



New Mexico Highlands University
and
Santa Fe Community College
Transfer Agreement
Bachelor of Applied Science - General Business







Students completing the Associate of Arts (AA) in Business Administration at Santa Fe Community College (SFCC) can apply those credits and courses directly toward the Bachelor of Applied Science (BAS) in General Business at New Mexico Highlands University (NMHU).

| Santa Fe Community College | | |
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| General Education Requirements - 34 credits | | |
| Communications - 9 credits | | |
| ENGL 1110 | Composition I | 3 |
| ENGL 1120 | Composition II | 3 |
| ENGL 2210 | Professional & Technical Comm | 3 |
| Mathematics - 4 credits | | |
| MATH 1220 | College Algebra (or equivalent) | 4 |
| Laboratory Science - 8 credits | | |
| Choose | 2 Lab Science (from 2 different disciplines) | 8 |
| Social/Behavioral Sciences - 6 credits | | |
| ECON 2110 | Macroeconomic Principles | 3 |
| ECON 2120 | Microeconomic Principles | 3 |
| Humanities - 3 credits | | |
| Choose | Humanities | 3 |
| Creative and Fine Arts - 3 credits | | |
| Choose | Creative and Fine Arts | 3 |
| Health and Wellness - 1 credit | | |
| Choose | Health and Wellness | 1 |
| Program Requirements - 19 credits | | |
| ACCT 2110 | Principles of Accounting I | 4 |
| BCIS 1110 | Fundamentals of Info Literacy | 3 |
| BLAW 2110 | Business Law I | 3 |
| BUSA 1110 | Introduction to Business | 3 |
| MATH 1350 | Introduction to Statistics | 3 |
| MGMT 2110 | Principles of Management | 3 |
| Related Requirements - Choose 7 credits min. | | |
| ACCT 2120 | Principles of Accounting II | 4 |
| BFIN 2110 | Introduction to Finance | 3 |
| BUSA 2230 | Human Relations in Business | 3 |
| BUSA 2460 | Business Ethics | 3 |
| MKTG 2110* | Principles of Marketing | 3 |
| OFTC 116 | Word Essentials I | 1 |
| OFTC 117 | Excel Essentials I | 1 |
| OFTC 126 | PowerPoint Essentials I | 1 |
| <i>MKTG 2110 is required at NMHU, but is not required at SFCC.</i> <i>MKTG 2110 can be taken at SFCC or NMHU.</i> | | |
| AA Program Total | | 60 |

| New Mexico Highlands University | | |
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| Important Notes: | | |
| 1. The graduation requirements are: at least 120 total credits; a cumulative NMHU 2.0 GPA; at least 45 upper level credits (courses numbered 3000-4999); and at least 30 credits of residency completed at NMHU. 2. Students who have an earned Associate's (AA or AS) Degree will satisfy NMHU proficiency and extended core. 3. Substituted program courses must have a grade of "C" or higher. | | |
| Total Business Administration Core: 33 credits | | |
| Core Transferred from SFCC: 15 - 18 credits | | |
| Core Remaining: 15 - 18 credits | | |
| MKTG 2110 taken at SFCC or NMHU. | | 3 |
| BMIS 3760 | Integrated Business Applications | 3 |
| BUSA 3460 | Leadership Ethics | 3 |
| BUSA 3480 | Budget Management for Leaders | 3 |
| MGMT 4510 | Entrepreneurship | 3 |
| MGMT 4880 | Strategic Thinking for Decision Mkg | 3 |
| Recommended Electives - 27 credits | | |
| Electives | Select nine (9) courses from BMIS 3240, BMIS 4280; BMIS 4400; BMIS 4800; INTB 4400; MGMT 3860; MGMT 4310; MGMT 4500; MGMT 4530; MGMT 4650; MKTG 4150; MKTG 4460; MKTG 4510; MKTG 4730; MKTG 4740; MKTG 4890 | 27 |
| Electives - 15 credits | | |
| 3000-4999 | Upper Level Electives | 3 |
| 1000-4999 | Electives (Any level) | 12 |
| Summary | | |
| SFCC AA-Business Admin | | 60 |
| NMHU BAS - Business Administration-Core | | 18 |
| NMHU BAS - Recommended Electives | | 27 |
| Upper Level Electives (3000-4999) | | 3 |
| Any Level Electives (1000-4999) | | 12 |
| Total Credit Hours | | 120 |

**New Mexico Highlands University and Santa Fe Community College
Transfer Agreement
Bachelor of Business Administration**

- Students completing the Associate of Arts in Accounting or Business Administration at Santa Fe Community College can apply those credits and courses directly toward the Bachelor of Business Administration with one of the concentrations or the Bachelor of Sciences in General Business at New Mexico Highlands University.
- The transfer and articulation of the commonly numbered coursework within this articulation agreement is supported by The Post-Secondary Education Articulation Act, 21-18, NMSA 1978.
- This Articulation Agreement is designed to guide students in earning their Associate of Arts in Business, completing their New Mexico General Education Core and any prerequisite requirements for the Bachelors of Business Administration. The alignment between the Associates and BBA will prepare students to enroll in Junior level business programming upon transfer.
- Students who earn their Associate of Arts and transfer to NMHU will be granted a waiver for NMHU's proficiency, extended core, outstanding state core, and minor requirements.
- This Agreement will be reviewed by SFCC and NMHU annually.
- This Transfer Articulation Agreement shall not exceed eight (8) years.

| SANTA FE COMMUNITY COLLEGE | NEW MEXICO HIGHLANDS UNIVERSITY |
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| Signature: <u></u> | Signature: <u></u> |
| Printed Name: <u>Barry Hubbard, Ph.D.</u> Dean, School of Business, Professional Studies, & Education | Printed Name: <u>Dr. D. Veena Parboteeah</u> Dean, School of Business, Media, & Technology |
| Signature: <u></u> | Signature: <u></u> |
| Printed Name: <u>Margaret Peters</u> Vice President of Academic and Student Affairs | Printed Name: <u>Roxanne Gonzales</u> Provost and Vice President of Academic Affairs |

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