaries because they expect the governing boards to increase tuition to cover the remaining balance.

Regent Garcia requested confirmation that the State mandates the salary increases, but they don't always fund these mandates at one hundred percent. In addition, he asked if Highlands goal is to be the highest paid regional comprehensive university, funds would need to be located elsewhere other than what the State provided Highlands. Mr. Baca indicated yes. These additional funds would need to be found internally by looking at not filling vacant positions and other areas within the budget.

Regent Garcia stated that a key element to the recruitment and retention of our student is wrap around services and the addition of student success coaches. Additional funds would need to be located for this initiative for Highlands to be successful. He also felt that campus life and mental health were other initiatives that needed funding. Dr. Minner indicated that new resources, such as increase in tuition and fees or reallocation of funds would need to take place to move forward with these initiatives.

Mr. Baca continued his presentation by discussing the mandatory increases for the University. He estimated that the mandatory increases would be approximately \$840,000.

He informed the Board of the In-State and Out-of-State Tuition and Fees rankings. Highlands is ranked seventh overall for undergraduate in-state tuition and is ranked fifth overall for undergraduate out-of-state tuition. He discussed Asynchronous online programs per student credit hour and fee comparisons between Eastern New Mexico University and Western New Mexico University.

He provided an overview of dining services meal plan rates. He indicated that food costs have increased and the vendor had concerns for the University to be able to operate at the level of services that are needed for the students.

Regents Smith stated that the legislative session is complete and it is now time for the Board to make a decision on tuition and fees. She stated that the Budget and Finance subcommittee met with Vice President Baca to discuss the pros and cons of each potential area of increase. She indicated that last year's tuition and fees increase had little impact on the students. The recommendations made for fiscal year 2023 will also have minimal impact.

Recommendations include:

Increase undergraduate in-state and out-of-state tuition and fees at a blended rate of 4%;

Increase graduate in-state and out-of-state tuition and fees blended rate of 2%;

Increase meal plan rates by 7%;

Increase housing rates by 2%;

And implementation of "Rebuilding NMHU Main"-discount incentive program for out-of-state undergraduate students to receive a discount off of out-of-state tuition and fees when a student lives in a residential hall on main campus and purchases a meal plan.

**Adjournment**

With no further business, the meeting adjourned at 3:05 p.m.

**To Do List**

1. Tuition and Fees Presentation to the campus community.
2. Additional Special Board of Regents Meeting to finalize tuition and fees-action item.



Chairman  
NMHU Board of Regents



Secretary/Treasurer  
NMHU Board of Regents

**MEMORANDUM**

**TO:** NMHU Board of Regents

**THROUGH:** Dr. Sam Minner, President

**FROM:** Max Baca, Vice President for Finance, Administration, and Government Relations

**DATE:** March 14, 2022

**RE:** **Tuition and Fees Increase – Action Item**

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**Background**

Attached is a summary of the fiscal year (FY) 2023 budget changes for higher education and New Mexico Highlands University (NMHU) that are the results of the 2022 legislative session. The information on the budget increases and proposed tuition and fees increases will be presented to you during the board meeting on March 14, 2022. The administration requests considerations of increasing tuition and fees for FY23, which will require board approval.

**Fiscal Impact**

The State Legislature will provide an overall increase for NMHU's FY23 appropriation by \$3,934,100 (11.9%). However, Economic pressures increase NMHU's operational costs due to supply chain disruptions and pent-up consumer demand for goods. The great resignation as a factor of talent shortage increases labor costs. In addition, NMHU's student enrollment has declined during the past few years, although the university is making great strides to turn this trend around. A tuition and fees increase has been a significant contributing factor in assisting NMHU's continuing operations.

**Required Action**

Tuition and fee increase as determined by the Board of Regents requires approval.



# TUITION & FEES PRESENTATION FOR FISCAL YEAR 2023

**BY MAX BACA**

**VP FOR FINANCE, ADMINISTRATION, & GOVERNMENT RELATIONS**

# July 8, 2018 – Higher Learning Commission Letter Core Component 5A Finances Topics for Focus Visit



Evidence of a reduction in the reliance on state funding to balance the institution's budget.



Continued Year-end Financial Report Revenue and Expense Actuals that reflect net neutral or yield a surplus.



Independent audits of the institution, the Foundation, and Isotopes that do not yield any findings or, at minimum, do not yield any repeat findings.

# Reimagining Higher Education: The Post-Covid Classroom



“While every higher education institution made a tremendous effort to adapt to the pandemic, those educators who had already embraced the shift toward more personalized, student-centered learning experiences were able to quickly adapt and to maintain student engagement.” – Robin Curtin – Educause Review, April 6, 2021

03:14:2022

# Financial :. Updates



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Legislative Updates,  
Instruction & General,  
Capital Outlay,  
Other Funds,  
Etc.





# Instruction & General (I&G) Funding Sources

FY23 General Fund Regular Legislative Session - No Comp ( in thousands)				FINAL	
New Mexico Highlands University				From FY22 Regular	
	FY22 Final Appropriation	FINAL FY23	\$ Change	% Change	
Instruction and General	\$ 29,035.8	\$ 29,739.5	\$ 703.7	2.4%	
I&G Student Credit Hour Workload	\$	\$ 180.4	\$ 180.4		
<b>Total I &amp; G</b>	<b>\$ 29,035.8</b>	<b>\$ 29,919.9</b>	<b>\$ 884.1</b>	<b>3.0%</b>	
Athletics	\$	\$ 2,385.1	\$ 200.0	9.2%	
I&G Dual Credit Adjustment	\$	\$	\$	-	
Native American Social work	\$ 209.9	\$ 209.9	\$	0.0%	
Advanced Placement	\$ 198.6	\$ 198.6	\$	0.0%	
Minority Student Services	\$ 487.7	\$ 487.7	\$	0.0%	
Forest and Watershed Institute	\$ 278.9	\$ 428.9	\$ 150.0	53.8%	
Center for Prof Dev and Career Readiness	\$ 159.6	\$ 159.6	\$	0.0%	
Acequia and land grant education	\$ 45.6	\$ 45.6	\$	0.0%	
Doctorate of Nursing Practitioner	\$ 155.0	\$ 155.0	\$	0.0%	
Underserved Students - Retention/Completion	\$ 50.0	\$ 50.0	\$	0.0%	
Nursing Expansion	\$ 200.3	\$ 200.3	\$	0.0%	
<b>NEW FY23</b> NM Tribal education	\$	\$ 200.0	\$ 200.0		
<b>NEW FY23</b> Teacher pipeline	\$	\$ 250.0	\$ 250.0		
<b>NEW FY23</b> Center of Excellence Social Work	\$	\$ 250.0	\$ 250.0		
<b>NEW FY23</b> HED Teach Up - Non-Recurring Funding	\$	\$ 1,000.0	\$ 1,000.0		
<b>NEW FY23</b> Nursing - Non-Recurring Funding	\$	\$ 1,000.0	\$ 1,000.0		
<b>NMHU Total</b>	<b>\$ 33,006.5</b>	<b>\$ 36,940.6</b>	<b>\$ 3,934.1</b>	<b>11.9%</b>	

# Capital Outlay / Summary

(in Thousands)



Capital Outlay	FINAL
STB - LLFP Solar panels/recharging stations	\$ 375.0
GOB - Renovating Facilities Department	\$ 4,500.0
<b>Total Capital Outlay</b>	<b>\$ 4,875.0</b>

NMHU's General Appropriations Act New Funding :\$3,934,100  
 NMHU's Capital Outlay New Funding :\$4,875,000  
**\*Total New Funding :\$8,809,100**

\* Does not include compensation, ERB, insurance benefits, and other increased dollars that will flow through New Mexico Higher Education Department

# Other Funding Sources Available

(in Thousands)



Section 4 Recurring (in thousands)	FINAL
Formula I&G change	3%
I&G Student Credit Hour Workload	1%
ERB Employer Contribution increase*	2%
Increase Minimum Salary	Increase to \$15.00/hr
Opportunity/Lottery Scholarship (HED)	\$ 12,000.0
Compensation @70% salaries I&G (3% April 2022, and 4% July 2022)	7%
Misc. Adds, Indian Ed and Teacher Pipeline	\$ 3,150.0
HED Student Financial Aid	\$ 200.0
Total HED Dept GF Pass thru included above	\$ 15,350.0



# Other Funding Sources Available - Continued

(in Thousands)

Section 5, 6 & 7 (non-recurring) (in thousands)	FINAL
Opportunity/Lottery Scholarship (HED)	\$ 5,000.0
Cybersecurity insurance/security assessments	\$ 1,700.0
Building Renewal and Replacement (BR&R) based on square footage	\$ 8,000.0
Higher Education Endowment Fund	\$ 5,000.0
Teacher prep scholarship	\$ 20,000.0
Teacher loan repayment	\$ 5,000.0
HED-Endowed Faculty Educator Prep	\$ 50,000.0
HED-Technology enhancement fund	\$ 45,000.0
Dual Credit Pass Thru (HED)	\$ 4,000.0
HED - Teacher Education Consortium	\$ 250.0
Higher Education Institutions demo of buildings	\$ 3,500.0
HED Program development for nursing	\$ 10,000.0
<b>Total Section 5, 6 &amp; 7 (non-recurring)</b>	<b>\$ 157,450.0</b>



# Other Funding Sources Available

## ARPA State Relief Funds

(in Thousands)

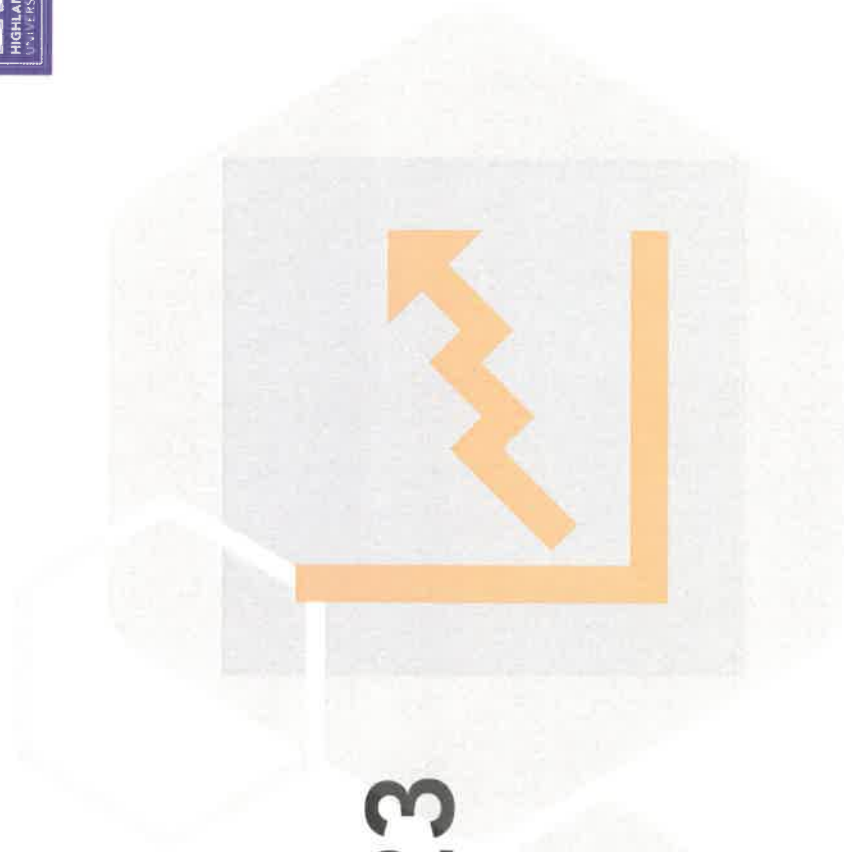


HED-ARPA State Relief to GF transfer	FINAL
Lottery Tuition Fund	\$ 130,000.0
Opportunity Scholarship	\$ 68,000.0
High demand Work study funding	\$ 20,000.0
Endowed social worker faculty Tribal/Public Inst	\$ 50,000.0
Develop enhancement fund for nursing faculty	\$ 10,000.0
Endowed nursing faculty Tribal/Public inst	\$ 30,000.0
<b>Total From ARPA Relief to GF Transfer</b>	<b>\$ 308,000.0</b>



# Fiscal Year 2023

**Mandatory Increases,  
Presidential Priorities,  
Rankings,  
Etc.**





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## Estimated Mandatory Increases

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EDUCATIONAL RETIREMENT BOARD (EMPLOYER PORTION) 2% ~ 0%

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HEALTH INSURANCE 3-4% ~ \$0K

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UTILITIES ~ \$35K

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MAINTENANCE ESCALATORS ~ \$350K

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FACULTY PROMOTIONS (9) ~ \$50K

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EMPLOYEE COMPENSATION DIFFERENCE 3.8% (32% VS 35.8%) ~ \$380K

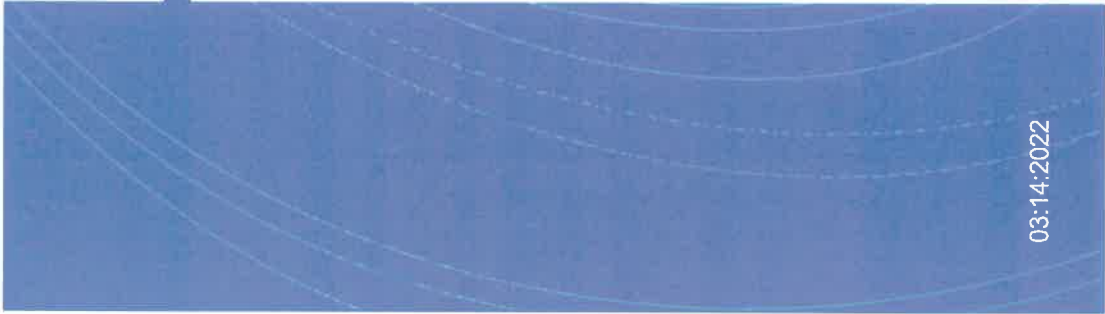
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OTHER EXPENSE (LEGAL, ACCREDITATIONS, CBAS, INSURANCES, ETC.) ~ \$25K

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**Total Estimated Mandatory Increases: \$840,000**

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## President Minner's FY23 Priorities / Additional Resources:



1. Compensation
  - a) Faculty – highest-paid among regional comprehensives in New Mexico
  - b) Faculty and Staff – compression/inversion, and everyone in the appropriate band for their job with the ability to move up
2. Advertising / Recruiting PR - Additional resources available to new executive
3. Expanded programs and selected discipline and new programs
4. Retention - success coaches, concierge initiatives, etc.
5. Student affairs - including campus life and mental health
6. Gameday experiences
7. Internal research
8. Succession planning
9. Community liaison

Estimated Mandatory Request: \$840,000  
President Minner's Requests: \$500,000  
**Total Funding Requests for FY2023: \$1,340,000**

# In-State Undergraduate Tuition & Fees Rankings

03:14:2022



## Undergraduate (In-State) Tuition and Fees for 2021 - 2021

Ranking	School	State	T&F Annual	Diff from Pell	Diff from NMHU
1	Utah Valley State College	UT	\$6,010	(\$485)	(\$710)
2	Weber State University	UT	\$6,228	(\$267)	(\$492)
	Maximum Award for Pell 2020 -2021		\$6,495	\$0	(\$225)
3	Langston University	OK	\$6,500	\$5	(\$220)
4	Oklahoma Panhandle State University	OK	\$6,525	\$30	(\$195)
5	Cameron University	OK	\$6,528	\$33	(\$192)
6	Eastern New Mexico University	NM	\$6,528	\$33	(\$192)
7	NM Highlands University	NM	\$6,720	\$225	\$0
8	Southern Utah University	UT	\$6,726	\$231	\$6
12	Western New Mexico University	NM	\$7,378	\$883	\$658
13	Fort Hays State University	KS	\$7,518	\$1,023	\$798
17	Texas A & M- Texarkana	TX	\$7,930	\$1,435	\$1,210
18	New Mexico State University	NM	\$8,044	\$1,549	\$1,324
19	Utah State University	UT	\$8,054	\$1,559	\$1,334
22	Rogers State University	OK	\$8,208	\$1,713	\$1,488
23	NM Institute of Mining and Technology	NM	\$8,424	\$1,929	\$1,704
30	Fort Lewis College	CO	\$9,004	\$2,509	\$2,284
31	University of Houston-Clear Lake	TX	\$9,227	\$2,732	\$2,507
32	University of New Mexico	NM	\$9,228	\$2,733	\$2,508
33	University of Texas-Permian Basin	TX	\$9,234	\$2,739	\$2,514
39	West Texas A & M University	TX	\$10,164	\$3,669	\$3,444
40	Northwestern Oklahoma State University	OK	\$14,925	\$8,430	\$8,205

# Out-of-State Undergraduate Tuition & Fees Rankings

03-14-2022



## Undergraduate (Out-of-State) Tuition and Fees for 2021 - 2022

Ranking	School	T&F Annual	Diff from Pell	Diff from NMHU
1	East Central University	\$6,168	(\$327)	(\$5,208)
	Maximum Award for Pell 2020 -2021	\$6,495	\$0	(\$4,881)
2	Oklahoma Panhandle State University	\$7,003	\$508	(\$4,373)
3	Eastern New Mexico University	\$8,568	\$2,073	(\$2,808)
4	Texas A & M- Texarkana	\$8,872	\$2,377	(\$2,504)
5	NM Highlands University	\$11,376	\$4,881	\$0
6	Southwestern Oklahoma State University	\$11,658	\$5,163	\$282
14	Emporia State University	\$14,850	\$8,355	\$3,474
15	University of Central Oklahoma	\$15,134	\$8,639	\$3,758
16	Western New Mexico University	\$15,234	\$8,739	\$3,858
17	Sul Ross State University	\$15,824	\$9,329	\$4,448
32	Southern Utah University	\$20,542	\$14,047	\$9,166
33	University of Texas-Permian Basin	\$21,504	\$15,009	\$10,128
34	Angelo State University	\$21,550	\$15,055	\$10,174
35	Utah State University	\$23,434	\$16,939	\$12,058
36	NM Institute of Mining and Technology	\$24,254	\$17,759	\$12,878
37	Texas A & M-Kingsville	\$25,266	\$18,771	\$13,890
38	New Mexico State University	\$25,666	\$19,171	\$14,290
39	University of Houston-Clear Lake	\$25,877	\$19,382	\$14,501
40	University of New Mexico	\$25,956	\$19,461	\$14,580

Assumptions,  
Consideration,  
Etc.

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# Tuition and Fees

# Assumptions for Tuition and Fees



- We used FY22 actual revenues, which incorporated current year's enrollment.
- 10% reduction of projected tuition and fees given volatility of NMHU enrollment, and uncertainty of state revenues.

For Every <b>1%</b> the Projected Tuition and Fees Generate About	\$165K
Undergraduate Student Credit Hours	12
Graduate Student Credit Hours	9

Tuition,  
Fees,  
Housing,  
Meal Plans,  
Etc.

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# Data Sets



Undergraduate In-State Full Time Tuition + Fee per Academic Year							
	FY20 \$	Diff \$	%	1%	3%	4%	5%
NMHU	\$6,720.00			\$6,787.20	\$6,921.60	\$6,988.80	\$7,056.00
ENMU	\$6,528.00	\$192	2.9%	\$6,723.84	3%	\$195.84	
WNMU*	\$7,378.00	(\$658)	(9.8%)	\$7,746.90	5%	\$368.90	
NNMC	\$4,824.00	\$1,896	28.2%	\$5,065.20	5%	\$241.20	
UNM*	\$9,228.00	(\$2,508)	(37.3%)	\$9,504.84	3%	\$276.84	
NMSU*	\$8,044.00	(\$1,324)	(19.7%)	\$8,044.00	0%	\$0.00	
NMT*	\$8,424.00	(\$1,704)	(25.4%)	\$9,182.16	9%	\$758.16	

	1%	3%	4%	5%
FT Increase	\$67.20	\$201.60	\$268.80	\$336.00
Per SCH	\$5.60	\$16.80	\$22.40	\$28.00

\* Estimates are not acted upon by the governing board

# Undergraduate Current Tuition and Fees – In-State



Undergraduate Out-of-State Full Time Tuition + Fee per Academic Year							
	\$	Diff \$	%	1%	3%	4%	5%
NMHU	\$11,376.00			\$11,489.76	\$11,717.28	\$11,831.04	\$11,944.80
ENMU	\$8,568.00	\$2,808	24.7%	\$8,825.04	1.75%	\$257.04	
WNMU*	\$15,234.00	(\$3,858)	(33.9%)	\$15,995.70	5%	\$761.70	
NNMC	\$13,676.00	(\$2,300)	(20.2%)	\$14,359.80	5%	\$683.80	
UNM*	\$25,956.00	(\$14,580)	(128.2%)	\$26,734.68	3%	\$778.68	
NMSU*	\$25,666.00	(\$14,290)	(125.6%)	\$25,666.00	0%	\$0.00	
NMT*	\$24,254.00	(\$12,878)	(113.2%)	\$26,436.86	9%	\$2,182.86	

	1%	3%	4%	5%
FT Increase	\$113.76	\$341.28	\$455.04	\$568.80
Per SCH	\$9.48	\$28.44	\$37.92	\$47.40

\* Estimates are not acted upon by the governing board

## Undergraduate Current Tuition and Fees – Out-of-State



Graduate In-State Full Time Tuition + Fee per Academic Year							
	\$	Diff \$	%	1%	2%	3%	5%
NIMHU	\$7,434.00			\$7,508.34	\$7,582.68	\$7,657.02	\$7,805.70
ENMU	\$7,134.00	(\$414)	(6.2%)	\$7,276.68	2%	\$142.68	
WNMU*	\$7,428.00	(\$708)	(10.5%)	\$7,799.40	5%	\$371.40	
NNMC	\$4,300.00	\$2,420	36.0%	\$4,515.00	5%	\$215.00	
UNM*	\$10,248.00	(\$3,528)	(52.5%)	\$10,555.44	3%	\$307.44	
NMSU*	\$7,594.00	(\$874)	(13.0%)	\$7,594.00	0%	\$0.00	
NMT*	\$11,166.00	(\$4,446)	(66.2%)	\$12,170.94	9%	\$1,004.94	

	1%	2%	3%	5%
FT Increase	\$74.34	\$148.68	\$223.02	\$371.70
Per SCH	\$6.20	\$12.39	\$18.59	\$30.98

\* Estimates are not acted upon by the governing board

# Graduate Current Tuition and Fees – In-State



Graduate Out-of-State Full Time Tuition + Fee per Academic Year							
	\$	Diff \$	%	1%	2%	3%	5%
NMHU	\$12,042.00			\$12,162.42	\$12,282.84	\$12,403.26	\$12,644.10
ENMU	\$9,486.00	(\$2,766)	(41.2%)	\$9,675.72	2%	\$189.72	
WNMU*	\$9,444.00	(\$2,724)	(40.5%)	\$9,916.20	5%	\$472.20	
NNMC	\$6,076.00	\$644	9.6%	\$6,379.80	5%	\$303.80	
UNM*	\$28,080.00	(\$21,360)	(317.9%)	\$28,922.40	3%	\$842.40	
NMSU*	\$24,058.00	(\$17,338)	(258.0%)	\$24,058.00	0%	\$0.00	
NMT*	\$33,774.00	(\$27,054)	(402.6%)	\$36,813.66	9%	\$3,039.66	

	1%	2%	3%	5%
FT Increase	\$120.42	\$240.84	\$361.26	\$602.10
Per SCH	\$10.04	\$20.07	\$30.11	\$50.18

\* Estimates are not acted upon by the governing board

# Graduate Current Tuition and Fees – Out-of-State



Asynchronous Online Learning Programs per Student Credit Hour						
		1%	3%	5%	7%	
Undergraduate Online Programs	\$	325	\$3.25	\$9.75	\$16.25	\$22.75
Graduate Online Programs	\$	525	\$5.25	\$15.75	\$26.25	\$36.75

# Asynchronous Online Programs

03:14:2022



Fees per Academic Year							
	\$	Diff \$	%	1%	3%	4%	5%
NMHU	\$1,962.00			\$1,981.62	\$2,020.86	\$2,040.48	\$2,060.10
ENMU	\$2,454.00	(\$492)	(25.1%)	\$2,552.16	4%	\$98.16	
WNMU*	\$2,408.00	(\$446)	(22.7%)	\$2,528.40	5%	\$120.40	
NNMC	\$1,564.00	\$398	20.3%	\$1,642.20	5%	\$78.20	
UNM*	\$2,340.00	(\$378)	(19.3%)	\$2,410.20	3%	\$70.20	
NMSU*	\$1,576.00	\$386	19.7%	\$1,576.00	0%	\$0.00	
NMT*	\$1,394.00	\$568	29.0%	\$1,519.46	9%	\$125.46	

	1%	3%	4%	5%
Increase	\$19.62	\$58.86	\$78.48	\$98.10
Per SCH	\$1.64	\$4.91	\$6.54	\$8.17

\* Estimates are not acted upon by the governing board

# Fee Comparisons



Academic Year 2021 - 22 Dining Services Meal Plan C or Similar							
	\$	Diff \$	%	1%	2%	5%	7% Flex
NMHU	\$3,640			\$3,676	\$3,713	\$3,822	\$3,895
				1%	\$ per AY		
ENMU	\$3,922	(\$282)	(7.7%)	\$3,961	\$39.22		\$ 650
WNMU	\$3,860	(\$220)	(6.0%)	\$3,899	\$38.60		\$ 250
NNMC	\$0		0.0%	\$0	\$0.00		\$ -
UNM	\$4,450	(\$810)	(22.3%)	\$4,495	\$44.50		\$ 350
NMSU	\$4,300	(\$660)	(18.1%)	\$4,343	\$43.00		\$ 200
NMT	\$3,560	\$80	2.2%	\$3,596	\$35.60		\$ 75

	1%	3%	4%	5%
Increase	\$36.40	\$72.80	\$182.00	\$254.80
Per SCH	\$3.03	\$6.07	\$15.17	\$21.23
Per Sem	\$18.20	\$36.40	\$91.00	\$127.40

# Dining Plans Comparisons

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# Meal Plans Rates

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Plans	FY 2021 - 22			
	\$	1%	5%	7%
A	\$2,490	\$2,510	\$2,610	\$2,660
B	\$2,160	\$2,180	\$2,270	\$2,310
C	\$1,820	\$1,840	\$1,910	\$1,950
Purple & White	\$396	\$400	\$408	\$424
<b>Flex Dollars</b>				
A	\$320	\$320	\$340	\$360
B	\$380	\$380	\$400	\$430
C	\$440	\$440	\$460	\$490
Purple & White	\$396	\$400	\$420	\$450



Residence Halls	Current per Semester Rate	Proposed Fee Increase per Semester				
		1%	2%	5%	Proposed Rate at 2%	Proposed Rate at 5%
Viles & Crimmin						
1 bed/1 bath	\$3,000	\$30	\$60	\$150	\$3,060	\$3,149
2 bed/1 bath	\$2,548	\$25	\$51	\$127	\$2,599	\$2,675
2 beds/2 bath	\$2,680	\$27	\$54	\$134	\$2,734	\$2,813
4 beds/2 bath*	\$2,680	\$27	\$54	\$134	\$2,734	\$2,814
North Kennedy	\$2,095	\$21	\$42	\$104	\$2,137	\$2,199
East/West Kennedy	\$2,560	\$26	\$51	\$128	\$2,611	\$2,689
South Kennedy	\$2,560	\$26	\$51	\$128	\$2,611	\$2,689
Melody (single)	\$2,206	\$22	\$44	\$110	\$2,250	\$2,316
Renovated Connor (single)	\$2,200	\$22	\$44	\$110	\$2,244	
Arrott/Gregg House	\$2,968	\$30	\$59	\$148	\$3,027	\$3,116
Renovated Gregg	\$3,410	\$34	\$68	\$170	\$3,478	\$3,581

# Housing Room Rates



**Goal:** Increase out-of-state undergraduate enrollment living in residence halls on the main campus

**Description:** Provide a 25% out-of-state discount on tuition and fees, round up to the nearest 100 out-of-state students, enroll as a full-time student, live in residential housing on the main campus, and purchase an A, B, or C meal plan.

**Terms and eligibility:** Must be a full-time out-of-state student enrolled in a minimum of 15 credit hours per semester, maintaining a GPA of 2.75. Full-time first-year students are not required to possess a GPA of 2.75 during their initial semester. Students must meet the description for eight continuous semesters. Students must have no prior financial balance before signing up for the next semester. The university may cancel this program at any time; however, current students will be allowed this discount; until; they complete their first bachelor's degree.

## New Rebuilding NMHU Main Incentive

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# Recommendations



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# Recommendations Summary

- Increase undergraduate in-state and out-of-state tuitions and fees blend rate of 4%
- Increase graduate in-state and out-of-state tuitions and fees blend rate of 2%
- Increase meal plan rates by 7%
- Increase housing rates by 2%
- Implementation of “Rebuilding NMHU Main”
  - Discount incentive program for out-of-state undergraduate students to receive a discount off of out-of-state tuition and fees when a student lives in a residential hall on main campus and purchases a meal plan.





# Thank You & Questions

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