

**New Mexico Highlands University**  
Special Board of Regents Meeting  
March 25, 2022

The New Mexico Highlands University Board of Regents held a special open meeting on March 25, 2022. The university made every effort to accommodate members of the public as stated in the March 18, 2022 meeting announcement/agenda. meeting was live-streamed via **Zoom Platform**. Members of the public may access the livestream through the following link:

<https://nmhu.zoom.us/j/99373471046>

Meeting ID: 993 7347 1046

One tap mobile

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Find your local number: <https://nmhu.zoom.us/u/ac1SHcp0aW>

Chairman Marchi called upon Dr. Kimberly Blea, Dean of Students to read an opening statement:

*“Thank you for joining the NMHU Board of Regents today, March 25, 2022 for our virtual Special Board meeting. The university has made reasonable efforts to accommodate members of the public. The items to be addressed at this meeting are time sensitive and cannot wait, thus in accordance with the NM Attorney General’s Open Government Division Advisory, the meeting is being held as a virtual meeting only via Zoom Platform.*”

*Board members participating in the meeting remotely are: Mr. William Garcia, Ms. Danelle Smith, Mr. Christopher Ulibarri, Dr. Frank Sanchez and Chairman Mr. Frank Marchi.”*

*“Also participating in the meeting remotely are Dr. Sam Minner, Dr. Roxanne Gonzales, Mr. Max Baca, Dr. Kimberly Blea, and Dr. Theresa Law.”*

*“Should board members or the university lose connectivity and there is no longer a quorum, the Board meeting will be suspended and no action will be taken until a quorum is reconvened.”*

**Call to Order** – Chairman Marchi called the meeting to order at 1:31 p.m.

**Roll Call** - Board Members Present: Mr. William Garcia, Mr. Frank Marchi, Ms. Danelle Smith, Dr. Frank Sanchez and Mr. Christopher Ulibarri.

Administrative Personnel Present: Dr. Sam Minner, President; Dr. Roxanne Gonzales, Provost/Vice President of Academic Affairs; Mr. Max Baca, Vice President for Finance, Administration, and Government Relations; Dr. Theresa Law, Vice President of Student and Donor Engagement; and Dr. Kimberly Blea, Dean of Students.

Others Present: Dr. Elisabeth Massaro, Faculty Senate Chair; Ms. Veronica Black, Staff Advisory Senate Chair, and Ms. Maria Sena, Senior Executive Administrative Assistant. Numerous faculty, staff, students, community members, and the general public participated in the meeting as it was streamed via ZOOM.

### **Approval of the March 25, 2022 Agenda**

Regent Garcia moved to approve the Board's virtual special meeting agenda for March 25, 2022 with the request made by President Minner. Regent Ulibarri seconded. A roll call vote was taken, voting in favor: Regent Garcia, Regent Smith, Regent Sanchez, Regent Ulibarri, and Chairman Marchi.

### **Approval of the Minutes from March 4, 2022**

Regent Ulibarri moved to approve the minutes from the March 4, 2022 meeting as presented. Regent Garcia seconded. A roll call vote was taken, voting in favor were: Regent Garcia, Regent Sanchez, Regent Smith, Regent Ulibarri, and Chairman Marchi. Motion carried.

### **Tuition and Fees (Attachment A)**

Chairman Marchi indicated that part of the NMHU Board of Regents responsibilities is to set approved tuition, fees, meal plan, and housing rates. But he indicated that it was equally important to seek input from students. He stated that a campus forum was held to obtain the input of students, faculty, and staff before the Regents made their decision.

Mr. Baca provided an updated tuition and fees presentation. He indicated that the updated slides included the new funding sources, the new FY22 and FY23 compensations, and the 6.1 million of reoccurring funds. He said that the updated capital outlay funding did not include the Education Retirement Board increases.

He stated that it is important to have a Strategic Enrollment Plan in place. The State will hold one percent of funding if a plan is not submitted on time. He indicated that Dr. Theresa Law has presented the plan to the various Senates and the plan is on track to be submitted in time.

Chairman Marchi asked for a summary of the questions and concerns that were raised during the Tuition and Fees Campus Forum. Dr. Minner indicated that the most common question or concern was about the Opportunity Scholarship. Students wanted to know who was eligible and who was not. A few concerns were directed towards International student's tuition increase. He stated that this was discussed quite a bit during the forum.

Dr. Minner indicated that a few students had concerns about student wages. They asked why Highlands had not increased their wages to \$15.00 an hour. He stated that the Governor had set the rates for State employees which did not include student employees. He indicated that Highlands has not budgeted to increase the student wages.

He stated that the forum had a decent number of attendees, was very professional, and good questions were asked. He indicated that moving forward, public presentations will be made before it is brought to the Regents for a vote.

Regent Garcia indicated that he reviewed the recording of the forum and was pleased that the administration will continue holding these types of forums every year to obtain feedback from the campus community.

Regent Sanchez stated that a lot of the issues that Highlands is facing is due to the decrease in enrollment. If student enrollment increases it would solve many of the University's problems. He indicated that the staff in the Strategic Enrollment Department has been working hard to recruit more students and Highlands could see an influx of students in the fall.

Regent Ulibarri thanked the Administration for the campus forum. He stated that the forum helped him understand his vote in a way he didn't before.

Regent Smith indicated that she also listened to the forum. It was a good presentation with great questions. She stated that the idea of increasing tuition and fees is always a hard discussion. Highlands would love to have every part of higher education be available to students at the lowest possible price.

She indicated in order to continue the best possible education, she made the following recommendations: Increase undergraduate in-state and out-of-state/international tuitions and fees blended rate of four percent; increase graduate in-state, out-of-state/international tuitions and fees blended rate of two percent; increase meal plan rates by seven percent; increase housing rates by two percent; and all increases will be rounded to the nearest dollar. She also recommended the implementation of "Rebuilding NMHU Main". This discount incentive program will be for out-of-state undergraduate students to receive a discount off of their out-of-state tuition and mandatory fees when a student lives in a residential hall on main campus and purchases a meal plan.

Regent Smith moved to approve the increase of the undergraduate in-state and out-of-state/international tuitions and fees blended rate of four percent; increase graduate in-state, out-of-state/international tuitions and fees blended rate of two percent; increase meal plan rates by seven percent; increase housing rates by two percent; all increases will be rounded to the nearest dollar; and the implementation of "Rebuilding NMHU Main" Discount incentive program for out-of-state undergraduate students to receive a discount off of out-of-state tuition and mandatory fees when a student lives in a residential hall on main campus and purchases a meal plan as presented. Regent Garcia seconded. A discussion occurred. A roll call vote was taken, voting in favor were: Regent Garcia, Regent Smith, Regent Ulibarri, and Chairman Marchi. Voting against: Frank Sanchez. Motion carried.

### **Adjournment**


With no further business, the meeting adjourned at 2:09 p.m.

### **To Do List**

1. NMHU will hold a tuition and fees campus forum prior to Regents vote.



Chairman  
NMHU Board of Regents



Secretary/Treasurer  
NMHU Board of Regents



# TUITION & FEES PRESENTATION FOR FISCAL YEAR 2023

**BY MAX BACA**

**VP FOR FINANCE, ADMINISTRATION, & GOVERNMENT RELATIONS**

# July 8, 2018 – Higher Learning Commission Letter Core Component 5A Finances Topics for Focus Visit



Evidence of a reduction in the reliance on state funding to balance the institution's budget.



Continued Year-end Financial Report Revenue and Expense Actuals that reflect net neutral or yield a surplus.



Independent audits of the institution, the Foundation, and Isotopes that do not yield any findings or, at minimum, do not yield any repeat findings.

# Reimagining Higher Education: The Post-Covid Classroom



“While every higher education institution made a tremendous effort to adapt to the pandemic, those educators who had already embraced the shift toward more personalized, student-centered learning experiences were able to quickly adapt and to maintain student engagement.” – Robin Curtin – Educause Review, April 6, 2021

03:25:2022

# Financial :. Updates



03:25:2022

Legislative Updates,  
Instruction & General,  
Capital Outlay,  
Other Funds,  
HB2 Language,  
Etc.



# Instruction & General (I&G) Funding Sources - Updated



FY23 General Fund Regular Legislative Session - ( in thousands)		FY22		FINAL	
New Mexico Highlands University		FY22 Final Appropriation	FINAL FY23	From FY22 Regular	% Change
Instruction and General	\$	29,035.8	29,739.5	\$ 703.7	2.4%
I&G Student Credit Hour Workload	\$		180.4	\$ 180.4	
New FY22 and FY23 Compensation	\$	192.9	1,855.5	\$ 2,048.5	
<b>Total I &amp; G</b>	\$	29,035.8	29,919.9	\$ 2,932.6	10.1%
Athletics	\$	2,185.1	2,385.1	\$ 200.0	9.2%
I&G Dual Credit Adjustment	\$			\$ -	-
Native American Social work	\$	209.9	209.9	\$ -	0.0%
Advanced Placement	\$	198.6	198.6	\$ -	0.0%
Minority Student Services	\$	487.7	487.7	\$ -	0.0%
Forest and Watershed Institute	\$	278.9	428.9	\$ 150.0	53.8%
Center for Prof Dev and Career Readiness	\$	159.6	159.6	\$ -	0.0%
Acequia and land grant education	\$	45.6	45.6	\$ -	0.0%
Doctorate of Nursing Practitioner	\$	155.0	155.0	\$ -	0.0%
Underserved Students - Retention/Completion	\$	50.0	50.0	\$ -	0.0%
Nursing Expansion	\$	200.3	200.3	\$ -	0.0%
NEW FY23 NM Tribal education	\$		200.0	\$ 200.0	
NEW FY23 Teacher pipeline	\$		250.0	\$ 250.0	
NEW FY23 Center of Excellence Social Work	\$		250.0	\$ 250.0	
NEW FY23 HED Teach Up - Non-Recurring Funding	\$		1,000.0	\$ 1,000.0	
NEW FY23 Nursing - Non-Recurring Funding	\$		1,000.0	\$ 1,000.0	
New FY22 and FY23 Compensation for RPS Program 170	\$	14.2	136.3	\$ 150.5	
<b>NIMHU Total</b>	\$	33,213.6	38,932.4	\$ 6,133.0	18.5%

# Capital Outlay / Summary – Updated (in Thousands)



Capital Outlay	FINAL
STB - LLFP Solar panels/recharging stations	\$ 375.0
GOB - Renovating Facilities Department	\$ 4,500.0
<b>Total Capital Outlay</b>	<b>\$ 4,875.0</b>

NMHU's General Appropriations Act New Funding :\$6,133,000  
 NMHU's Capital Outlay New Funding :\$4,875,000  
**\*Total New Funding :\$11,008,000**

\* Does not include ERB and other increased dollars that will flow through  
 New Mexico Higher Education Department.

# Other Funding Sources Available

(in Thousands)



Section 4 Recurring (in thousands)	FINAL
Formula I&G change	3%
I&G Student Credit Hour Workload	1%
ERB Employer Contribution increase*	2%
Increase Minimum Salary	Increase to \$15.00/hr
Opportunity/Lottery Scholarship (HED)	\$ 12,000.0
Compensation @ 70% salaries I&G (3% April 2022, and 4% July 2022	7%
Misc. Adds, Indian Ed and Teacher Pipeline	\$ 3,150.0
HED Student Financial Aid	\$ 200.0
Total HED Dept GF Pass thru included above	\$ 15,350.0

# Other Funding Sources Available - Continued

(in Thousands)



Section 5, 6 & 7 (non-recurring) (in thousands)	FINAL
Opportunity/Lottery Scholarship (HED)	\$ 5,000.0
Cybersecurity insurance/security assessments	\$ 1,700.0
Building Renewal and Replacement (BR&R) based on square footage	\$ 8,000.0
Higher Education Endowment Fund	\$ 5,000.0
Teacher prep scholarship	\$ 20,000.0
Teacher loan repayment	\$ 5,000.0
HED-Endowed Faculty Educator Prep	\$ 50,000.0
HED-Technology enhancement fund	\$ 45,000.0
Dual Credit Pass Thru (HED)	\$ 4,000.0
HED - Teacher Education Consortium	\$ 250.0
Higher Education Institutions demo of buildings	\$ 3,500.0
HED Program development for nursing	\$ 10,000.0
<b>Total Section 5, 6 &amp; 7 (non-recurring)</b>	<b>\$ 157,450.0</b>

# Other Funding Sources Available

## ARPA State Relief Funds

(in Thousands)



HED-ARPA State Relief to GF transfer	FINAL
Lottery Tuition Fund	\$ 130,000.0
Opportunity Scholarship	\$ 68,000.0
High demand Work study funding	\$ 20,000.0
Endowed social worker faculty Tribal/Public Inst	\$ 50,000.0
Develop enhancement fund for nursing faculty	\$ 10,000.0
Endowed nursing faculty Tribal/Public inst	\$ 30,000.0
<b>Total From ARPA Relief to GF Transfer</b>	<b>\$ 308,000.0</b>



## Important HB2 Language – New Slide

“The department of finance and administration shall, as directed by the secretary of higher education, withhold one percent of instruction and general funding from each research university, comprehensive college or university, branch community college and independent community college until the secretary of the higher education department, ~~after consultation with the legislative finance committee~~, certifies receipt of an enrollment management plan with specific quantifiable performance goals to increase enrollment at each university or college.” [Laws 2022 Chapter 54 House Bill 2 Final with partial vetoes (General Appropriations Act of 2022) Page 134 lines 4-9]



# Important HB2 Compensation Language – New Slide

[Laws 2022 Chapter 54 House Bill 2 Final with partial vetoes (General Appropriations Act of 2022) Page 219 lines 15-21, Page 220 lines 11-14]



## Section 8. COMPENSATION APPROPRIATIONS.--

**FY22**→

A. "Thirty-one million five hundred fifty-nine thousand four hundred dollars (\$31,559,400) is appropriated from the general fund to the department of finance and administration for fiscal year 2022 to provide a salary increase of three percent to each employee in a budgeted position who has completed their probationary period subject to satisfactory job performance or for another purpose authorized in this section. Police officers of the department of public safety shall be exempt from the requirement to complete their probationary period. The salary increase shall be effective the first full pay period after April 1, 2022 and distributed as follows:

(5) five million eight hundred ninety-two thousand nine hundred dollars (\$5,892,900) to the higher education department for nonstudent faculty and staff of two-year and four-year public postsecondary educational institutions, New Mexico military institute, New Mexico school for the blind and visually impaired and New Mexico school for the deaf

**FY23**→

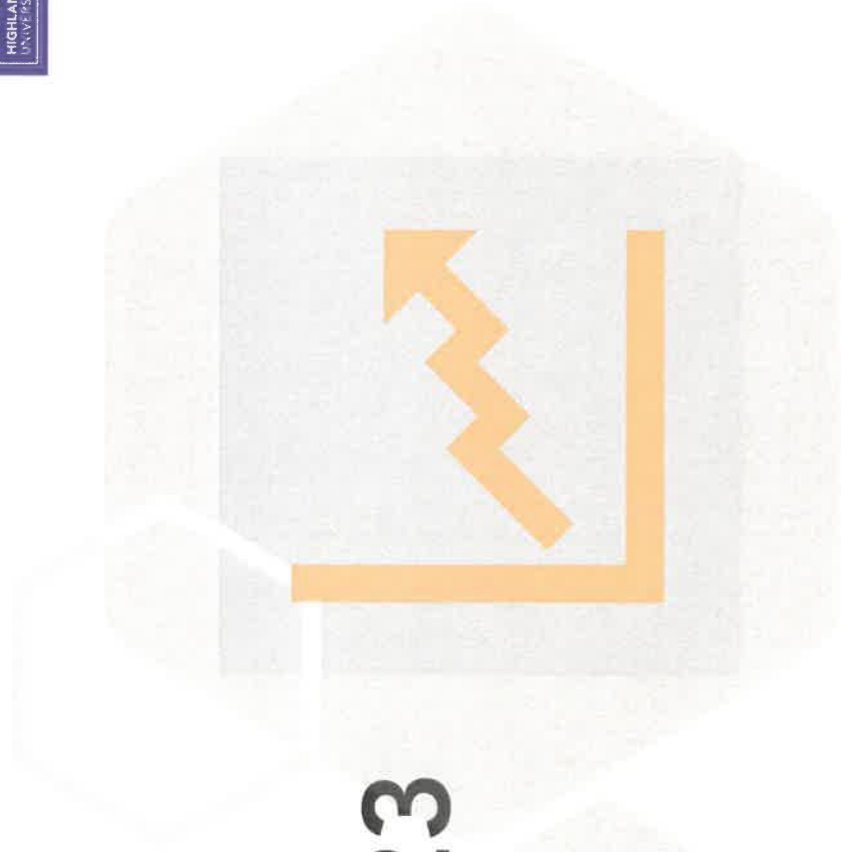
B. One hundred forty million eight hundred dollars (\$140,000,800) is appropriated from the general fund to the department of finance and administration for fiscal year 2023 to pay all costs attributable to the general fund of providing an average salary increase of four percent, in addition to the continuation of increases appropriated in Subsection A, to employees in budgeted positions who have completed their probationary period subject to satisfactory job performance. This appropriation includes sufficient funding to provide all affected employees an hourly salary of at least fifteen dollars (\$15.00). Police officers of the department of public safety shall be exempt from the requirement to complete their probationary period. The salary increases shall be effective the first full pay period after July 1, 2022 and distributed as follows:

(5) sixty-four million four hundred forty-five thousand nine hundred dollars (\$64,445,900) to the higher education department for nonstudent faculty and staff of two-year and four-year public postsecondary educational institutions, New Mexico military institute, New Mexico school for the blind and visually impaired and New Mexico school for the deaf."

03:25:2022

# Fiscal Year 2023

**Mandatory Increases,  
Presidential Priorities,  
Rankings,  
Etc.**





## Estimated Mandatory Increases

EDUCATIONAL RETIREMENT BOARD (EMPLOYER PORTION) 2% ~ 0%

HEALTH INSURANCE 3-4% ~ \$0K

UTILITIES ~ \$35K

MAINTENANCE ESCALATORS ~ \$350K

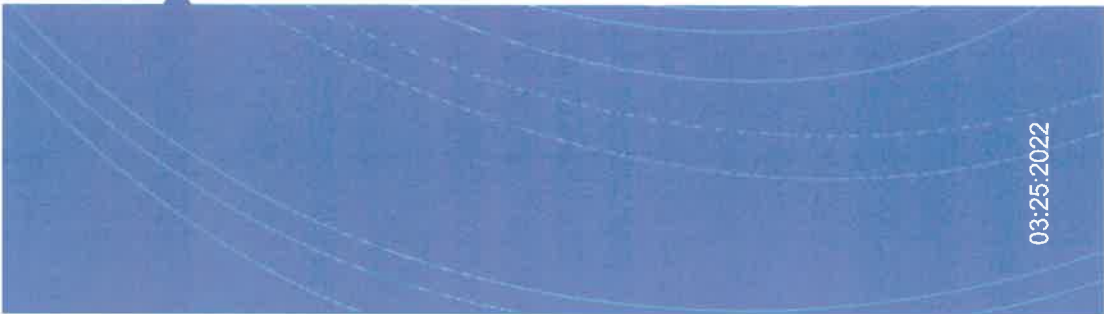
FACULTY PROMOTIONS (9) ~ \$50K

EMPLOYEE COMPENSATION DIFFERENCE 3.8% (32% VS 35.8%) ~ \$380K

OTHER EXPENSE (LEGAL, ACCREDITATIONS, CBAS, INSURANCES, ETC.) ~ \$25K

**Total Estimated Mandatory Increases: \$840,000**

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## President Minner's FY23 Priorities / Additional Resources:



1. Compensation
  - a) Faculty – highest-paid among regional comprehensives in New Mexico
  - b) Faculty and Staff – compression/inversion, and everyone in the appropriate band for their job with the ability to move up
2. Advertising / Recruiting PR - Additional resources available to new executive
3. Expanded programs and selected discipline and new programs
4. Retention - success coaches, concierge initiatives, etc.
5. Student affairs - including campus life and mental health
6. Gameday experiences
7. Internal research
8. Succession planning
9. Community liaison

Estimated Mandatory Request: \$840,000  
President Minner's Requests: \$500,000  
**Total Funding Requests for FY2023: \$1,340,000**

# In-State Undergraduate Tuition & Fees Rankings

03.25.2022



## Undergraduate (In-State) Tuition and Fees for 2021 - 2021

Ranking	School	T&F Annual	Diff from Pell	Diff from NMHU
1	Utah Valley State College	\$6,010	(\$485)	(\$710)
2	Weber State University	\$6,228	(\$267)	(\$492)
	Maximum Award for Pell 2020-2021	\$6,495	\$0	(\$225)
3	Langston University	\$6,500	\$5	(\$220)
4	Oklahoma Panhandle State University	\$6,525	\$30	(\$195)
5	Cameron University	\$6,528	\$33	(\$192)
6	Eastern New Mexico University	\$6,528	\$33	(\$192)
7	NM Highlands University	\$6,720	\$225	\$0
8	Southern Utah University	\$6,726	\$231	\$6
12	Western New Mexico University	\$7,378	\$883	\$658
13	Fort Hays State University	\$7,518	\$1,023	\$798
17	Texas A & M-Texarkana	\$7,930	\$1,435	\$1,210
18	New Mexico State University	\$8,044	\$1,549	\$1,324
19	Utah State University	\$8,054	\$1,559	\$1,334
22	Rogers State University	\$8,208	\$1,713	\$1,488
23	NM Institute of Mining and Technology	\$8,424	\$1,929	\$1,704
30	Fort Lewis College	\$9,004	\$2,509	\$2,284
31	University of Houston-Clear Lake	\$9,227	\$2,732	\$2,507
32	University of New Mexico	\$9,228	\$2,733	\$2,508
33	University of Texas-Permian Basin	\$9,234	\$2,739	\$2,514
39	West Texas A & M University	\$10,164	\$3,669	\$3,444
40	Northwestern Oklahoma State University	\$14,925	\$8,430	\$8,205



### Undergraduate (Out-of-State) Tuition and Fees for 2021 - 2022

Ranking	School	T&F Annual	Diff from Pell	Diff from NMHU
1	East Central University	\$6,168	(\$327)	(\$5,208)
	Maximum Award for Pell 2020 -2021	\$6,495	\$0	(\$4,881)
2	Oklahoma Panhandle State University	\$7,003	\$508	(\$4,373)
3	Eastern New Mexico University	\$8,568	\$2,073	(\$2,808)
4	Texas A & M-Texarkana	\$8,872	\$2,377	(\$2,504)
5	NM Highlands University	\$11,376	\$4,881	\$0
6	Southwestern Oklahoma State University	\$11,658	\$5,163	\$282
14	Emporia State University	\$14,850	\$8,355	\$3,474
15	University of Central Oklahoma	\$15,134	\$8,639	\$3,758
16	Western New Mexico University	\$15,234	\$8,739	\$3,858
17	Sul Ross State University	\$15,824	\$9,329	\$4,448
32	Southern Utah University	\$20,542	\$14,047	\$9,166
33	University of Texas-Permian Basin	\$21,504	\$15,009	\$10,128
34	Angelo State University	\$21,550	\$15,055	\$10,174
35	Utah State University	\$23,434	\$16,939	\$12,058
36	NM Institute of Mining and Technology	\$24,254	\$17,759	\$12,878
37	Texas A & M-Kingsville	\$25,266	\$18,771	\$13,890
38	New Mexico State University	\$25,666	\$19,171	\$14,290
39	University of Houston-Clear Lake	\$25,877	\$19,382	\$14,501
40	University of New Mexico	\$25,956	\$19,461	\$14,580

# Out-of-State Undergraduate Tuition & Fees Rankings

03:25:2022

Assumptions,  
Consideration,  
Etc.

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# Tuition and Fees

# Assumptions for Tuition and Fees

- We used FY22 actual revenues, which incorporated current year's enrollment.
- 10% reduction of projected tuition and fees given volatility of NMHU enrollment, and uncertainty of state revenues.



For Every <b>1%</b> the Projected Tuition and Fees Generate About	\$165K
Undergraduate Student Credit Hours	12
Graduate Student Credit Hours	9

Tuition,  
Fees,  
Housing,  
Meal Plans,  
Etc.

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# Data Sets



Undergraduate In-State Full Time Tuition + Fee per Academic Year							
	FY20 \$	Diff \$	%	1%	3%	4%	5%
NMHU	\$6,720.00			\$6,787.20	\$6,921.60	\$6,988.80	\$7,056.00
ENMU	\$6,528.00	\$192	2.9%	\$6,723.84	3%	\$195.84	
WNMU*	\$7,378.00	(\$658)	(9.8%)	\$7,746.90	5%	\$368.90	
NNMC	\$4,824.00	\$1,896	28.2%	\$5,065.20	5%	\$241.20	
UNM	\$9,228.00	(\$2,508)	(37.3%)	\$9,504.84	3%	\$276.84	
NMSU*	\$8,044.00	(\$1,324)	(19.7%)	\$8,044.00	0%	\$0.00	
NMT	\$8,424.00	(\$1,704)	(25.4%)	\$9,182.16	9%	\$758.16	

	1%	3%	4%	5%
FT Increase	\$67.20	\$201.60	\$268.80	\$336.00
Per SCH	\$5.60	\$16.80	\$22.40	\$28.00

\* Estimates are not acted upon by the governing board.

## Undergraduate Current Tuition and Fees – In-State - Updated

03:25:2022



Undergraduate Out-of-State / International Full Time Tuition + Fee per Academic Year							
	\$	Diff \$	%	1%	3%	4%	5%
NMHU	\$11,376.00			\$11,489.76	\$11,717.28	\$11,831.04	\$11,944.80
ENMU	\$8,568.00	\$2,808	24.7%	\$8,717.94	1.75%	\$149.94	
WNMU*	\$15,234.00	(\$3,858)	(33.9%)	\$15,995.70	5%	\$761.70	
NNMC	\$13,676.00	(\$2,300)	(20.2%)	\$14,359.80	5%	\$683.80	
UNM	\$25,956.00	(\$14,580)	(128.2%)	\$26,734.68	3%	\$778.68	
NMSU*	\$25,666.00	(\$14,290)	(125.6%)	\$25,666.00	0%	\$0.00	
NMT	\$24,254.00	(\$12,878)	(113.2%)	\$26,436.86	9%	\$2,182.86	

	1%	3%	4%	5%
FT Increase	\$113.76	\$341.28	\$455.04	\$568.80
Per SCH	\$9.48	\$28.44	\$37.92	\$47.40

\* Estimates are not acted upon by the governing board.

## Undergraduate Current Tuition and Fees – Out-of-State / International - Updated

03.25.2022



Graduate In-State Full Time Tuition + Fee per Academic Year							
	\$	Diff \$	%	1%	2%	3%	5%
NMHU	\$7,434.00			\$7,508.34	\$7,582.68	\$7,657.02	\$7,805.70
ENMU	\$7,134.00	\$300	4.0%	\$7,276.68	2%	\$142.68	
WNMU*	\$7,428.00	\$6	0.1%	\$7,799.40	5%	\$371.40	
NNMC	\$4,300.00	\$3,134	42.2%	\$4,515.00	5%	\$215.00	
UNM	\$10,248.00	(\$2,814)	(37.9%)	\$10,555.44	3%	\$307.44	
NMSU*	\$7,594.00	(\$160)	(2.2%)	\$7,594.00	0%	\$0.00	
NMT	\$11,166.00	(\$3,732)	(50.2%)	\$12,170.94	9%	\$1,004.94	

	1%	2%	3%	5%
FT Increase	\$74.34	\$148.68	\$223.02	\$371.70
Per SCH	\$6.20	\$12.39	\$18.59	\$30.98

\* Estimates are not acted upon by the governing board.

## Graduate Current Tuition and Fees – In-State - Updated

03:25:2022



Graduate Out-of-State Full Time Tuition + Fee per Academic Year							
	\$	Diff \$	%	1%	2%	3%	5%
NMHU	\$12,048.00			\$12,598.74	\$12,723.48	\$12,848.22	\$13,097.70
ENMU	\$9,486.00	\$2,562	21.3%	\$9,675.72	2%	\$189.72	
WNMU*	\$9,444.00	\$2,604	21.6%	\$9,916.20	5%	\$472.20	
NNMC	\$6,076.00	\$5,972	49.6%	\$6,379.80	5%	\$303.80	
UNM	\$28,080.00	(\$16,032)	(133.1%)	\$28,922.40	3%	\$842.40	
NMSU*	\$24,058.00	(\$12,010)	(99.7%)	\$24,058.00	0%	\$0.00	
NMT	\$33,774.00	(\$21,726)	(180.3%)	\$36,813.66	9%	\$3,039.66	

	1%	2%	3%	5%
FT Increase	\$124.74	\$249.48	\$374.22	\$623.70
Per SCH	\$10.40	\$20.79	\$31.19	\$51.98

\* Estimates are not acted upon by the governing board.

## Graduate Current Tuition and Fees – Out-of-State - Updated

03:25:2022



Graduate International Full Time Tuition + Fee per Academic Year							
	\$	Diff \$	%	1%	2%	3%	5%
NMHU	\$12,474			\$12,598.74	\$12,723.48	\$12,848.22	\$13,097.70
ENMU	\$9,486	\$2,988	24.0%	\$9,635.88	1.5%	\$149.88	
WNMU*	\$9,444	\$3,030	24.3%	\$9,916.20	5%	\$472.20	
NNMC	\$6,076	\$6,398	51.3%	\$6,379.80	5%	\$303.80	
UNM	\$28,080	(\$15,606)	(125.1%)	\$28,922.40	3%	\$842.40	
NMSU*	\$8,030	\$4,444	35.6%	\$8,030.00	0%	\$0.00	
NMT	\$33,774	(\$21,300)	(170.8%)	\$36,813.66	9%	\$3,039.66	

	1%	2%	3%	5%
FT Increase	\$124.74	\$249.48	\$374.22	\$623.70
Per SCH	\$10.40	\$20.79	\$31.19	\$51.98

\* Estimates are not acted upon by the governing board.

## Graduate Current Tuition and Fees – International – New Slide

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Undergraduate per SCH						
	\$	Diff \$	%	Per AY	UG	Diff
NMHU*	\$10			\$240	\$6,960	
ENMU	\$17	(\$7)	(0.4%)	\$408	\$6,936	\$24
WNMU	\$30	(\$20)	(1.0%)	\$720	\$8,098	(\$1,138)
NNMC	\$16	(\$6)	(0.3%)	\$384	\$6,480	\$480

Graduate per SCH						
	\$	Diff \$	%	Per AY	UG	Diff
NMHU*	\$10			\$240	\$7,674	
ENMU	\$17	(\$7)	(0.4%)	\$408	\$7,542	\$132
WNMU	\$40	(\$30)	(1.5%)	\$960	\$8,388	(\$714)
NNMC	-					

\* NMHU suspended the online course fee during Covid-19.

## Current Online Tuition and Fees for Regional NM Comprehensive Universities – New Slide



### Asynchronous Online Learning Programs per Student Credit Hour

		1%	3%	5%	7%	
Undergraduate Online Programs	\$	325	\$3.25	\$9.75	\$16.25	\$22.75
Graduate Online Programs	\$	525	\$5.25	\$15.75	\$26.25	\$36.75

## Asynchronous Online Programs

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Fees per Academic Year							
	\$	Diff \$	%	1%	3%	4%	5%
NMHU	\$1,962.00			\$1,981.62	\$2,020.86	\$2,040.48	\$2,060.10
ENMU	\$2,454.00	(\$492)	(25.1%)	\$2,552.16	4%	\$98.16	
WNMU*	\$2,408.00	(\$446)	(22.7%)	\$2,528.40	5%	\$120.40	
NNMC	\$1,564.00	\$398	20.3%	\$1,642.20	5%	\$78.20	
UNM	\$2,340.00	(\$378)	(19.3%)	\$2,410.20	3%	\$70.20	
NMSU*	\$1,576.00	\$386	19.7%	\$1,576.00	0%	\$0.00	
NMT	\$1,394.00	\$568	29.0%	\$1,519.46	9%	\$125.46	

	1%	3%	4%	5%
Increase	\$19.62	\$58.86	\$78.48	\$98.10
Per SCH	\$1.64	\$4.91	\$6.54	\$8.17

\* Estimates are not acted upon by the governing board.

# Fee Comparisons - Updated

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Academic Year 2021 - 22 Dining Services Meal Plan C or Similar

	\$	Diff \$	%	1%	2%	5%	7%	Current Flex \$
NMHU	\$3,640			\$3,676	\$3,713	\$3,822	\$3,895	\$ 880
				1%	\$ per AY			
ENMU	\$3,922	\$282	7.7%	\$3,961	\$39.22			\$ 1,300
WNMU	\$3,860	\$220	6.0%	\$3,899	\$38.60			\$ 500
NNMC	\$0		0.0%	\$0	\$0.00			\$ -
UNM	\$4,450	\$810	22.3%	\$4,495	\$44.50			\$ 700
NMSU	\$4,300	\$660	18.1%	\$4,343	\$43.00			\$ 400
NMT	\$3,560	(\$80)	(2.2%)	\$3,596	\$35.60			\$ 150

	1%	3%	4%	5%
Increase	\$36.40	\$72.80	\$182.00	\$254.80
Per SCH	\$3.03	\$6.07	\$15.17	\$21.23
Per Sem	\$18.20	\$36.40	\$91.00	\$127.40

# Dining Plans Comparisons

## - Updated

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# Meal Plans Rates

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Plans	FY 2021 - 22			
	\$	1%	5%	7%
A	\$2,490	\$2,510	\$2,610	\$2,660
B	\$2,160	\$2,180	\$2,270	\$2,310
C	\$1,820	\$1,840	\$1,910	\$1,950
Purple & White	\$396	\$400	\$408	\$424
	Flex Dollars			
A	\$320	\$320	\$340	\$360
B	\$380	\$380	\$400	\$430
C	\$440	\$440	\$460	\$490
Purple & White	\$396	\$400	\$420	\$450



Residence Halls	Current per Semester Rate	Proposed Fee Increase per Semester					Proposed Rate at 2%	Proposed Rate at 5%
		1%	2%	5%	2%	5%		
Viles & Crimmin								
1 bed/1 bath	\$3,000	\$30	\$60	\$150	\$3,060	\$3,149	\$3,060	\$3,149
2 bed/1 bath	\$2,548	\$25	\$51	\$127	\$2,599	\$2,675	\$2,599	\$2,675
2 beds/2 bath	\$2,680	\$27	\$54	\$134	\$2,734	\$2,813	\$2,734	\$2,813
4 beds/2 bath*	\$2,680	\$27	\$54	\$134	\$2,734	\$2,814	\$2,734	\$2,814
North Kennedy	\$2,095	\$21	\$42	\$104	\$2,137	\$2,199	\$2,137	\$2,199
East/West Kennedy	\$2,560	\$26	\$51	\$128	\$2,611	\$2,689	\$2,611	\$2,689
South Kennedy	\$2,560	\$26	\$51	\$128	\$2,611	\$2,689	\$2,611	\$2,689
Melody (single)	\$2,206	\$22	\$44	\$110	\$2,250	\$2,316	\$2,250	\$2,316
Renovated Connor (single)	\$2,200	\$22	\$44	\$110	\$2,244		\$2,244	
Arrott/Gregg House	\$2,968	\$30	\$59	\$148	\$3,027	\$3,116	\$3,027	\$3,116
Renovated Gregg	\$3,410	\$34	\$68	\$170	\$3,478	\$3,581	\$3,478	\$3,581

# Housing Room Rates



**Goal:** Increase out-of-state undergraduate residential main campus enrollment.

**Description, Terms, and Eligibility:** Provide a discount applicable to tuition and mandatory fees to undergraduate out-of-state students seeking their first Bachelor's degree and who are enrolled full time (12 credits per semester or more), living in residence halls on main campus, and who purchase an A, B, or C meal plan. Eligible students will receive a tuition and mandatory fees discount based upon GPA using a 4.0 scale, as follows: 3.0 = 41%; 2.75-2.99 = 25%; 2.5-2.749= 20%; 2.0-2.49= 15%.

The student must meet all eligibility criteria throughout the entire semester to receive the discount. Students who receive an athletics scholarship or waiver(s) are not eligible for the discount, even if they otherwise meet the criteria herein. The discount cannot be combined with other tuition discounts, waivers, or rebates. Students receiving this discount must apply for scholarships provided by the NMHU Foundation. Students must have no more than a \$200 unpaid account balance at the end of the semester. The discount will be applied in accordance with the Tuition Refund or Reduction Policy. Both first-time freshmen and continuing students are eligible for the discount beginning in Fall 2022. The discount is not retroactive, and there is no appeal process. The University reserves the right to cancel this program at any time, without notice, but until the program ends, eligible students may receive the discount for up to eight (8) consecutive semesters, not including summer semesters, or until completion of their Bachelor's Degree program, whichever is sooner, providing that they continue to meet all criteria.

## New Rebuilding NMHU Main Incentive - Updated

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# Recommendations

## Recommendations Summary - Updated

- Increase undergraduate in-state and out-of-state / international tuitions and fees blend rate of 4%
- Increase graduate in-state, out-of-state and international tuitions and fees blend rate of 2%
- Increase meal plan rates by 7%
- Increase housing rates by 2%
- All increases will be rounded to the nearest dollar
- Implementation of “Rebuilding NMHU Main” - Discount incentive program for out-of-state undergraduate students to receive a discount off of out-of-state tuition and mandatory fees when a student lives in a residential hall on main campus and purchases a meal plan.





# Thank You & Questions

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